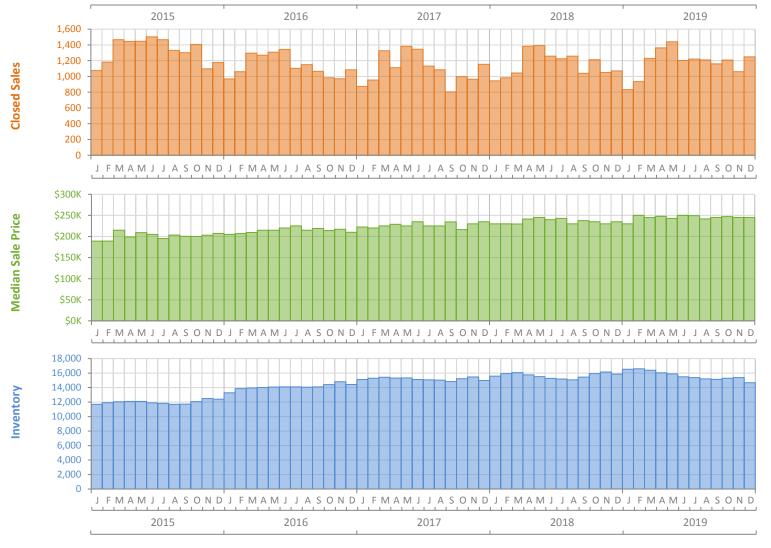
## Monthly Market Summary - December 2019 Townhouses and Condos Miami-Dade County





|  | December 2019   | December 2018   | Percent Change<br>Year-over-Year |
|--|-----------------|-----------------|----------------------------------|
| Closed Sales                           | 1,250           | 1,071           | 16.7%                            |
| Paid in Cash                           | 590             | 515             | 14.6%                            |
| Median Sale Price                      | \$245,000       | \$235,000       | 4.3%                             |
| Average Sale Price                     | \$406,832       | \$363,554       | 11.9%                            |
| Dollar Volume                          | \$508.5 Million | \$389.4 Million | 30.6%                            |
| Med. Pct. of Orig. List Price Received | 93.7%           | 93.1%           | 0.6%                             |
| Median Time to Contract                | 70 Days         | 75 Days         | -6.7%                            |
| Median Time to Sale                    | 110 Days        | 114 Days        | -3.5%                            |
| New Pending Sales                      | 1,044           | 900             | 16.0%                            |
| New Listings                           | 1,601           | 1,786           | -10.4%                           |
| Pending Inventory                      | 1,886           | 1,771           | 6.5%                             |
| Inventory (Active Listings)            | 14,662          | 15,871          | -7.6%                            |
| Months Supply of Inventory             | 12.5            | 13.7            | -8.8%                            |



## Monthly Distressed Market - December 2019 Townhouses and Condos Miami-Dade County





|                 |                   | December 2019 | December 2018 | Percent Change<br>Year-over-Year |
|-----------------|-------------------|---------------|---------------|----------------------------------|
| Traditional     | Closed Sales      | 1,200         | 1,009         | 18.9%                            |
|                 | Median Sale Price | \$250,000     | \$240,000     | 4.2%                             |
| Foreclosure/REO | Closed Sales      | 45            | 55            | -18.2%                           |
|                 | Median Sale Price | \$185,000     | \$165,000     | 12.1%                            |
| Short Sale      | Closed Sales      | 5             | 7             | -28.6%                           |
|                 | Median Sale Price | \$226,000     | \$170,000     | 32.9%                            |

