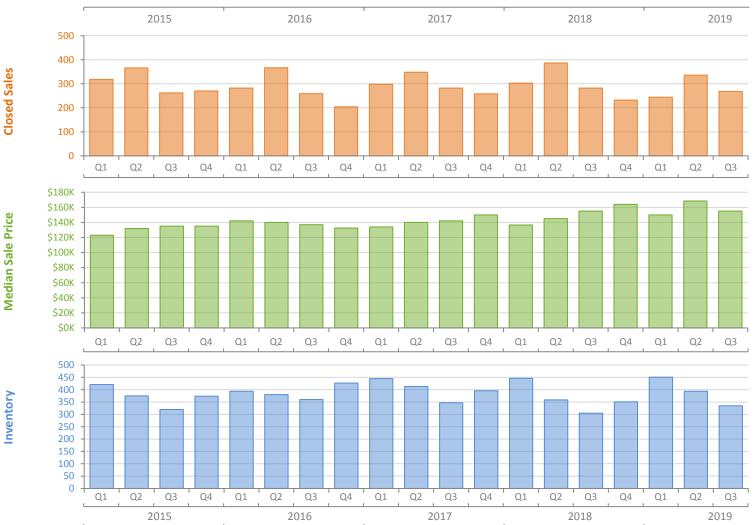
Quarterly Market Summary - Q3 2019 Townhouses and Condos Martin County





| | Q3 2019 | Q3 2018 | Percent Change Year-over-Year |
|--|----------------|----------------|----------------------------------|
| Closed Sales | 268 | 282 | -5.0% |
| Paid in Cash | 166 | 150 | 10.7% |
| Median Sale Price | \$155,000 | \$155,000 | 0.0% |
| Average Sale Price | \$185,608 | \$188,544 | -1.6% |
| Dollar Volume | \$49.7 Million | \$53.2 Million | -6.4% |
| Med. Pct. of Orig. List Price Received | 94.5% | 94.0% | 0.5% |
| Median Time to Contract | 55 Days | 49 Days | 12.2% |
| Median Time to Sale | 99 Days | 86 Days | 15.1% |
| New Pending Sales | 258 | 256 | 0.8% |
| New Listings | 262 | 274 | -4.4% |
| Pending Inventory | 121 | 125 | -3.2% |
| Inventory (Active Listings) | 335 | 305 | 9.8% |
| Months Supply of Inventory | 3.7 | 3.0 | 23.3% |



Quarterly Distressed Market - Q3 2019 Townhouses and Condos Martin County





| | | Q3 2019 | Q3 2018 | Percent Change Year-over-Year |
|-----------------|-------------------|-----------|-------------|----------------------------------|
| Traditional | Closed Sales | 260 | 276 | -5.8% |
| | Median Sale Price | \$156,000 | \$153,000 | 2.0% |
| Foreclosure/REO | Closed Sales | 6 | 5 | 20.0% |
| | Median Sale Price | \$111,000 | \$155,000 | -28.4% |
| Short Sale | Closed Sales | 2 | 1 | 100.0% |
| | Median Sale Price | \$280,000 | \$2,050,000 | -86.3% |

