Quarterly Market Summary - Q4 2019 Single Family Homes Martin County





	Q4 2019	Q4 2018	Percent Change Year-over-Year
Closed Sales	577	507	13.8%
Paid in Cash	210	197	6.6%
Median Sale Price	\$370,000	\$374,000	-1.1%
Average Sale Price	\$475,885	\$484,716	-1.8%
Dollar Volume	\$274.6 Million	\$245.8 Million	11.7%
Med. Pct. of Orig. List Price Received	95.1%	94.9%	0.2%
Median Time to Contract	47 Days	51 Days	-7.8%
Median Time to Sale	88 Days	88 Days	0.0%
New Pending Sales	499	460	8.5%
New Listings	691	712	-2.9%
Pending Inventory	218	201	8.5%
Inventory (Active Listings)	902	947	-4.8%
Months Supply of Inventory	4.5	4.7	-4.3%



Quarterly Distressed Market - Q4 2019 Single Family Homes Martin County





		Q4 2019	Q4 2018	Percent Change Year-over-Year
Traditional	Closed Sales	564	492	14.6%
	Median Sale Price	\$373,000	\$376,750	-1.0%
Foreclosure/REO	Closed Sales	12	11	9.1%
	Median Sale Price	\$231,413	\$270,000	-14.3%
Short Sale	Closed Sales	1	4	-75.0%
	Median Sale Price	\$575,000	\$267,500	115.0%

