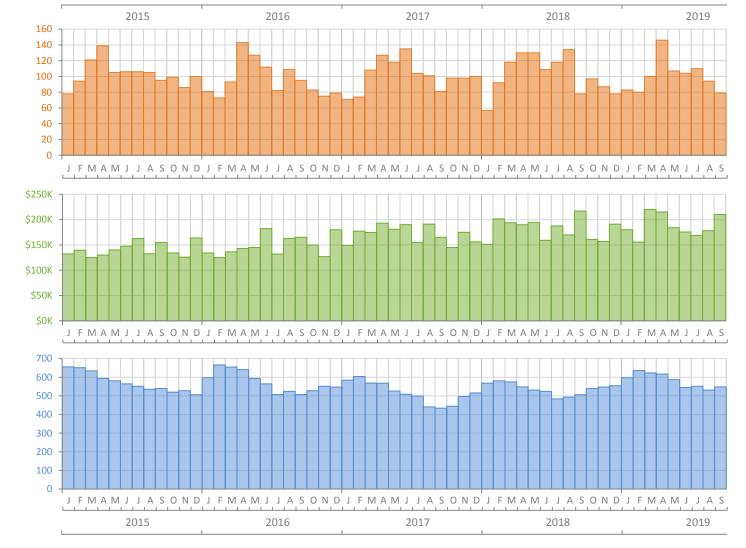
Monthly Market Summary - September 2019 Townhouses and Condos St. Lucie County





Median Sale Price

	September 2019	September 2018	Percent Change Year-over-Year
Closed Sales	79	78	1.3%
Paid in Cash	36	49	-26.5%
Median Sale Price	\$210,000	\$217,075	-3.3%
Average Sale Price	\$235,011	\$285,894	-17.8%
Dollar Volume	\$18.6 Million	\$22.3 Million	-16.7%
Med. Pct. of Orig. List Price Received	95.2%	93.9%	1.4%
Median Time to Contract	63 Days	46 Days	37.0%
Median Time to Sale	99 Days	95 Days	4.2%
New Pending Sales	71	80	-11.3%
New Listings	137	128	7.0%
Pending Inventory	115	127	-9.4%
Inventory (Active Listings)	548	506	8.3%
Months Supply of Inventory	5.6	4.8	16.7%



Monthly Distressed Market - September 2019 Townhouses and Condos St. Lucie County





Closed Sales

Median Sale Price

		September 2019	September 2018	Percent Change Year-over-Year
Traditional	Closed Sales	76	77	-1.3%
	Median Sale Price	\$212,000	\$222,500	-4.7%
Foreclosure/REO	Closed Sales	2	1	100.0%
	Median Sale Price	\$220,500	\$105,000	110.0%
Short Sale	Closed Sales	1	0	N/A
	Median Sale Price	\$205,000	(No Sales)	N/A

2015 2016 2017 2018 2019 ■ Traditional ■ Foreclosure/REO ■ Short Sale 100% 95% 90% 85% 80% 75% $\begin{smallmatrix} \mathsf{F} \mathsf{M} \mathsf{A} \mathsf{M} \mathsf{J} \end{smallmatrix} \mathsf{J} \mathsf{A} \mathsf{S} \mathsf{O} \mathsf{N} \mathsf{D} \mathsf{J} \mathsf{F} \mathsf{M} \mathsf{A} \mathsf{M} \mathsf{J} \mathsf{J} \mathsf{A} \mathsf{S} \mathsf{O} \mathsf{N} \mathsf{D} \mathsf{J}$ F M A M J J A S O N D \$600K \$500K \$400K \$300K \$200K \$100K \$0K $\mathsf{F}\;\mathsf{M}\;\mathsf{A}\;\mathsf{M}\;\mathsf{J}\;\;\mathsf{J}\;\;\mathsf{A}\;\;\mathsf{S}$ 2015 2016 2017 2018 2019