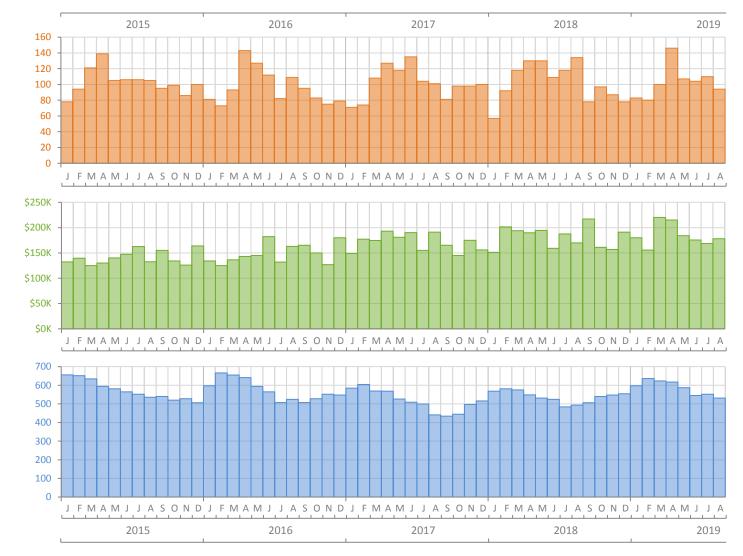
## Monthly Market Summary - August 2019 Townhouses and Condos St. Lucie County





Median Sale Price

	August 2019	August 2018	Percent Change Year-over-Year
Closed Sales	94	134	-29.9%
Paid in Cash	38	72	-47.2%
Median Sale Price	\$178,200	\$169,900	4.9%
Average Sale Price	\$212,752	\$277,385	-23.3%
Dollar Volume	\$20.0 Million	\$37.2 Million	-46.2%
Med. Pct. of Orig. List Price Received	95.3%	95.5%	-0.2%
Median Time to Contract	57 Days	48 Days	18.8%
Median Time to Sale	99 Days	88 Days	12.5%
New Pending Sales	95	111	-14.4%
New Listings	108	149	-27.5%
Pending Inventory	131	134	-2.2%
Inventory (Active Listings)	531	493	7.7%
Months Supply of Inventory	5.5	4.7	17.0%



## Monthly Distressed Market - August 2019 Townhouses and Condos St. Lucie County





		August 2019	August 2018	Percent Change Year-over-Year
Traditional	Closed Sales	90	131	-31.3%
	Median Sale Price	\$182,750	\$169,450	7.8%
Foreclosure/REO	Closed Sales	3	3	0.0%
	Median Sale Price	\$124,000	\$255,900	-51.5%
Short Sale	Closed Sales	1	0	N/A
	Median Sale Price	\$249,000	(No Sales)	N/A

2015 2016 2017 2018 2019 ■ Traditional ■ Foreclosure/REO ■ Short Sale 100% 95% **Closed Sales** 90% 85% 80% 75%  $\verb|FMAMJJASONDJFMAMJJASOND| \\$ \$600K \$500K Median Sale Price \$400K \$300K \$200K \$100K \$0K FMAMJ F M A M J ONDJ J A S O N D J F M A M J J A S O N D J F M A M J J A S O N D J F M A M J J A 2015 2016 2017 2018 2019