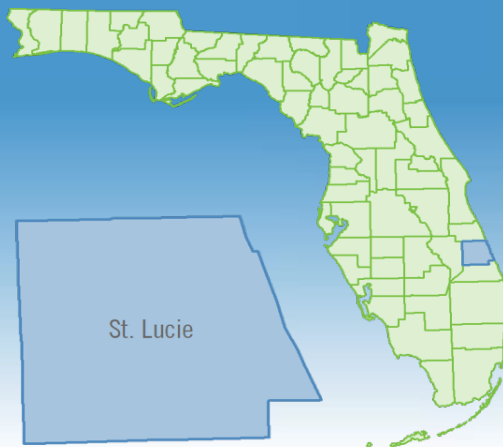


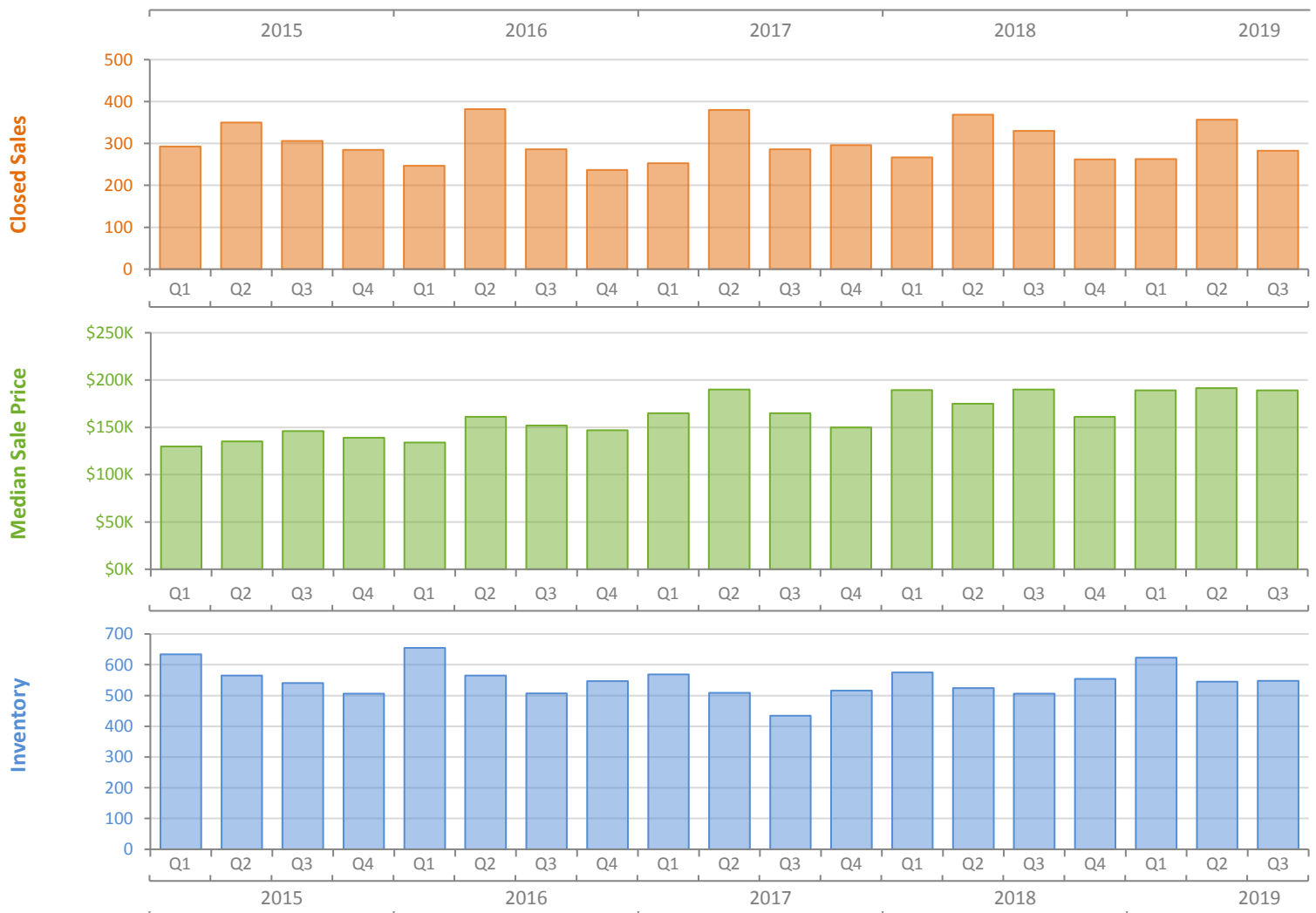
Quarterly Market Summary - Q3 2019

Townhouses and Condos

St. Lucie County



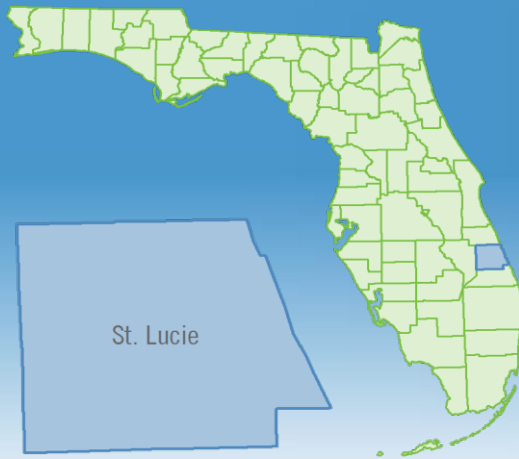
	Q3 2019	Q3 2018	Percent Change Year-over-Year
Closed Sales	283	330	-14.2%
Paid in Cash	133	183	-27.3%
Median Sale Price	\$189,000	\$189,950	-0.5%
Average Sale Price	\$220,995	\$254,607	-13.2%
Dollar Volume	\$62.5 Million	\$84.0 Million	-25.6%
Med. Pct. of Orig. List Price Received	94.9%	93.9%	1.1%
Median Time to Contract	60 Days	50 Days	20.0%
Median Time to Sale	98 Days	96 Days	2.1%
New Pending Sales	268	306	-12.4%
New Listings	380	379	0.3%
Pending Inventory	115	127	-9.4%
Inventory (Active Listings)	548	506	8.3%
Months Supply of Inventory	5.6	4.8	16.7%



Quarterly Distressed Market - Q3 2019

Townhouses and Condos

St. Lucie County



		Q3 2019	Q3 2018	Percent Change Year-over-Year
Traditional	Closed Sales	272	323	-15.8%
	Median Sale Price	\$190,000	\$191,000	-0.5%
Foreclosure/REO	Closed Sales	9	7	28.6%
	Median Sale Price	\$135,000	\$175,000	-22.9%
Short Sale	Closed Sales	2	0	N/A
	Median Sale Price	\$227,000	(No Sales)	N/A

