

THE MIAMI BOARD AND REAL ESTATE THROUGH THE YEARS CELEBRATING 90 YEARS OF TRADITION AND EXCELLENCE

Special recognition and thanks is given to Board Leaders for commissioning "The Greatest Sale on Earth", the Story of the Miami Board of REALTORS®, 1920-1980, written by Stuart McIver, copyright 1980 by the Miami Board of REALTORS®. Much of Miami real estate history and association history would have been lost without this 60-year history filled with facts, colorful stories and leadership experiences. "The Greatest Sale on Earth" is long since out of print, but we want to take this opportunity on the occasion of our 90th Anniversary to share some of the beautiful history with you in these pages — as The Greatest Sale on Earth continues . . .

We call on all the members of the Miami Association of REALTORS® and the past and present citizens of Miami, Miami Beach and South Florida to salute all those who have gone before us and those who serve us now. And to those who shared and saved the stories and photos, our ultimate gratitude and appreciation: author Stuart McIver and the Historical Book Committee: Kenneth D. Rosen, Chairman, Raymond G. Asmar, Theodore J. Pappas, Herbert Lee Simon and Theodore W. Slack, and to Miami Board Executives Betty Strickland, Liz Ostroff Hubbard and Harriett Bowen.

For the Miami Beach history, 30 additional years of MIAMI achievements, and more - we have poured through records, photos, and experiences to bring these 90 years of highlights to you. For the Kendall-Perrine Board of REALTORS®' history, we thank former EVP Fran Pickering for sharing with us their "1961-1986 Twenty-Five Years of Service to Our Profession and Our Community." For the Coral Gables Association photos, we thank 1995 President Elaine S. Roemer for sharing her scrapbook. Unfortunately we have exhausted all avenues and there is limited information available other than these sources and we encourage anyone willing to share their historical association photos and interesting documents to contact us. It is so important to capture and maintain our history and memories ... and before you know it, we'll be working on our 100th Anniversary!



1896

Henry Flagler's railroad, Florida East Coast Railway Company reached Biscayne Bay and the site that would become downtown Miami. The settlement of Miami had less than 50 inhabitants. Snowbirds could now ride the railroad right into sunshine and warm breezes.

1910's

The nation became aware of Miami's balmy winters. Building permits in Miami totaled \$1,250,925. The number of real estate sales increased and so did the number of people selling real estate. The first Miami Real Estate Board was founded to share multiple listings. This first attempt was short lived. Carl Fisher completed the Flamingo Hotel on Miami Beach. George Merrick began laying out the streets of Coral Gables. By the end of the decade, building permits in Miami totaled \$3,155,565.

1920's

The Miami Real Estate Board was founded (again) on March 7, 1920, with 128 members. A week later they changed the name to Miami Realty Board. Charter Rules set the dues at \$25 to join and annual dues of \$25. On June 1st, the Board was chartered by NAREB (which later became NAR) and later joined FAR on October 29th. Membership climbed to 162 by year's end. Women sought membership but were rejected, it was an idea whose time had not come, however, the 19th Amendment granting women the right to vote did pass in August 1920.

In 1925, George Merrick paid the famous politician and orator William Jennings Bryan \$100,000 a year to serve as the spokesman for the City Beautiful. From a raft in the middle of the Venetian Pool, he mesmerized audiences with his accounts of the wonders of Coral Gables, of Miami's weather and glorious opportunities that real estate could bring. Bryan was later granted Honorary Board Membership. Merrick stirred up so much interest in Coral Gables real estate that it took a whole fleet of buses to carry prospects. In the Summer of 1925, the Miami Daily News ran 504 pages of Real Estate Ads. The average home sales price in U.S. \$3,500 and automobiles cost \$290. Building permits in Miami totaled \$4,556,365.

...The Boom had begun and so had the Miami Realty Board.
1959 turned out to be a landmark year for the Board and Miami.
Enrique Valledor was elected President and later elected FAR
President and NAR Regional Vice President. The Board was the
4th largest association in the U.S. with 1,686 members. Median
home sales price in Florida was \$6,612. In nearby Cuba, this was
the year that Castro overthrew Batista and 40,000 exiles came
to Miami!

1930's

The Board had started a 15-Story building downtown in 1926 which was built at cost of \$650,000, unfortunately it was later lost during the Great Depression. Times were tough but the Board continued to meet and actually moved their monthly meeting location to save 15 cents bringing the cost down to 35 cents. In 1936, the first woman was admitted to membership. The Miami Realty Board officially became the Miami Board of REALTORS® in 1939.

Meanwhile, in 1932, the Coral Gables Board was founded and A. O. Renuart was elected their first President.

In 1934, the first Miami Zoning Ordinance was adopted through the efforts of the Miami Board and Past President Stearns was named the first Zoning and Planning Director. The average home sale price in U.S. was \$5,500, automobiles cost \$525 and the average yearly salary was \$1,428.

1940's

In December 1941, membership dropped to 62 because

38 th

EXHEM, CONVENTION

of the war. The Board moved to the 2nd floor of a warehouse to save money. In 1941, Kenneth S. Keyes was elected Board President. He would later go on to serve as FAR President in 1942 and NAR President in 1957. By 1944, membership had grown back to 169 Members. In 1946, the Board acquired Realty Listing Service of Miami which included a 4x6 photo of properties. In 1948, the Board sponsored its 1st Home Show and continued its sponsorship until 1966. By the

end of the decade, Board membership had grown to 261, including 23 women. In 1949, Jack Justice served as President of the Miami Beach Board, became FAR President in 1956 and NAR President in 1966, he was also a Miami Board member. The median home sales price in Florida was \$2,218.

1950's

The decade began with the formation of the new Hialeah Board of REALTORS® in 1950 and the NAR Convention being hosted in Miami Beach the same year. In 1956, the Miami Board bought their building across from the Orange Bowl which featured an Auditorium that would seat over 200. In 1958 the first condominium laws were established in U.S. The condo awareness came from South Florida.

1960's

Miami hit 1 Million Residents! The median home sales price in Florida was \$9,500. In 1961, The Kendall-Perrine Board of REALTORS® was formed with 27 brokers and 29 associates, and Jack Pyms was elected their first president. In 1962 Herb Simon was elected President of the Miami Board, later to serve a record-setting 3 terms in 3 different decades. Not in protest, but in celebration during the turbulent 60's, the leaders burned the mortgage to the building on 7th Street across from the Orange Bowl. 1966 marked the end of the Miami Board's Home Show that started in 1948 and ran for nearly 20 years. As the decade ended in 1969, exiles totaled 178,000 in Miami!

1970's

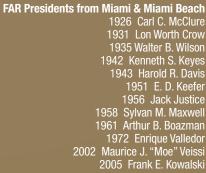
The Miami Board celebrated its 50th Anniversary in May of 1970 during Realtor Week. After a grand gala celebration and much fanfare, beloved President Arthur Parrish died of a heart attack later that evening. Mildred Callahan was elected the Board's first woman president in 1970 and was always known by her famous motto "It's Great to be a Realtor!" She went on to be named Realtor of the Year by the Florida Association of Realtors.

As the voice for real estate, the Miami Board took on a 25% across the board increase in tax assessments – led by Herb Simon, Dick Mueller and Ken Rosen. This included a 25% increase on a structure which had been condemned and was lying in rubble. Board research representing over 1,700 specialists resulted in a ruling to never use a straight multiplier again, forever impacting real estate and property owners. In 1971 and 72, Ken Rosen served as Miami Board President, Rose Gordon was elected Vice Mayor of Miami and the Board inducted its 2.000th member!

A major achievement in Herb Simon's 2nd term as President was the establishment of the Miami Board's first Salesman's Training School which was taught by Alan Jacobson who later went on to be an author and national speaker. 350 students went through the school in its first year. Under the leadership of Nedra Hodge, the bylaws were rewritten to establish a new Realtor-Associate category as just approved by NAR.

1975 Miami President Ted Pappas said "Florida real estate in trouble? Baloney! All indications point to a healthy and prosperous future." Pappas was a rousing orator and the perfect leader to deliver the positive focus during a time of major recession and an overbuilt Miami (sound familiar?). Pappas was right on all counts and also said "we've had slumps before and we'll have them again." The median home sales price in Florida was \$15,000. But 1975 was not without its lighthearted moments like when a baby Burmese elephant called Irene was named an Honorary Member at the Board's next awards luncheon after she crashed through their plate glass window and into the Board building. At the presentation, she wound her trunk around the scroll, then dropped it when she spotted a 25-pound peanut cake prepared in her honor.

In 1977, Jerome Bain became Miami Board President and would later leave the residual of his estate to the Miami Board of Realtors Educational Foundation and \$500,000 was used to set up an endowment creating the Jerome Bain Real Estate Institute at FIU. On Valentines Day 1978, the Board and Dade County proclaimed "Betty Strickland Day", honoring her for 20 years of service which included the largest gathering of board presidents ever assembled. In 1979 Rose Gordon was elected Board President – the decade begins and ends with 1st two women presidents in the Board's history.



NAR Presidents from Miami & Miami Beach 1966 Jack Justice 1957 Kenneth S. Keyes Maurice J. "Moe" Veissi, 2011 President-elect 2012 NAR President

> Florida Real Estate Commissioners from RAMB Sonny Wright Frank Kowalski Matey Veissi Guy Sanchez

NAR Realtor Emeritus Honorees
Ray Asmar, 2005
Evelyn S. Framer, 2007
Theodore J. Pappas, 2007
Ken Rosen, CCIM, 2007
Herb Simon, 2007
Evelyn S. Framer, 2007
Henry Wolff, Jr., 2008
Margaret L. Fickes, CRS, 2008
Philip J. Webb, 2010

Association Executives Kendall-Perrine 1962 Marguerite O'Brien 1971 Fran Pickering

Miami Beach 1930 Marvi Neumann 1965 Ruth Hall 1984 Maureen Levine

Miami-Dade County 1975 Bob Loeffler 983 Maureen Levine, Acting AE 1984 Barbara Stager 1988 Hattie Van Lehr 1992 Martha Bullman

1921 Walter L. Greene

1928 Edwin Lee 1928 Edwin Lee 1929 Carl McClure 1929 S. Oliver O'Bryan 1934 Capt. George S. Miller 1936 Ted Reber 1941 Louise Pencke 1954 Fred Stanton Smith 1957 Lewis F. Harder 1963 John C. Dwyer Jr. 1964 David S. Danforth 1965 Betty Strickland 1993 Teresa King Kinney



MIAMI... THE TRADITION CONTINUES

1980's

The Miami Board celebrated its Diamond Jubilee Year in 1980 and Frank Kowalski was the youngest President ever elected in the Board's 60 year history – he was also the Founding President of the Florida CRS

Chapter. Frank was later installed as 1996 President of the National Council of Residential Specialists (CRS). The MLS had 400 Participants and the Board had 2.764 Members - more than half were women and the Board hosted 46

In 1983, the Board purchased 2050 Coral Way and did extensive renovations before moving into their new headquarters in 1984. The Board's first Honor Society was created in 1986. In

the mid 80's, Board membership reached 3,000! The Commercial Marketplace was launched in 1989. The median home sales price in Florida was \$45,100. In 1984, there was a huge benefit to the members and the marketplace with an agreement to have one MLS for all of Dade County.

1990's

In 1990, another record was broken when Eddie San Roman was elected the voungest Miami Board President ever - at only 25. The Board had 4,200 members and created the first MLS online that year. The median home sales price in Florida was \$77,100.

The forward thinking leadership of 1992 voted to create three entities within the Miami Board to better serve its growing and progressive membership. The innovative Residential & Commercial Societies were created along with an oversight Board on March 24th. The Board officially changed its name to the Realtor Association of Miami. One of the worst storms in history, Hurricane Andrew hit Miami on August 24, 1992.

In 1993, EVP Betty Strickland was honored at a special event for her 32 years of outstanding service to the Miami association, the members and the community.

She retired with the longest tenure of any executive in the board's 73-year

Teresa King Kinney came to Miami as RAM's new EVP on August 16, 1993. RAM held its first Goals Conference in October with all Directors, Chairs, Vice Chairs, Board leaders and executive staff participating. In 1996, Miami celebrated its 100th birthday - RAM had 5,000 Members and RAM launched its first Internet Web site: www.Boardplace.com/miami.

RAM's International Council was founded in 1996 and the 1st Miami International Congress was hosted in July. Matey Veissi was the Founding Chair of the Council - also known

fondly as "Ruler of the Universe." The Council quickly grew to the largest and most successful in the United States. RAM signed its 1st International Reciprocal Agreement with SECOVI-SP in Sao Paulo, Brazil.

more international agreements in the years to follow.

Realtor.com and RAM - The RAM MLS was one of only four markets in the nation to feature our members' listings on Realtor.com when it made its debut at the NAR Conference in At-

lanta on November 10,1996, with 8.000 listings. Board of Choice went into effect at the beginning of 1996, and forever changed the way associations did business. Average sales prices for South Florida were \$137,990 for single family and \$103,080 for condominiums.

In 1996, the Coral Gables Board of Realtors merged with the Kendall-Perrine

Board of Realtors to form the Realtor Association of Coral Gables, Kendall and Perrine, later changed to the Realtor Association of Dade County, and then the Realtor Association of Miami-Dade County, Laura Howard was the first President of the merged association and Martha Bullman was the CEO. An event honoring Fran Pickering's 25 years of service to the association and the industry was held.

RAM merged with the Miami Beach Association of Realtors in 1997 and the Association name was changed to the Realtor Association of Greater Miami and the Beaches (RAMB). Steve Gaunt was Chairman of the Board, Teresa Kinney, the CEO and Maureen Levine was the Residential Executive Vice President.

It was another great year for RAMB International as new agreements were signed with Russia and several Eastern European Countries – a total of 20 new agreements. RAMB was named Ambassador Association to the Russian Guild of Realtors and the St. Petersburg Association. In 1997, RAMB also won the first of three International Outreach Awards from NAR.

In 1998, RAMB published its 1st Foreign Inves-

tors Guide in 4 languages, with Kimberly Kirschner as the Founding Editor and driving force for the publication. RAMB published six editions of the Foreign Investors Guide and more than 15,000 copies have been distributed, the latest version in 7 languages. The Association exhibited for the first time internationally at MIPIM, followed by 10 years of marketing Miami at major events throughout the world. This year, RAMB also launched its new website Miami-Realtors.com and the first true Internet-based MLS in Southeast Florida.

The Miami Board of Realtors Education Foundation gave a \$500,000 endowment to Florida International University to create the Jerome Bain Real Estate Institute in 1998. At that time there were no active real estate courses and now the programs include

tate curriculum including Masters in International Real



and moved into a much larger space in the Eastern Financial Credit Union Building, in April 1999. The new headquarters added a Conference Center with three sections and a Computer Lab. The Association presented over 100 Seminars that year.

2000's

online Broker Open House Program with new features, replacing the popular Miami Beach Open House Faxes. IMAPP was chosen for Commercial as the Premium Tax Provider for Dade, Broward, Palm Beach Counties. Aver-



age sales prices were \$212,555 for single family and \$130.865 for condos, and the median home sales price in Florida was \$105.500. In 2000, RAMB hosted over 300 seminars and provided more than \$1,000 in premium services to members.

In September 2001, IMAPP was purchased and provided free for all RAMB members with their membership - the 1st Exclusive Premium free service – saving \$600 per year for each member. RAMB MLS and Immobel.com launched a new "first in the world service" including listings in 10 languages featured on a Web site for the public and in 2002, individual 11-language Web sites were purchased for all members and provided free. A Smart Growth Pilot Program for NAR was initiated under the leadership of Sandra Goldstein, A very special 25th Anniversary Event was hosted for Maureen Levine. A three-year Shared GAD Program was initiated with FAR, NAR and other Dade County

In 2003, RAMB MLS listings were linked internationally to partner association sites around the world. The U.S. Commercial Service awarded RAMB for Export Success, the first of two such awards. RAMB partnered with FIU to bring real estate to Terrafly - and to bring Terrafly.com to all members at no charge.

In 2004, new Area Councils were launched, Council locations and programming were expanded. iMobile and MLX Wireless services were launched along with dozens of new programs for members. The median sales price for single family homes broke \$200,000. In 2004, the median sales price jumped to \$273,900. Closed sales reached an all time high of 12,622 for

In 2005, RAMB Headquarters were upgraded and expanded and the new RAMB image, branding & logo were launched. RAMB membership exceeds 10,000

members for the first time! The Board's first full-time Government Affairs Director (GAD) was hired. The new South Florida Real Estate Guide was launched with The Miami Herald International Edition and included seven special publications that were taken to international exhibitions to promote RAMB members and our real estate. RAMB partnered with SIMA-Madrid and FNAIM-Paris to exhibit, present seminars and promote doing business with RAMB members. The median sales price leaped to \$351,200 for single family and \$255,100 for condos.

In 2006, Chairman's Columns were initiated bi-weekly in the Miami Herald Real Estate Section and continued for four years. FIU launched the Master's in International Real Estate and the Jerome Bain Real Estate Institute continued to grow. RAMB received several NAR grants. The ShowingAssist Online Showing Service was launched The median sales price for single family homes was \$375,800 and \$257.500 for condos.

In 2007, membership reached a new peak of over 14,000. Over 600 seminars and events were hosted for RAMB Members. MiamiHomePrograms.com was developed by RAMB and launched in partnership with NAR. The partnership with The Miami Herald International Edition was expanded to include full and half page advertorials on a monthly and then weekly basis, promoting the South Florida real estate market, which had begun a market correction after five years of double digit inflation. The median sales price reached an all time high of \$380,100 for single family and \$272,000 for condos.

In 2008, there were over 18,500 participants attending more than 600 seminars and events. The "first in the world" Global Listing Exchange (GLX) with FNAIM-Paris which included 36.000 listings. The "List More, Sell More, Make More" campaign was initiated and over \$19,000 in Premium Exclusive Services are provided free to members. A new media campaign was launched locally and internationally to correct market perceptions with accurate local statistics and market data. In August the market began improving and continued through year-end. The median sales price for single family had dropped to \$276,600 and \$239,400 for condos. Along with the market correction, the impact of short sales and foreclosures brought prices down dramatically

In 2009, RAMB received the Greater Miami Chamber of Commerce International Business Leadership Award for Innovation. RAMB hosted its 15th International Real Estate Congress and expanded the GLX to all of France which included 600.000 properties. After a market downturn and eventual correction. the market continued to improve from August 2008 and in 2009 inventory levels dropped more than 40% from the previous year. More than 20,000 participated in RAMB seminars & events totaling over 600 a year. RAMB offered more than 50 Ways to List More, Sell More, Make More and Save More – totaling more than \$26,000 in Premium Exclusive Services for RAMB Members. Short sales, foreclosures and strongest activity at the lowest end of the market continued to drive median sales prices down with single family at \$195,300 and condos at \$142,500 – back to pre-boom pricing. The decade ends and begins on a base of 17 months of improved sales, stabilized prices and declining inventory, and the tax credits that have had a significant impact.

At the RAMB Installation and Awards Luncheon on February 5, 2010, the association hosted a major celebration launching our 90th Anniversary Year and a special limited edition magazine was published. Past President Herb Simon passed away shortly before the event so his family represented him as Grand Marshall for the 90th year celebration.

On August 2, 2010, RAMB and the Realtor Association of Miami-Dade County (RAMDC) merged to create the Miami Association of Realtors (MIAMI), the largest association in the nation with 23,500 members. The largest merger in the history of the National Association of Realtors was completed with only one merger committee meeting and a closing in just over one month, which was surely also the fastest merger in NAR history. These two great associations came together quickly, easily and beautifully – for the benefit of all their members. Jack H. Levine is the first Chairman of the Board of the merged association, Oliver Ruiz is the Residential President, Ron Kohn is RCA Commercial President and Terri Bersach is the President of the newly formed Broward Board of Governors for the association, and Teresa Kinnev is the CEO. A special tribute, recognition and a Lifetime Achievement Award were presented to Martha Bullman for her many years of service to RAMDC and the community.

On October 6, 2010, Northwestern Dade Association President Maria Brackett eloquently announced to her beloved membership at their 60th Anniversary Installation Luncheon that their Board of Directors and Lifetime Members had voted to merge with the Miami Association of Realtors for the benefit of all the members. The announcement was met with much excitement and at the time of this publication a vote of their membership is scheduled. The Miami Association Boards of Directors and Governors voted and approved the merger at a special meeting. This would complete the dream of "one association for all of Miami-Dade County.

The MIAMI 90th Anniversary Celebration continues with the October 15th Installation and Merger Celebration (RAMB and RAMDC) - and this special edition publication. The Miami Association of Realtors continues its tradition of service, professionalism and excellence and offers its members the very best in premium exclusive programs, products, services and education.

THE MIAMI BEACH BOARD

The Miami Beach Board of Realtors was organized in May 1929, and chartered in 1930 when Walter B. Wilson took the Miami Beach Bureau, a branch of the old Miami Realty Board, and with others organized what was then known as the Miam Beach Realty Board. At the first regular election T.J. Pancoast was elected first president of the Miami Beach Board of Realtors. Mr. Pancoast continued to serve as president through the war years 1930-31-32-33, and served as Treasurer of the organization until his death in 1941.

In 1939, E. D. Keefer was President and later went on to be FAR President in 1951. The Board moved to 925 Lincoln Road with an annual rental of \$500 per year. The name was changed to the Miami Beach Board of Realtors.

During the years 1940 – 41, prior to the war, both active and association membership increased. Harold R. Davis was President in 1940-41 and then FAR President in 1943. In 1942 a large number of Realtors joined the army and took government positions. The Board was called on to assist with City officials and Army representatives in housing and hotel procurement. Thousands of soldiers came to Miami Beach for training during these years and ultimately returned with their families to live when they finished their tour of duty. In 1945, the membership again took a jump to 140 members.

During the years 1946-47-48, there was steady progress of the Board and its many services. Always in front of every civic enterprise of worthy note, its members served on many committees and commissions of the city government and often two to five of its city commissioners came from the ranks of the Realtors. In 1949, Jack Justice was Board President served as FAR President in 1956 and NAR President in 1966.

Throughout the 50's and 60's the Miami Beach Board of Realtors continued to prosper and grow and be involved in all phases of Miami Beach growth. The population of Miami Beach was 46,300 in 1950. In 1954 the Fontainebleu opened and in 1956 the Eden Roc Hotel. The Jackie Gleason Show was filmed in Miami Beach in 1966, and by 1970 the population of Miami Beach had grown to 87,000.

In 1979, the Miami Beach Architectural District was listed in the U.S. National Registry as a historic landmark. This began the Renaissance of Miami Beach, of which South Beach had fallen into disrepair for several years. By the middle 1980's "The Beach was back!!!" Throughout the 80's and 90's values of real estate and businesses increased. Lincoln Road and Washington Avenue were filled with boutique shops, restaurants and people, increasing Board membership and activity.

Maureen Levine was hired by the Miami Beach Board in 1984 to become only the third executive in the Board's long history The Board changed its name to the Miami Beach Association of Realtors.

Membership was at 1,000.

In 1997, the Miami Beach Association of Realtors merged with the Realtor Association of Miami to become "RAMB" - the Realtor Association of Greater Miami and the Beaches.



MIAMI LEADERS THROUGH THE YEARS





- 15 RAMDC Leaders
- 16 2009 RAMDC Installation
- 17 RAMB Wins Board Achievement Award FAR 1997
- 18 RAMB leadership Retreat October 2008
- 19 RAMB Leadership Retreat November 2009
- 20 Past Presidents' Luncheon 1987
- 21 Past Presidents' Luncheon 1987
- 22 2008 Leaders: Jose Juncadella, Martha Pomares, Rick Burch
- 23 MIAMI Association Leaders at the 2010 Retreat



- 6. Miami Board 1989
- Alvin Waltzer President
- Frank Kowalski & Marta Luis 8. Kendall-Perrine Leaders
- 9. Miami Board 1981 Herb Simon President
- 10. Miami Board 1994 Nancy Hogan
- 11. Miami Beach Installation 1997 Jerry
- 12. Residential Installation 2001 Deborah Boza-Valledor President













MIAMI... THE VOICE FOR REAL ESTATE













HOME





- 18. Great American REALTOR® Days Tallahassee 2007
- 19. Great American REALTOR® Days Tallahassee 2007
- 21. Great American REALTOR® Days Tallahassee 2007
- 22. March of Dimes Walk America RAM Team
 - 23. International Congress 2008 Oliver Ruiz interviewed 24. Legislative Days- D.C. 2008 – Rei Mesa, Martha







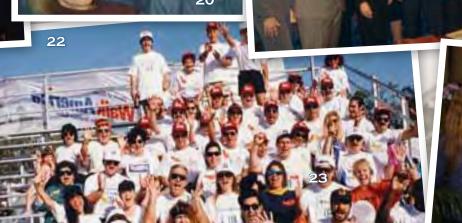




- 6. Past Presidents Henry Wolff, Herb Simon, Bill Biondi in Tallahassee
- 7. 1979 Private Property Week promotion
- Miami Beach Board of REALTORS® Day Proclamation 1995
- 9. Miami Board supports American Home Week with Francis Ragoo 10. 1996 Jorge Cantero interviewed for T.V.
- 11. Tamra Sheffman flying Joe Fernandez, Mitch Korus & Jeff Cohen
- 12. Christmas in April home repairs in Overtown project
- 13. REALTOR® Family picnic

REALTORS fought hard

14. Great American REALTOR® Days Tallahassee Tom Byrne and





INTERNATIONAL







- 11. SECOVI-Brazil Leaders at 2008 Congress Reception
- 12. Big Brokers Rei Mesa, Ron Shuffield, Mike Pappas and Charles Richardson at
- 13. RAMB Leader sign agreements at 2009 NAR Conference
- 14. RAMB Leaders with FNAIM Paris Leaders and former NAR Chief Economist 15. Kim Kirschner and Patricia Dahne with Pedro Martin and Veronica Cervera at
- 16. Luxury Panel with Maureen Levine at 2007 Congress





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- 2. Tom Byrne signs agreement with Poland also, Teresa Kinney, Kim Kirschner, Sandra Goldstein 3. Kinney, Goldstein and Kirschner meeting with the Moscow Housing Authority, 1997
- 4. Steve Gaunt signs agreements with foreign associations at the 1997 Miami Congress 5. Jorge Cantero, Tom Byrne, Steve Gaunt and Kim Kirschner with new international partners
- 6. Kim Kirschner signs agreement with AMPI Mexico during Americas Linkage Trade Mission
- 7. Guy Trusty, NAR EVP Terry McDermott, Jeff Cohen and NAR President Richard Mendenhall 8. RAMB Markets Miami and South Florida at Paris Expo, 2005 - 2010
- 9. Big Broker Panel at 2007 Congress, Ron Shuffield, Nancy Hogan, Eddie San Roman, Oliver Ruiz,





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Jerry D. Starr



Kendall-Perrine Board

of REALTORS® 1962-1996

1969 - 70



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1973 - 74



Douglas B. Stewart



Warren T White .lr Carlos Dominguez



1981 Andrew R Trimarco



1982 Betty Carlsen

Coral Gables



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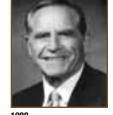








1987





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George E. Cadman III



Susan W. Morton



and they were so right!





The Board grew rapidly in 1971-72 and had Orientation classes of 70 to 100

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The Kendall-Perrine Board of REALTORS® was formed in 1961 with 27 bro-

Kendall-Perrine Board of REALTORS® • 1962-1996

kers and 29 associates. The infant Board had no funds so it was run out of a desk at Dooley Realty, then moved to a desk donated by REALTOR® Ted Pappas in the Keyes Company office. According to the MLS, in 1963, the average price of a home was around \$25,000, and in 1966, it was \$100,000. They moved to Suniland Shopping Center in a dues barter with 3 Cotton REAL-TORS® and then a small office. In 1976, the Board dedicated and moved into their building at 160th Street and 95th Avenue, and in 1981 they completed expansion and renovation of their entire space.

on an MLS Reciprocal Agreement led to the creation of one Dade County Regional MLS to better serve the members and their clients and at lower cost. According to their 25th Anniversary publication in 1986, "The first 25 years have been exciting and the future for the Board looks equally dynamic." ...

people. In 1980-81, the Board again experienced a period of extreme growth

and the Board went from 1,500 members to 2,300. By 1984, discussions

The Board continued to grow, prosper and do an exceptional job of serving their members. In 1996, they merged with the Coral Gables Board to form the REALTOR® Association of Coral Gables, Kendall & Perrine.

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Nelson Roque

The REALTOR® Association of Miami-Dade County • 1931 - 2010







1939 Paul A. Mickler







1947 Paul A. Mickler





















































Dolores P. Eldredge

























1993 Jamie Barth McConnaught











Donna Lancaster



Norma Rosenberg



















of Miami-Dade County

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George Merrick drew from the Garden City and City Beautiful movements of the 19th and early 20th century to create in 1925 one of the nation's first fully-planned communities. Incorporating secluded residential enclaves and commercial areas inspired by the architectural style of the Mediterranean, Merrick envisioned a City that would offer every amenity to its residents and at the same time would become a center for international business. In every respect, Merrick's dream came true.

Realtor Association of Miami-Dade County 1931 - 2010

In 1932, leading REALTORS® formed the Coral Gables Board of REALTORS®. The Board grew in size and stature - and in programs and services. In 1996, the Coral Gables Board of REALTORS® merged with the Kendall-Perrine Board of REALTORS® to form the REALTOR® Association of Dade County. After the County changed its name to Miami-Dade County, the Association changed its name to the REAL-TOR® Association of Miami-Dade County. At this time, the association offices were located in their own building at 245 Alcazar in Coral Gables.

Over the years, the association grew and expanded and reached a peak membership of over 14,000. Additional space was needed, so the association took over all of the space in the Coral Gables building. A Broward office was opened and later the association purchased an office condominium at 10050 NW 1st Court in Plantation. The association further expanded, purchasing an office condominium at 11900 Biscayne Boulevard in North Miami. The main office in Coral Gables is currently undergoing complete renovation.

The REALTOR® Association of Miami-Dade County is committed to providing the resources their members need to enhance their professional excellence and attain their financial goals.

On August 2, 2010, the REALTOR® Association of Miami-Dade County (RAMDC) merged with the REAL-TOR® Association of Greater Miami and the Beaches (RAMB) to form the Miami Association of REAL-

The Miami Beach Association of REALTOR® 1930 - 1997

















1942 Arthur J. Sporborg



























1957 Fred K. Hickling















































Miami Beach Association of REALTORS® • 1930-1997



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Beverly R. Sulzberger





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Maureen Levine-Testa, RCE, CIPS Vice President of Member Relations of RAMB

Former Miami Beach Association of REALTORS® EVP

The Year was 1920....the Miami Beach land boom begins. Between 1920 and 1930 millionaires like Harvey Firestone, J.C. Penney, Harvey Stutz, Rockwell LaGorce, John D. Rockefeller and Thomas J. Pancoast build mansions on the three-mile stretch of Collins Avenue known as "Millionaire's Row." 1930 - Miami Beach flourishes with a boom of art deco buildings, the population is 6,500 and a group of real estate brokers apply to the National Associa-

were 59 men and women elected over the next 67 years to hold the position of President of the Association. During the 67 years of existence the Association flourished, membership grew and mem-

bers were involved in many of the City of Miami Beach committees and activities as well as the "Renaissance of Miami Beach" during the late 1980's and early 1990's. The Association won many awards from the National and Florida Associations of REALTORS®.

tion of Real Estate Boards (NAREB) for a charter to become the Miami Beach Board of RE-

ALTORS®. Thomas J. Pancoast, a well-known architect, was elected as the first president

of the Miami Beach REALTORS® and served for three terms. Following Mr. Pancoast, there

Jerry Grabill was the last president of the Miami Beach Association of REALTORS® in 1997, at which time the Miami Beach Association of REALTORS® merged with the REALTOR® Association of Miami to become the REALTOR® Association of Greater Miami and the Beaches. Truly, one of the most successful mergers and a model for other REALTOR® Associations around the United States.

Today and another merger later, the new Miami Association of REALTORS® is the largest association in the nation with over 23,000 members and is an internationally known, award-winning, service-orientated association focused on helping its members achieve success and profitability.



















1928 Adrian McCune









1932 A. D. Fossey























































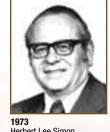




















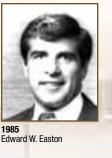






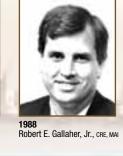












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MIAMI Association of REALTORS® Since 1920

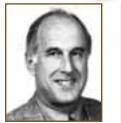


Nancy B. Hogan, CIPS





Jorge A. Amaro



1995 Stephen H. Smith, sion

1995 Ronald C. Berger



Marta Luis



1996 Robert E. Gallaher Jr., CRE, MAI



1996 Scott E. Mittleman



1996 Thomas E. Byrne



1997 Stephen E. Gaunt, ccim



1997 Jorge L. Cantero



1998 Thomas E. Byrne



Sandra Goldstein, ccim, cips, GRI





Guy L. Trusty, ccim



Jeffrey M. Cohen



Kimberly A. Kirschner, CIPS



Madeline H. Veissi, cips, crs



Kimberly A. Kirschner, CIPS



2000 Macdonald West, CRE



Jerry L. Grabill Sandra Goldstein, CCIM, CIPS, GRI





Thomas J. Dixon

2002 Deborah Boza Valledor CIPS, CRB, CRS, GRI Residential



Jerry L. Grabill Guy L. Trusty, ccim



Jay R. Chernoff



Deborah Boza Valledor CIPS, CRB, CRS, GRI



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Liza E. Mendez, ABR, CIPS, CRS Residential

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Renate Smith, MBA, CRB, TRC Chairman



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2007 Rick Burch, CRB, CRS, GRI



CRB, CRS. CIPS, SFR, TRC

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Martha Pomares

ABR, CIPS, CRS, e-Pro, GRI, PMN, SFC, TRC

John Dohm, CCIM, SIOR
Commercial

Patricia Delinois, CDPE, TRC





MIAMI Association of REALTORS® CEO





Martha Pomares ABR, CIPS, CRS, e-Pro, GRI, TRC

Miami Association of REALTORS® • MIAMI 1920 – 2010

2010 Terri Bersach CRB, CRS, TRC, CIPS



Ronald Kohn, ccim



Chairman

2010

On August 2, 2010, RAMB and RAMDC completed the largest merger in the history of the National Association – forming the largest association in the nation. With only 1 merger meeting

and 5 weeks to closing, it was surely the fastest merger in NAR history – all in the 90th Anniversary year.

Debrah Bennett, TRC Commercial



2011 Betty B. Gonzalez, ccim



later to become NAR. On October 29th, the Miami Realty Board was declared the third board

The Miami area is one of the most prolific and fascinating centers of real estate activity in the world. And over the past ninety years, MIAMI has played a significant role in the growth of this vibrant and unique community.

In 1896, it was no more than a pioneer settlement on the banks of the Miami River – a cluster of homes surrounded by the everglades, roving bands of Seminoles, mosquitoes, and on the East the blue waters of Biscayne Bay. Then Henry Flagler brought down his railroad and built a luxury hotel on the shores of the bay and the pioneers incorporated their settlement as Miami. In 1920, Miami awoke to greet the roaring 20's and one of the biggest real estate booms in history was beginning. On March 7th, a group of real estate agents convened, elected a board, policies of behavior and formed the Miami Board. On June 1, it was granted a national charter by NAREB,

Over the next 90 years the Miami Realty Board would become the Miami Board of REALTORS®,

The REALTOR® Association of Miami, merge with Miami Beach to become The REALTOR® Association of Greater Miami and The Beaches and become known world-wide as "RAMB"...and in 2010 merge with the REALTOR® Association of Miami-Dade County to become the Miami Association of REALTORS® (MIAMI). With the merger, MIAMI now has four Boards - Corporate, RCA Commercial, Residential and the

new Broward Board of Governors. MIAMI has absolutely the best and the brightest leaders in the industry. MIAMI members have devoted millions of hours to our Association, our industry, and to nearly every facet of civic and community life, on a local, state, national and international level.

Maurice "Moe" J. Veissi



MIAMI PARTNER ASSOCIATIONS

Washington D.C

Metro

Denmark

Germany Ukraine Hungary_

United Kingdom

Poland Romania Czech Republic

Bulgaria Slovak Republic

France

Italy

Spain

Mexico

Shimmen

HISTORY

Economic Assemble

PHYSICA RICO

Central America

Guatemala:

Hemeurik

El Salvador Nicaragua

Losta Rica

Panama Venezuela

Colombia

Chile

Brazil

RGENTINA	The Argentina Chamber of Horizontal properties &
	D 1811 1 1 11 10 10 10 10

Cámara Inmobiliaria Argentina (CIA) 2003 ARGENTINA ARGENTINA Argentina & Uruguay La Federación de la Republica

de Argentina (SOM) 2003

Bahamas Real Estate Association (BREA) National Association of REALTORS® SECOVI-SP Sao Paulo 1996

BELIZE BRAZII

BULGARIA

CHILE

National Real Property Association (NRPA) 2002 BULGARIA Bulgarian Association of Business Appraisers 1997 Asociación Gremial de Corredores de Propiedades

de Chile (COPROCH)

COLOMBIA

(FEDELONJAS)

COSTA RICA Cámara Costarricense de Bienes Raíces (CCBR) Assn. of Real Estate Offices of the Czech

Republic (ARKCR) 1997

CZECH REPUBLIC Assn. of Real Estate Agencies of Bohemia Moravia, and Silesia 1997

Copenhagen Branch of the Danish Association of

Chartered Estate Agents Asociación de Empresas Inmobiliarias 2009 Cámara Salvadoreña de Bienes Raíces (CSBR) 2009 FRANCE Fédération Nationale de l'Immobilier Paris - lle de

France (FNAIM -IDF) 2005 Hungarian Real Estate Association (HREA) 1997

Hungarian Association of Real Estate Managers 1997

Argentina

ITALY	Italian Federation of Real Estate Agents (FIAIP) 1997
MEXICO	Mexican Association of Real Estate Professionals
	(AMPI) 2005
MEXICO	Mexican Association of Real Estate 2009
MEXICO	Baja California (CEPIBC) 2009
NICARAGUA	Cámara Nicaragüense de Corredores de Bienes
	Raíces (CNCBR) 2005
PANAMA	Asociación Panameña de Corredores y Promotores de
	Bienes Raíces (ACOBIR) 2005
POLAND	Polish Real Estate Federation (PREF) ICREA 1997
POLAND/GERMANY	Pomeranian Association of Real Estate Brokers 1997
PUERTO RICO	Puerto Rico Association of REALTORS® (PRAR) 2007
ROMANIA	Romanian Association of Real Estate Agencies (ARAI)
RUSSIA	The Russian Guild of REALTORS® (RGR) 1997
RUSSIA	St. Petersburg Association of REALTORS® 1997
RUSSIA	Russian Society of Appraisers (RSA) 1997
SLOVAK REPUBLIC	National Association of Real Estate Offices of
	Slovakia (NARKS) 1997
SLOVAK REPUBLIC	Association of Slovak Real Estate Agencies 1997
SLOVAK REPUBLIC	Union of Real Estate of the Slovak Republic 1997
SLOVAK REPUBLIC	Society of Slovakian Appraisers 1997
SPAIN	Asociación Empresarial Gestión Inmobiliaria
	(AFGI) 2009

AEGI Catalonia 2009

OI FAIR	ALCI Multiu 2003
SPAIN	Canary Islands Cámara Oficial de Comercio,
	Industrial y Navegacion s/c Tenerife 2009
SPAIN	SIMA/Planner Reed 2005
UKRAINE	Ukrainian REALTORS® Association (URA) 1997
UKRAINE	Western Ukranian Real Estate Guild 1997
UKRAINE	Association of REALTORS® of Odessa 1997
UKRAINE	Kharkiv Union of Entrepreneurs 1997
URUGUAY	Cámara Inmobiliaria Uruguaya (CIU) 2003
URUGUAY	Confederación Inmobiliaria Mercosur y Chile (CIMECH) 2005
VENEZUELA	Cámara Inmobiliaria de Venezuela (CIV) 2009
COFECI	Consejo Federal de Agentes de Compra y Venta de inmuebles 200
EASTERN EUROPE	Eastern European Real Property Foundation (EERPF)
FECEPAC	Federación Centroamericana, El Salvador, Guatemala, Honduras,
	Nicaragua, Costa Rica, Panamá, Republica Dominicana y
	el Caribe de Asociaciones 7 Assns.
FIABCI	The International Real Estate Federation - United Kingdom 2009
AIREEC	American International Real Estate Expo & Conference 2008
CITYSCAPE	New York 2008
MEXICO	Expo Bienes Raices (EBR) Mexico City 2006
SIMA	Brasil / Sao Paulo Real Estate Expo 2007
UNITED KINGDOM	FIABCI-UK 2009
UNITED KINGDOM	OPP Live 2007