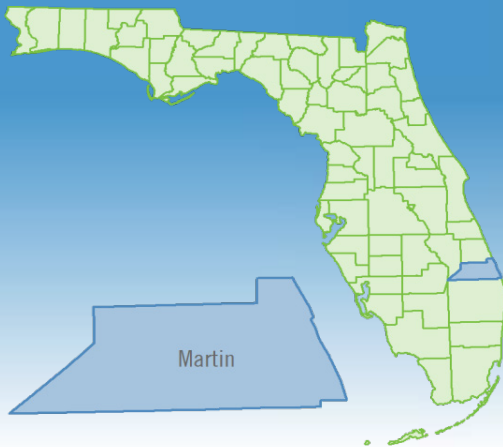


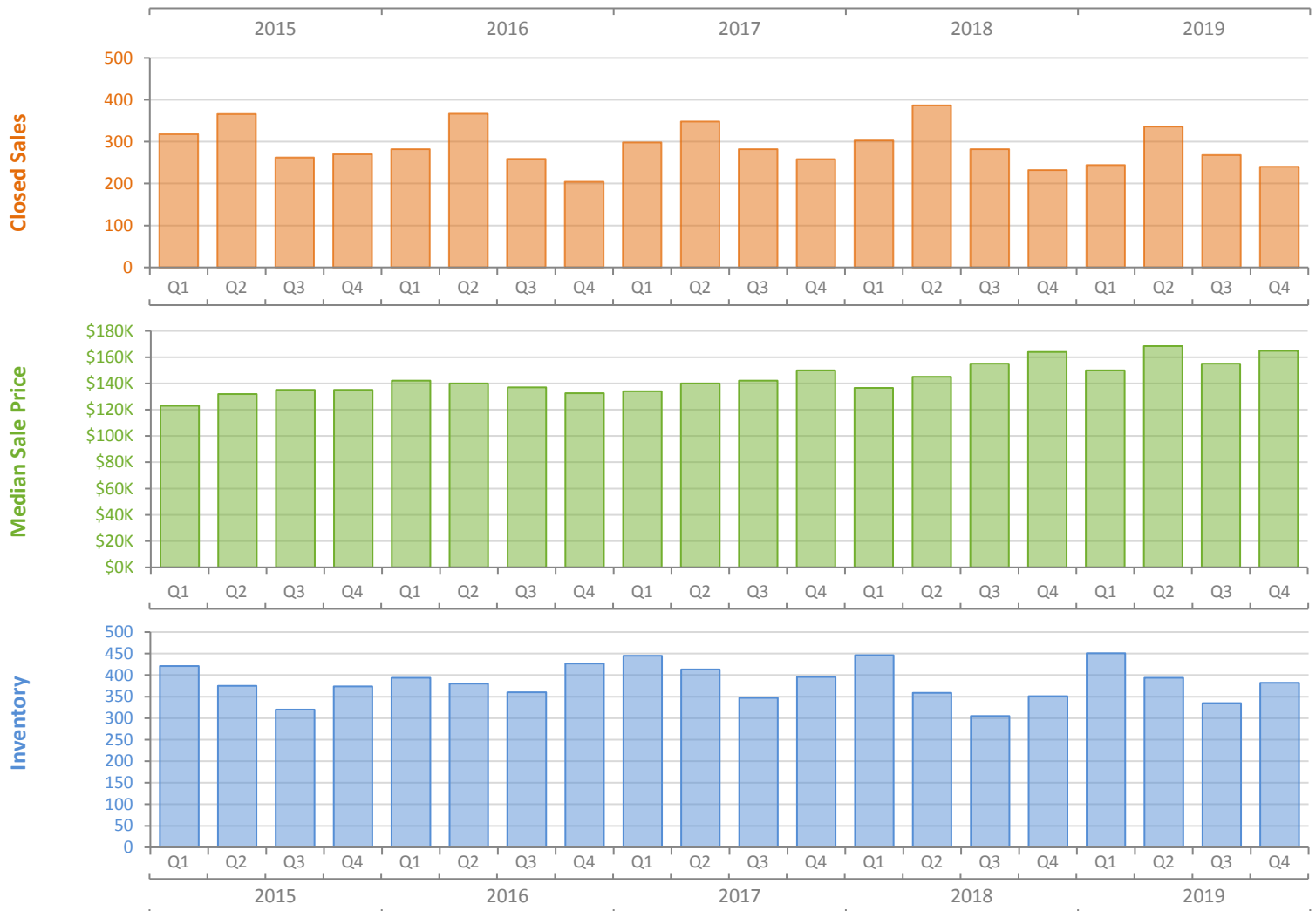
# Quarterly Market Summary - Q4 2019

## Townhouses and Condos

### Martin County



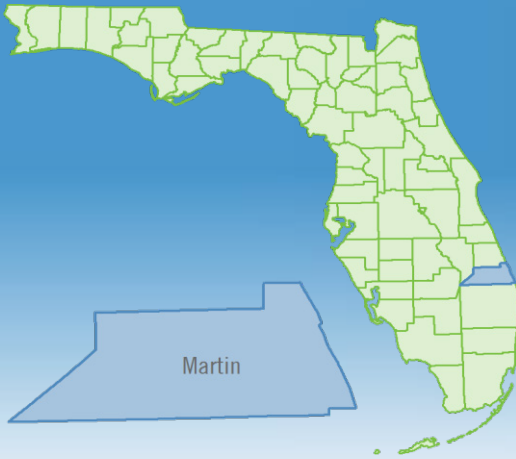
	Q4 2019	Q4 2018	Percent Change Year-over-Year
Closed Sales	240	232	3.4%
Paid in Cash	129	142	-9.2%
Median Sale Price	\$164,900	\$164,000	0.5%
Average Sale Price	\$205,659	\$192,248	7.0%
Dollar Volume	\$49.4 Million	\$44.6 Million	10.7%
Med. Pct. of Orig. List Price Received	94.8%	94.8%	0.0%
Median Time to Contract	38 Days	38 Days	0.0%
Median Time to Sale	76 Days	73 Days	4.1%
New Pending Sales	236	235	0.4%
New Listings	331	326	1.5%
Pending Inventory	98	113	-13.3%
Inventory (Active Listings)	382	351	8.8%
Months Supply of Inventory	4.2	3.5	20.0%



# Quarterly Distressed Market - Q4 2019

## Townhouses and Condos

### Martin County



		Q4 2019	Q4 2018	Percent Change Year-over-Year
Traditional	Closed Sales	236	223	5.8%
	Median Sale Price	\$165,000	\$164,000	0.6%
Foreclosure/REO	Closed Sales	4	7	-42.9%
	Median Sale Price	\$144,000	\$134,000	7.5%
Short Sale	Closed Sales	0	2	-100.0%
	Median Sale Price	(No Sales)	\$159,625	N/A

