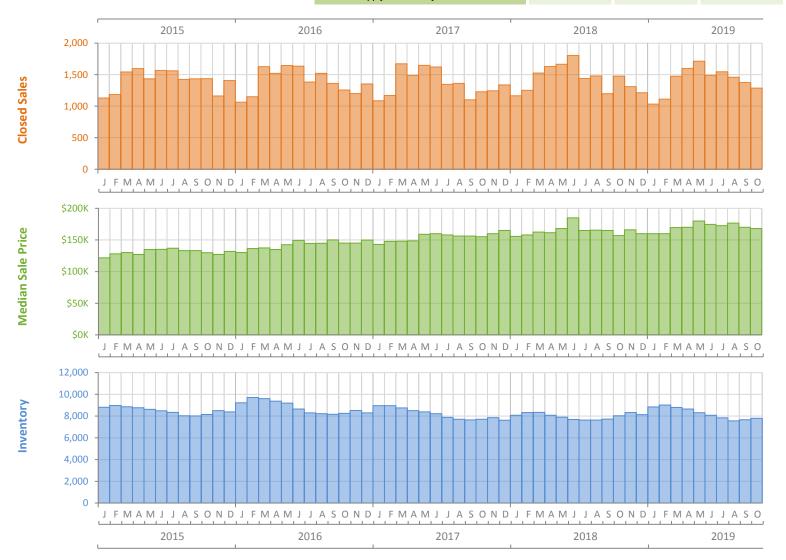
Monthly Market Summary - October 2019 Townhouses and Condos Broward County





| | October 2019 | October 2018 | Percent Change Year-over-Year |
|--|-----------------|-----------------|----------------------------------|
| Closed Sales | 1,288 | 1,477 | -12.8% |
| Paid in Cash | 610 | 790 | -22.8% |
| Median Sale Price | \$168,000 | \$157,000 | 7.0% |
| Average Sale Price | \$211,875 | \$222,274 | -4.7% |
| Dollar Volume | \$272.9 Million | \$328.3 Million | -16.9% |
| Med. Pct. of Orig. List Price Received | 94.9% | 94.7% | 0.2% |
| Median Time to Contract | 51 Days | 47 Days | 8.5% |
| Median Time to Sale | 92 Days | 87 Days | 5.7% |
| New Pending Sales | 1,501 | 1,620 | -7.3% |
| New Listings | 2,062 | 2,348 | -12.2% |
| Pending Inventory | 2,541 | 2,704 | -6.0% |
| Inventory (Active Listings) | 7,790 | 8,034 | -3.0% |
| Months Supply of Inventory | 5.6 | 5.6 | 0.0% |



Monthly Distressed Market - October 2019 Townhouses and Condos Broward County



2019



2015

Closed Sales

Median Sale Price

| | | October 2019 | October 2018 | Percent Change Year-over-Year |
|-----------------|-------------------|--------------|--------------|----------------------------------|
| Traditional | Closed Sales | 1,233 | 1,421 | -13.2% |
| | Median Sale Price | \$170,000 | \$159,000 | 6.9% |
| Foreclosure/REO | Closed Sales | 49 | 45 | 8.9% |
| | Median Sale Price | \$116,500 | \$120,000 | -2.9% |
| Short Sale | Closed Sales | 6 | 11 | -45.5% |
| | Median Sale Price | \$150,000 | \$150,000 | 0.0% |

2018

Traditional Foreclosure/REO Short Sale

100%
90%
80%
70%
40%
40%
10%
1 FMAMJJASONDJFMAMJJASONDJFMAMJJASONDJFMAMJJASONDJFMAMJJASO

2017

2016

