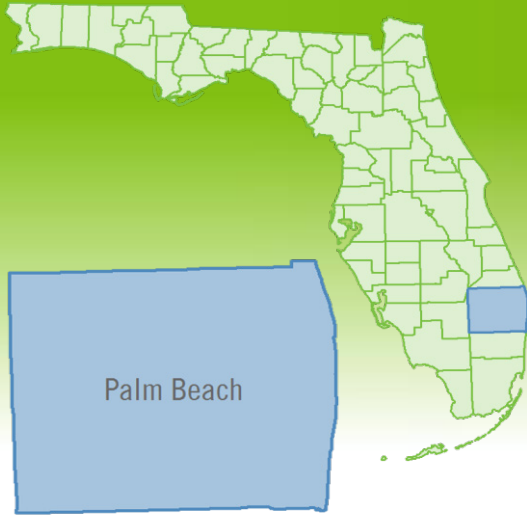


Yearly Market Summary - 2019

Single Family Homes

Palm Beach County



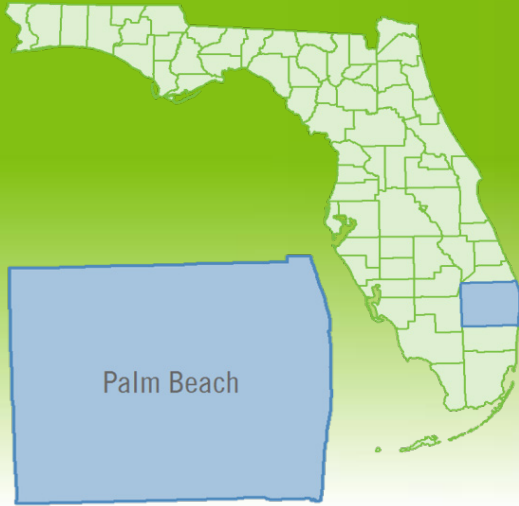
| | 2019 | 2018 | Percent Change Year-over-Year |
|--|---------------|---------------|-------------------------------|
| Closed Sales | 17,421 | 17,419 | 0.0% |
| Paid in Cash | 5,676 | 6,019 | -5.7% |
| Median Sale Price | \$354,900 | \$345,000 | 2.9% |
| Average Sale Price | \$542,174 | \$549,925 | -1.4% |
| Dollar Volume | \$9.4 Billion | \$9.6 Billion | -1.4% |
| Med. Pct. of Orig. List Price Received | 94.8% | 94.8% | 0.0% |
| Median Time to Contract | 53 Days | 49 Days | 8.2% |
| Median Time to Sale | 95 Days | 92 Days | 3.3% |
| New Pending Sales | 19,621 | 19,129 | 2.6% |
| New Listings | 23,194 | 24,334 | -4.7% |
| Pending Inventory | 2,003 | 1,775 | 12.8% |
| Inventory (Active Listings) | 6,163 | 7,347 | -16.1% |
| Months Supply of Inventory | 4.2 | 5.1 | -17.6% |



Yearly Distressed Market - 2019

Single Family Homes

Palm Beach County



| | | 2019 | 2018 | Percent Change Year-over-Year |
|-----------------|-------------------|-----------|-----------|-------------------------------|
| Traditional | Closed Sales | 16,795 | 16,798 | 0.0% |
| | Median Sale Price | \$357,000 | \$348,900 | 2.3% |
| Foreclosure/REO | Closed Sales | 476 | 476 | 0.0% |
| | Median Sale Price | \$257,080 | \$264,000 | -2.6% |
| Short Sale | Closed Sales | 150 | 145 | 3.4% |
| | Median Sale Price | \$282,550 | \$284,313 | -0.6% |

