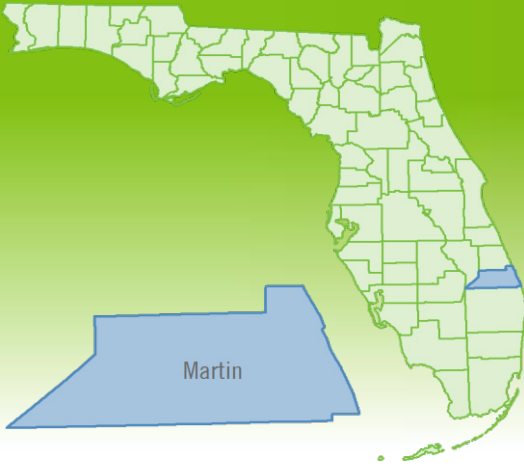


Yearly Market Summary - 2019

Single Family Homes

Martin County



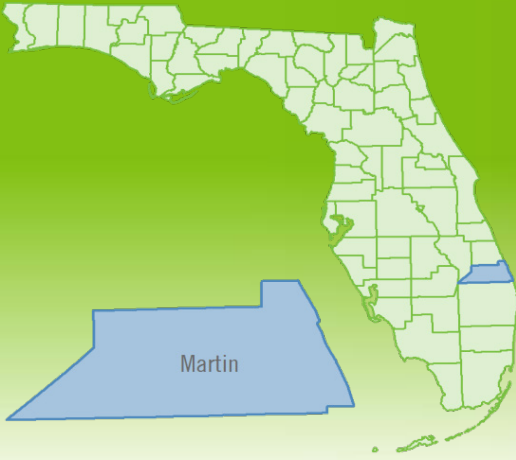
| | 2019 | 2018 | Percent Change Year-over-Year |
|--|---------------|---------------|-------------------------------|
| Closed Sales | 2,402 | 2,406 | -0.2% |
| Paid in Cash | 902 | 898 | 0.4% |
| Median Sale Price | \$371,000 | \$360,000 | 3.1% |
| Average Sale Price | \$495,328 | \$490,010 | 1.1% |
| Dollar Volume | \$1.2 Billion | \$1.2 Billion | 0.9% |
| Med. Pct. of Orig. List Price Received | 94.9% | 94.8% | 0.1% |
| Median Time to Contract | 52 Days | 50 Days | 4.0% |
| Median Time to Sale | 97 Days | 92 Days | 5.4% |
| New Pending Sales | 2,508 | 2,444 | 2.6% |
| New Listings | 3,184 | 3,149 | 1.1% |
| Pending Inventory | 218 | 201 | 8.5% |
| Inventory (Active Listings) | 902 | 947 | -4.8% |
| Months Supply of Inventory | 4.5 | 4.7 | -4.3% |



Yearly Distressed Market - 2019

Single Family Homes

Martin County



| | | 2019 | 2018 | Percent Change Year-over-Year |
|-----------------|-------------------|-----------|-----------|-------------------------------|
| Traditional | Closed Sales | 2,342 | 2,340 | 0.1% |
| | Median Sale Price | \$375,000 | \$360,000 | 4.2% |
| Foreclosure/REO | Closed Sales | 53 | 52 | 1.9% |
| | Median Sale Price | \$195,000 | \$235,000 | -17.0% |
| Short Sale | Closed Sales | 7 | 14 | -50.0% |
| | Median Sale Price | \$335,000 | \$237,950 | 40.8% |

