

St. Lucie County Local Residential Market Metrics - Q4 2019

Townhouses and Condos

Municipalities and Census-Designated Places*



Name of County, Municipality, or CDP*	Closed Sales	Y/Y % Chg.	Closed Sales Paid in Cash	Y/Y % Chg.	Median Sale Price	Y/Y % Chg.	Average Sale Price	Y/Y % Chg.
St. Lucie County	284	8.4%	156	15.6%	\$162,250	0.8%	\$202,531	-0.1%
Fort Pierce (City)	84	-3.4%	46	-2.1%	\$148,500	1.9%	\$184,978	8.7%
Fort Pierce North (CDP)	0	N/A	0	N/A	(No Sales)	N/A	(No Sales)	N/A
Fort Pierce South (CDP)	2	N/A	2	N/A	\$74,500	N/A	\$74,500	N/A
Hutchinson Island South (CDP)	46	27.8%	27	35.0%	\$331,000	-8.1%	\$346,605	-0.6%
Indian River Estates (CDP)	0	-100.0%	0	-100.0%	(No Sales)	N/A	(No Sales)	N/A
Lakewood Park (CDP)	2	100.0%	2	100.0%	\$87,500	10.8%	\$87,500	10.8%
Port St. Lucie (City)	81	17.4%	38	22.6%	\$146,000	6.6%	\$145,392	2.4%
River Park (CDP)	1	N/A	1	N/A	\$88,000	N/A	\$88,000	N/A
St. Lucie Village (Town)	0	N/A	0	N/A	(No Sales)	N/A	(No Sales)	N/A
White City (CDP)	0	N/A	0	N/A	(No Sales)	N/A	(No Sales)	N/A

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Name of County, Municipality, or CDP*	Dollar Volume	Y/Y % Chg.	Pct. of Orig. List Price Received	Y/Y % Chg.	Median Time to Contract	Y/Y % Chg.	New Listings	Y/Y % Chg.
St. Lucie County	\$57.5 Million	8.3%	94.9%	-0.2%	50 Days	22.0%	400	0.8%
Fort Pierce (City)	\$15.5 Million	5.0%	95.3%	0.1%	56 Days	40.0%	111	0.0%
Fort Pierce North (CDP)	(No Sales)	N/A	(No Sales)	N/A	(No Sales)	N/A	0	N/A
Fort Pierce South (CDP)	\$149,000	N/A	95.2%	N/A	49 Days	N/A	1	0.0%
Hutchinson Island South (CDP)	\$15.9 Million	27.0%	93.3%	-2.3%	60 Days	-35.5%	59	5.4%
Indian River Estates (CDP)	(No Sales)	N/A	(No Sales)	N/A	(No Sales)	N/A	2	N/A
Lakewood Park (CDP)	\$175,000	121.5%	93.2%	-8.5%	3 Days	-25.0%	3	200.0%
Port St. Lucie (City)	\$11.8 Million	20.2%	96.7%	1.8%	42 Days	20.0%	99	20.7%
River Park (CDP)	\$88,000	N/A	92.6%	N/A	28 Days	N/A	1	N/A
St. Lucie Village (Town)	(No Sales)	N/A	(No Sales)	N/A	(No Sales)	N/A	0	N/A
White City (CDP)	(No Sales)	N/A	(No Sales)	N/A	(No Sales)	N/A	0	N/A

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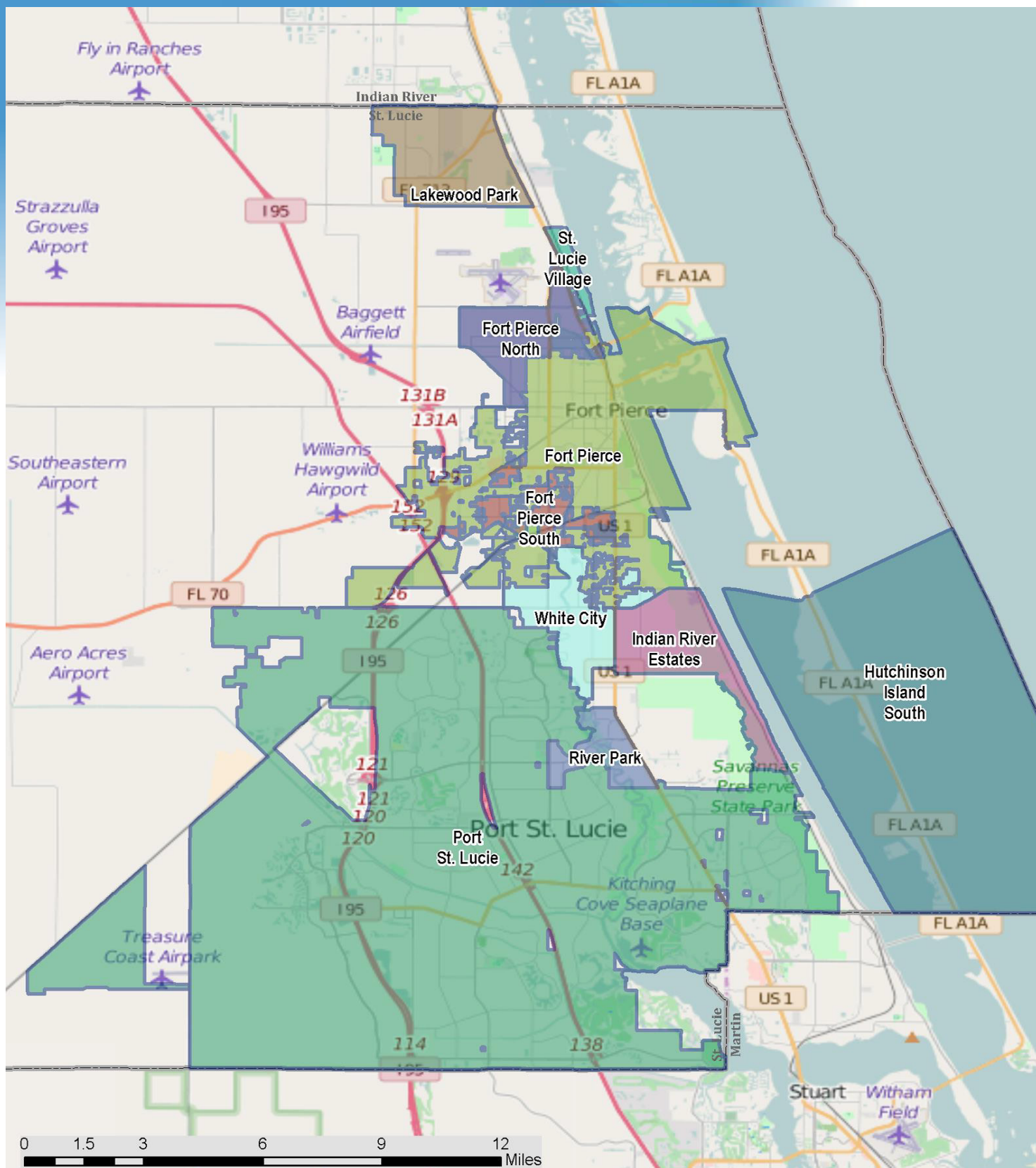


Name of County, Municipality, or CDP*	New Pending Sales	Y/Y % Chg.	Pending Inventory	Y/Y % Chg.	Active Inventory	Y/Y % Chg.	Months Supply of Inventory	Y/Y % Chg.
St. Lucie County	281	10.6%	94	-13.0%	582	5.1%	5.9	9.3%
Fort Pierce (City)	91	18.2%	41	51.9%	191	15.1%	6.5	27.5%
Fort Pierce North (CDP)	0	N/A	0	N/A	0	N/A	0.0	N/A
Fort Pierce South (CDP)	2	100.0%	0	N/A	1	N/A	4.0	N/A
Hutchinson Island South (CDP)	47	30.6%	13	-23.5%	86	1.2%	4.8	9.1%
Indian River Estates (CDP)	0	-100.0%	0	N/A	3	N/A	12.0	N/A
Lakewood Park (CDP)	3	50.0%	1	0.0%	1	N/A	1.3	N/A
Port St. Lucie (City)	78	30.0%	25	4.2%	88	29.4%	3.7	27.6%
River Park (CDP)	1	N/A	0	N/A	0	N/A	0.0	N/A
St. Lucie Village (Town)	0	N/A	0	N/A	0	N/A	0.0	N/A
White City (CDP)	0	N/A	0	N/A	0	N/A	0.0	N/A

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