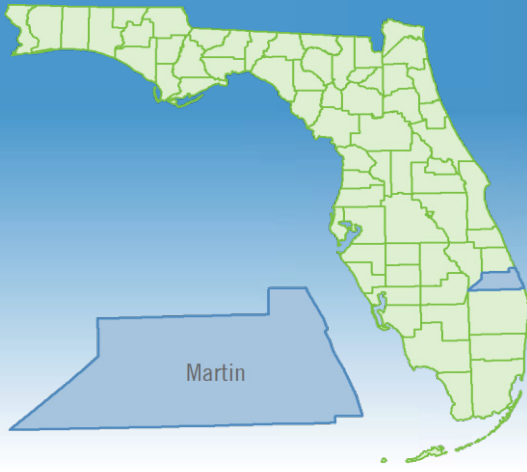


Yearly Market Summary - 2019

Townhouses and Condos

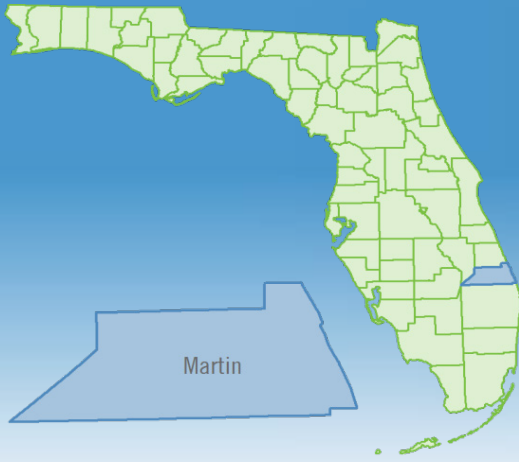
Martin County



	2019	2018	Percent Change Year-over-Year
Closed Sales	1,088	1,204	-9.6%
Paid in Cash	638	748	-14.7%
Median Sale Price	\$160,000	\$150,000	6.7%
Average Sale Price	\$201,884	\$186,082	8.5%
Dollar Volume	\$219.6 Million	\$224.0 Million	-2.0%
Med. Pct. of Orig. List Price Received	94.7%	94.3%	0.4%
Median Time to Contract	40 Days	42 Days	-4.8%
Median Time to Sale	79 Days	80 Days	-1.3%
New Pending Sales	1,137	1,238	-8.2%
New Listings	1,442	1,440	0.1%
Pending Inventory	98	113	-13.3%
Inventory (Active Listings)	382	351	8.8%
Months Supply of Inventory	4.2	3.5	20.0%



Yearly Distressed Market - 2019 Townhouses and Condos Martin County



		2019	2018	Percent Change Year-over-Year
Traditional	Closed Sales	1,065	1,175	-9.4%
	Median Sale Price	\$162,000	\$150,000	8.0%
Foreclosure/REO	Closed Sales	20	25	-20.0%
	Median Sale Price	\$128,500	\$136,825	-6.1%
Short Sale	Closed Sales	3	4	-25.0%
	Median Sale Price	\$280,000	\$159,625	75.4%

