

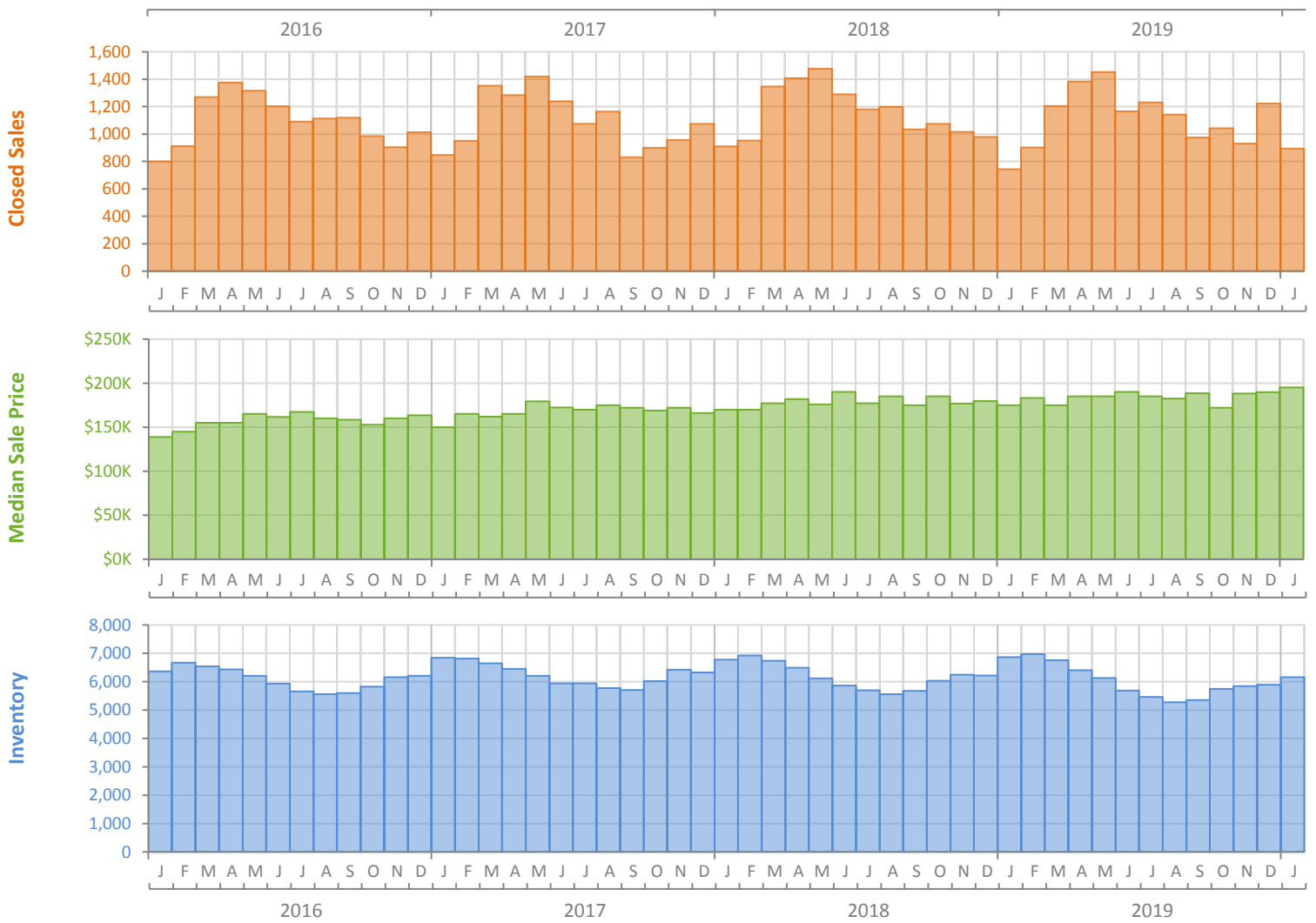
Monthly Market Summary - January 2020

Townhouses and Condos

Palm Beach County



	January 2020	January 2019	Percent Change Year-over-Year
Closed Sales	895	744	20.3%
Paid in Cash	520	446	16.6%
Median Sale Price	\$195,000	\$175,000	11.4%
Average Sale Price	\$332,928	\$271,512	22.6%
Dollar Volume	\$298.0 Million	\$202.0 Million	47.5%
Med. Pct. of Orig. List Price Received	93.8%	93.4%	0.4%
Median Time to Contract	50 Days	63 Days	-20.6%
Median Time to Sale	91 Days	99 Days	-8.1%
New Pending Sales	1,441	1,220	18.1%
New Listings	2,055	2,112	-2.7%
Pending Inventory	1,985	1,974	0.6%
Inventory (Active Listings)	6,162	6,868	-10.3%
Months Supply of Inventory	5.5	6.0	-8.3%



Monthly Distressed Market - January 2020

Townhouses and Condos

Palm Beach County



		January 2020	January 2019	Percent Change Year-over-Year
Traditional	Closed Sales	879	721	21.9%
	Median Sale Price	\$196,000	\$176,000	11.4%
Foreclosure/REO	Closed Sales	13	20	-35.0%
	Median Sale Price	\$137,228	\$120,000	14.4%
Short Sale	Closed Sales	3	3	0.0%
	Median Sale Price	\$186,000	\$66,125	181.3%

