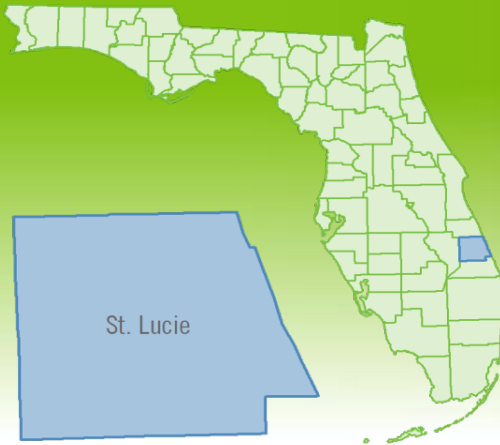


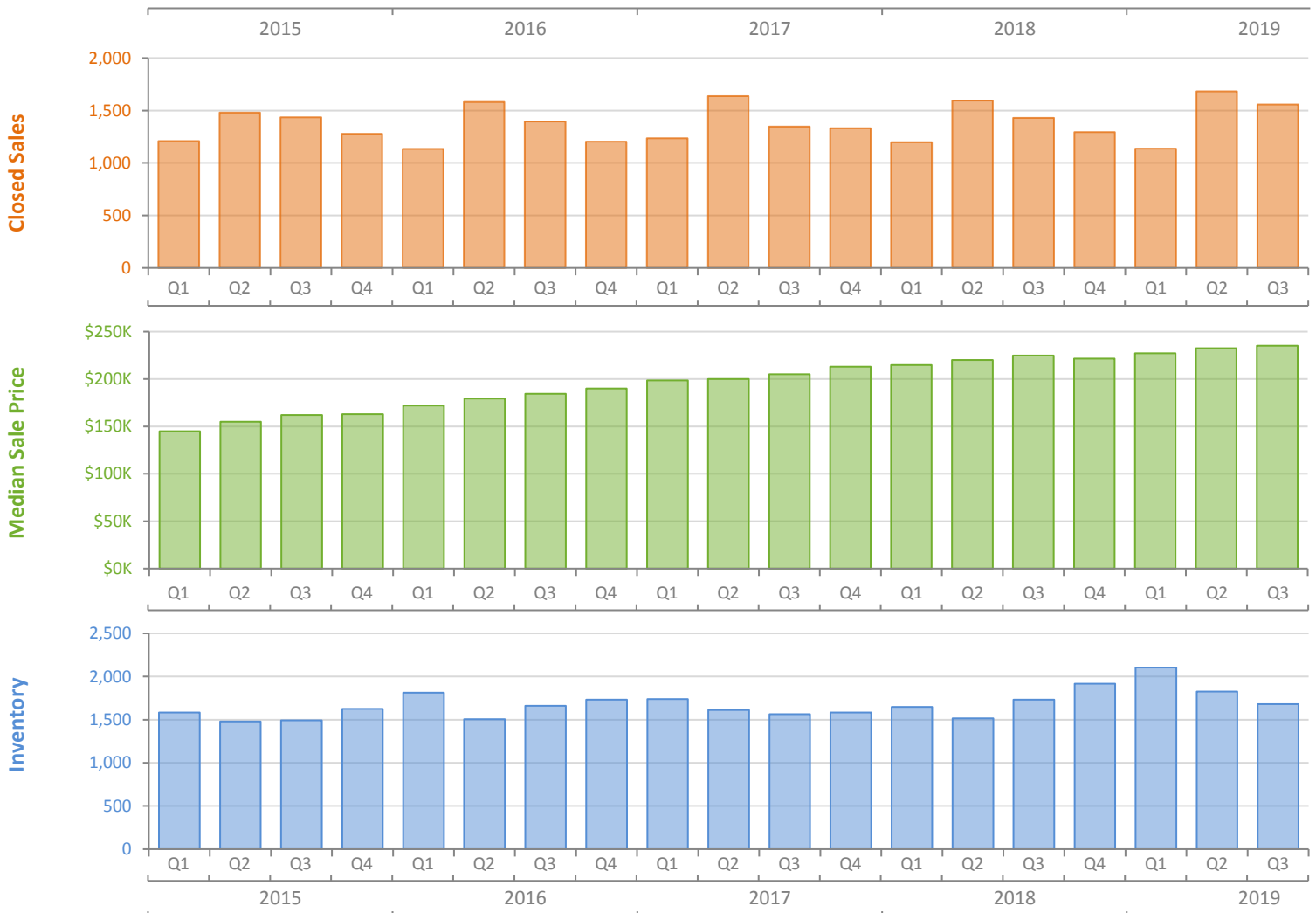
Quarterly Market Summary - Q3 2019

Single Family Homes

St. Lucie County



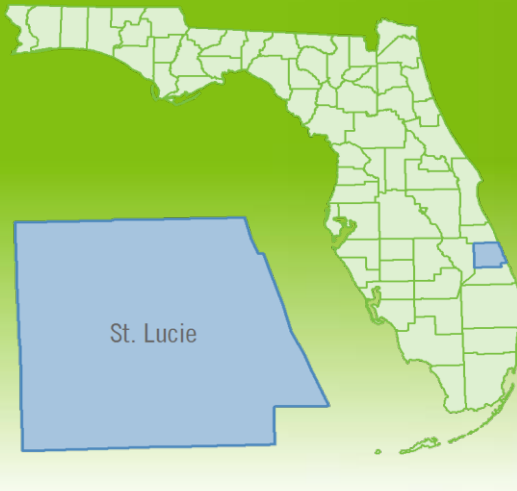
	Q3 2019	Q3 2018	Percent Change Year-over-Year
Closed Sales	1,557	1,430	8.9%
Paid in Cash	347	343	1.2%
Median Sale Price	\$235,000	\$224,900	4.5%
Average Sale Price	\$246,029	\$234,882	4.7%
Dollar Volume	\$383.1 Million	\$335.9 Million	14.0%
Med. Pct. of Orig. List Price Received	96.5%	96.7%	-0.2%
Median Time to Contract	44 Days	38 Days	15.8%
Median Time to Sale	90 Days	80 Days	12.5%
New Pending Sales	1,628	1,484	9.7%
New Listings	1,785	1,936	-7.8%
Pending Inventory	853	794	7.4%
Inventory (Active Listings)	1,681	1,734	-3.1%
Months Supply of Inventory	3.6	3.7	-2.7%



Quarterly Distressed Market - Q3 2019

Single Family Homes

St. Lucie County



		Q3 2019	Q3 2018	Percent Change Year-over-Year
Traditional	Closed Sales	1,510	1,368	10.4%
	Median Sale Price	\$235,000	\$225,000	4.4%
Foreclosure/REO	Closed Sales	39	55	-29.1%
	Median Sale Price	\$165,000	\$165,000	0.0%
Short Sale	Closed Sales	8	7	14.3%
	Median Sale Price	\$217,500	\$143,500	51.6%

