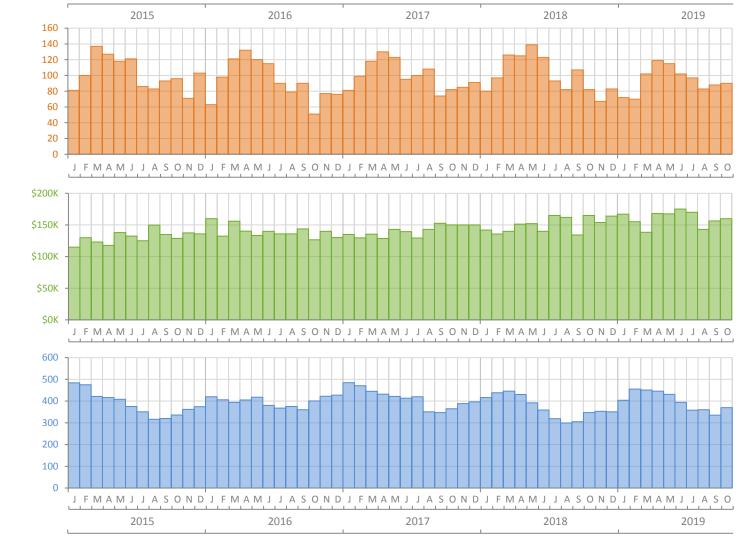
## Monthly Market Summary - October 2019 Townhouses and Condos Martin County





	October 2019	October 2018	Percent Change Year-over-Year
Closed Sales	90	82	9.8%
Paid in Cash	54	59	-8.5%
Median Sale Price	\$160,000	\$165,000	-3.0%
Average Sale Price	\$196,864	\$186,907	5.3%
Dollar Volume	\$17.7 Million	\$15.3 Million	15.6%
Med. Pct. of Orig. List Price Received	94.5%	93.8%	0.7%
Median Time to Contract	59 Days	41 Days	43.9%
Median Time to Sale	97 Days	75 Days	29.3%
New Pending Sales	96	81	18.5%
New Listings	125	132	-5.3%
Pending Inventory	121	122	-0.8%
Inventory (Active Listings)	370	347	6.6%
Months Supply of Inventory	4.1	3.4	20.6%



## Monthly Distressed Market - October 2019 Townhouses and Condos Martin County





		October 2019	October 2018	Percent Change Year-over-Year
Traditional	Closed Sales	88	76	15.8%
	Median Sale Price	\$160,000	\$173,750	-7.9%
Foreclosure/REO	Closed Sales	2	5	-60.0%
	Median Sale Price	\$164,000	\$118,750	38.1%
Short Sale	Closed Sales	0	1	-100.0%
	Median Sale Price	(No Sales)	\$191,000	N/A

2015 2016 2017 2018 2019 ■ Traditional ■ Foreclosure/REO ■ Short Sale 100% 95% **Closed Sales** 90% 85% 80% 75% J F M A M J J A S O N D J F M A M J J A S O N D J F M A M J J A S O N D \$2500K \$2000K Median Sale Price \$1500K \$1000K \$500K \$0K FMAMJJASONDJFMAMJJASONDJFMAMJJASONDJFMAMJJASONDJFMAMJJASO 2015 2016 2017 2018 2019