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Miami market area multifamily average rents rose a modest 0.8% as completions outpace net absorption

Actual rents on buildings with over 50 units past the lease-up stage rose at a modest pace in October with completions outpacing net absorption, putting downward pressure on rents on new leases.

The average actual rent rose at a modest year-over-year pace in the Miami market (0.8%), followed by Port St. Lucie market (0.7%), and the West Palm Beach-Boca Raton market (0.5%), but decreased in the Fort Lauderdale market (-0.5%). Despite the modest pace, rents rose in most market areas at par or slightly above the national pace (0.5%). The actual rent per square foot increaed in 56% of 75 cities such as the city of Miami (1.4%), the city of Hollywood (1.6%), the city of Boca Raton (1.5%), and the city of Fort Pierce (1.2%).

With new completions outpacing new deliveries and with occupancy rates ticking downward, operators sought to attract new tenants by lowering rents on new leases (negative new lease trade-out). The Fort Lauderdale market had the largest negative new lease trade-out (-1.8%), followed by the Palm Beach-Boca Raton market (-1.1%) and the Miami market (-0.7%). Only the Port St. Lucie market had a positive new lease trade-out (0.9%). However, the renewal lease trade-out still rose by over 3% in all market areas, as occupancy remains high at around 95% in most market areas, but renewal rents could increase at a smaller pace in the coming months as landlords calibrate rents to retain existing tenants.

Over the past 12 months through October, net absorption (new leases less vacated) was positive in all market areas, with the highest net absorption in the Miami market (10, 502), followed by the Fort Lauderdale market (5,282), and the West Palm Beach-Boca Raton market (2,167 units). However, net absorption fell below completions during the same period in the Miami market (10,502 units) and the West Palm Beach-Boca Raton market (2,167), with only the Fort Lauderdale market posting more absorbed units than completions (5,282). Yardi Matrix's supply forecast for 2026 shows fewer completions in 2026 than the current net absorption, which will help rents to increase at a modest pace.

	Miami	Fort Lauderdale	West Palm Beach - Boca Raton	Port St. Lucie
Actual Rent	\$2,545	\$2,410	\$2,605	\$2,019
Actual Rent Y/Y Percent Change	0.8%	-0.5%	0.5%	0.7%
New Lease Trade-Out	-0.7%	-1.8%	-1.1%	0.9%
Renewal Lease Trade Out	3.7%	3.2%	3.0%	3.0%
Renewals (%)	68.1%	68.9%	68.2%	65.5%
Renewals (%) Y/Y Change	-3.2%	-1.0%	-3.2%	-5.3%
Percent of Units Offering Concessions	6.5%	4.7%	10.6%	12.2%
Concessions as a Percent of Average Annual Rent	8.7%	9.5%	6.3%	10.0%
Occupancy	95.9%	94.7%	94.9%	92.0%
Occupancy Y/Y Change	-0.3%	-0.1%	0.0%	-1.9%
12-Month Net Absorption	8,285	5,603	1,866	N.A.
12-Month Completed Units	10,502	5,282	2,167	N.A.
Net Absorption to Completed Units	78.9%	106.1%	86.1%	N.A.
12-Month Net Absorption Y/Y Change	-2,246	-90	-1,855	N.A.
12-Month Completed Units Y/Y Change	-811	-316	-1,993	N.A.
Under Construction	18,565	10,697	4,085	2,699
Under Construction as a Percent of Inventory	4.5%	5.1%	3.2%	5.5%
Supply Forecast 2026	4,609	3,799	1,917	131
Supply Forecast 2026 as a Percent of Stock	2.5%	3.0%	2.3%	0.6%
Cap Rate	6.0%	5.7%	5.0%	5.3%



October 2025

Miami Market Area Actual Rent Per Square Foot in October 2025

City	Rent Per Sq. Ft.	Y/Y % Change	
Coral Gables	\$4.2	-0.2%	
Miami Beach	\$3.9	1.3%	
West Miami	\$3.5	0.0%	
South Miami	\$3.5	9.8%	
Miami	\$3.0	1.4%	
Sunny Isles Beach	\$2.9	-5.0%	
Pinecrest	\$2.8	-7.0%	
North Bay Village	\$3.0	5.7%	
Doral	\$2.8	0.0%	
Palmetto Bay	\$2.7	-2.9%	
Aventura	\$2.7	-2.9%	
Princeton	\$2.6	-7.8%	
North Miami Beach	\$2.6	1.9%	
Hialeah	\$2.6	0.4%	
Miami Gardens	\$2.5	-4.9%	
Cutler Bay	\$2.6	2.4%	
Miami Lakes	\$2.5	-2.0%	
North Miami	\$2.5	2.0%	
Opa-locka	\$2.4	-5.9%	
Miami Springs	\$2.4	-0.4%	
Naranja	\$2.4	0.4%	
Hialeah Gardens	\$2.1 -8.2%		
Homestead	\$2.0	2.5%	

West Palm Beach - Boca Raton Market Area Actual Rent Per Square Foot in October 2025

City	Rent Per Sq. Ft.	Y/Y % Change	
Palm Beach	\$8.2	-2.7%	
Boca Raton	\$2.8	1.5%	
North Palm Beach	\$2.9	15.7%	
Lake Park	\$2.7	5.4%	
Delray Beach	\$2.6	2.0%	
Jupiter	\$2.6	1.2%	
West Palm Beach	\$2.5	1.6%	
Lake Worth Beach	\$2.4	-10.3%	
Lantana	\$2.5	2.0%	
Palm Springs	\$2.3	-3.3%	
Delray	\$2.6	20.0%	
Palm Beach Gardens	\$2.4	1.7%	
Royal Palm Beach	\$2.3	-1.7%	
Tequesta	\$2.2	-5.5%	
Lake Worth	\$2.3	0.0%	
Riviera Beach	\$2.2	-1.8%	
Boynton Beach	\$2.2	1.4%	
Wellington	\$2.1	-4.6%	
Greenacres	\$1.9	0.5%	
Belle Glade	\$1.7	0.0%	
Juno Beach	\$1.7	4.4%	

Fort Lauderdale Market Area Actual Rent Per Square Foot in October 2025

City	Rent Per Sq. Ft.	Y/Y % Change	
Dania Beach	\$3.0	1.7%	
Fort Lauderdale	\$2.9	-0.3%	
Hallandale Beach	\$2.7	-4.2%	
Wilton Manors	\$2.6	5.2%	
Pompano Beach	\$2.5	0.4%	
Hollywood	\$2.5	1.6%	
Plantation	\$2.4	-1.6%	
Weston	\$2.4	-3.2%	
Davie	\$2.5	-0.4%	
Pembroke Park	\$2.4	-6.3%	
Oakland Park	\$2.5	5.6%	
Miramar	\$2.4	-0.8%	
Pembroke Pines	\$2.3	-2.1%	
Cooper City	\$2.3	1.3%	
Parkland	\$2.3	3.1%	
Sunrise	\$2.3	0.4%	
Tamarac	\$2.3	1.3%	
Margate	\$2.2	-2.7%	
Coconut Creek	\$2.2	-0.4%	
North Lauderdale	\$2.2	-1.4%	
Lauderdale Lakes	\$2.1	0.0%	
Deerfield Beach	\$2.2 3.8%		
Coral Springs	\$2.1	-1.4%	
Lauderhill	\$2.0	-1.0%	

Port St. Lucie Market Area Actual Rent Per Square Foot in October 2025

City	Rent Per Sq. Ft. Y/Y % Chan	
Stuart	\$2.1	0.9%
Hobe Sound	\$2.1	0.0%
Palm City	\$2.1	1.4%
Jensen Beach	\$1.9	0.0%
Port St. Lucie	\$1.9	-2.0%
Fort Pierce	\$1.7	1.2%
Pahokee	\$1.6	-12.7%

Percent of cities with stable to higher actual rent/sq. ft. in October 2025 from one year ago

Miami Market Area: 52% (12 of 23 cities)

Fort Lauderdale Market Area: 45% (11 of 24 cities)

West Palm Beach-Boca Raton Market Area: 67% (14 of 21 cities)

Port St. Lucie Market Area: 71% (5 of 7 cities)



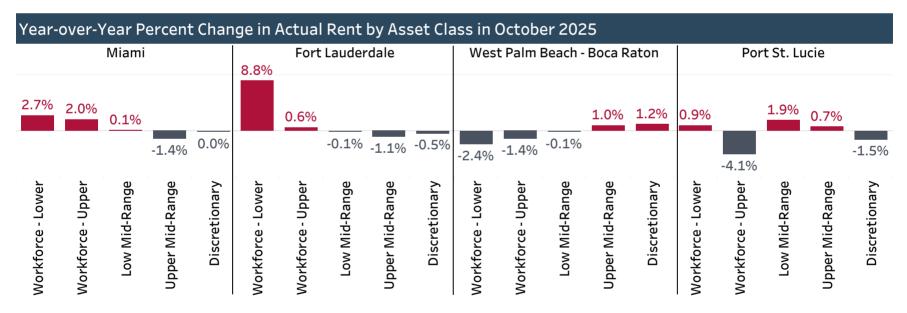
Workforce rental housing rents rose faster than in the upper-tier rental housing

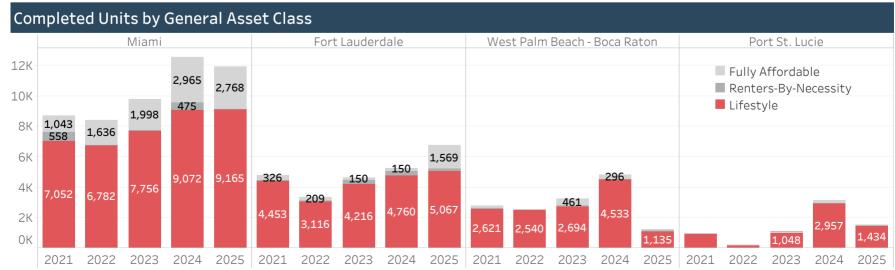
Rents in workforce housing rose faster than rents in the upper tier units, indicating more intense competition at the lower tier of the rental market.

In the Miami market, the average actual rent for workforce housing-lower tier (C-. D) units rose 2.7% year-over-year in October 2025, while the rent for workforce housing-upper tier (C+, C) units rose 2% year-over-year. In contrast, the average actual rent for upper mid-range units (A-, B+) fell 1.4% year-over-year, while the rent on units that cater to discretionary renters or renters by choice (A+,A) was unchanged from one year ago. In the Fort Lauderdale market, the average rent on workforce rental housing-lower tier rose 8.8% while the rent on discretionary units fell 0.5%.

Rents are rising faster in the lower tier of the market, as home prices remain unaffordable for a household earning just average wages and with over 75% of completed units in the past five years since 2021 built for lifestyle renters or bychoice renters. In Southeast Florida, the income needed to afford a home is about \$180,000 while the income of a 2-earner household earning average weekly wages is about \$120,000, according to MIAMI Realtors analysis.

Actual Rent Per Unit by Asset Class in October 2025					
Market	Workforce - Lower	Workforce - Upper	Low Mid-Range	Upper Mid-Range	Discretionary
Miami	\$1,511	\$1,913	\$2,190	\$2,668	\$3,095
Fort Lauderdale	\$1,504	\$1,762	\$2,048	\$2,427	\$2,867
West Palm Beach - Boca Raton	\$1,150	\$1,768	\$2,105	\$2,519	\$2,907
Port St. Lucie	\$2,024	\$1,251	\$1,700	\$2,134	\$2,120





Source: Yardi Matrix. Market areas generally correspond to a Metropolitan Statistical Area (MSA), though large MSAs are split into more markets, such as the Miami-Fort Lauderdale-West Palm Beach Metropolitan Statistical Area which is split into three markets. Some data may not be available for Port St. Lucie, a new market area covered by Yardi Matrix. Asset types are based on Yardi Matrix's classification: Workforce-Lower (C-,D), Workforce-Upper (C+, C), Low Mid-Range (B, B-), Upper Md-Rage (A-, B+), Discretionary (A+, A). Lifestyle units have high-end amenities, Renters-by-Necessity units cater to renters who are not abble to afford a home purchase, while Fully Affordable units have some type of government subsidy and renters need to satisfy an income criteria (e.g. 50% below the area median income).



Half of 36,036 units under construction are in the Miami market area

As of 2025, there are 36,095 units in buildings with over 50 units under construction in Southeast Florida, adding roughly 4.5% to the total existing stock. Half of these units are in the Miami market area (18, 565). The city of Miami has the most units under construction (11,132), followed by Fort Lauderdale (4,389), West Palm Beach (2,000), and Port St. Lucie (1,031).

Melo Development, the Namdar Group, Flow, Atlantic Pacific Companies, Hines Interests, The Terra Group, Trammel Crow, Vestcor Companies, PMG, and the Naftali Group lead the largest multifamily development projects in the cities of Miami, Fort Lauderdale, and Homestead.

Units in Buildings with 50 or More Units Under Construction as of October 2025 Year of Start of Address City Developer **Developer State Construction Date** 530 NE 1st Avenue Miami Melo Development FL 2025 824 NY 2023 680 55 NE 2nd Street Miami Namdar Group 275 SW 6th Street Miami Flow FL 2022 632 777 NW 2nd Avenue 616 Miami Atlantic Pacific Companies FΙ 2023 501 North Andrews Avenue 604 Fort Lauderdale Hines Interests ΤX 2024 11897 NW 12th Street Miami Terra Group FL 2025 578 9030 SW 158th Avenue Miami Trammell Crow Residential CO 2023 576 27742 South Dixie Hwy Homestead Vestcor Companies FL 2025 576 221 SW 1st Avenue Fort Lauderdale PMG FΙ 2023 563 1000 NE 2nd Avenue Miami Naftali Group NY 2024 530 2001 Van Buren Street FL 503 Hollywood Estate Companies, The 2023 640 NW 7th Avenue 2024 Fort Lauderdale Fuse Group FL 502 FL 450 801 East Dania Beach Blvd Dania J. Milton & Associates 2024 3100 Douglas Road Coral Gables 13th Floor Investments FL 2025 432 1550 NE Miami Place Miami Clearline Real Estate NY 2025 427 777 Isle of Capri Circle Pompano Beach Atlantic Residential GΑ 2024 423 2681 NE 191st Street Miami Mill Creek Residential FL 2023 420 420 15955 NW 6th Avenue Resia FL Miami 2024 8500 SW America Walks Blvd Port St. Lucie Pride One Construction ОН 2022 415 412 8301 NW 53rd Street FΙ 2025 Doral Codina Partners 713 SW 88th Avenue Pembroke Pines McDowell Properties FL 2023 410 2125 South Andrews Avenue Fort Lauderdale Affiliated Development FL 2025 400 2600 Biscayne Blvd Miami Oak Row Equities NY 2024 399 2002 Pembroke Road Hallandale Beach 13th Floor Investments FL 2024 398 317 North Federal Hwy Fort Lauderdale FL 2024 390 Merrimac Ventures SW 37th Street & Davie Road Davie 13th Floor Investments FL 2025 383 FL 382 2484 Pinewood Avenue West Palm Beach 2024 Immocorp Capital 1650 NE 124th Street North Miami Related Group FL 2024 382 477 SW 1st Avenue Fort Lauderdale Hanover Company, The TX 2023 380 17071 West Dixie Hwy North North Miami Beach Trinsic Residential Group TX 2023 373 16375 Biscayne Blvd Aventura Westdale Asset Management TX 2024 363 8111 South Dixie Hwv West Palm Beach Flagler Realty & Development FL 2025 358 NE 30th Terrace & Campbell Drive Homestead Estate Companies, The FL 2024 354 353 3310 North University Drive Mill Creek Residential FL 2023 Coral Springs 2335 NE 186th Street Miami Goldberg Companies ОН 2023 350

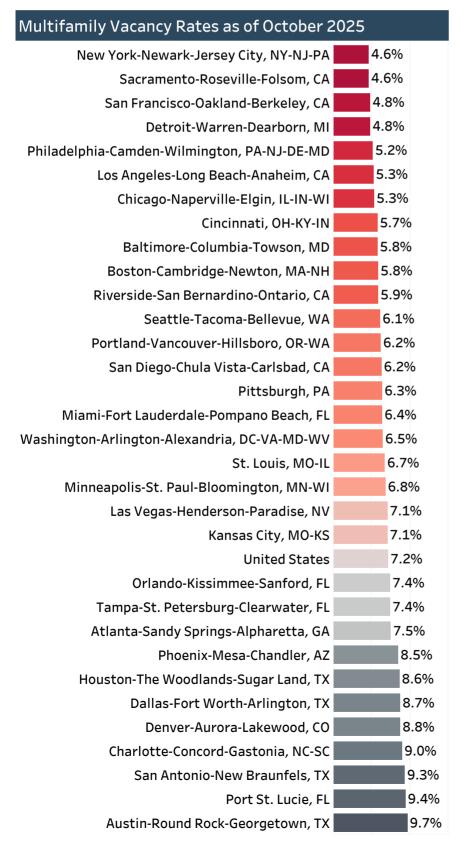
Source: Yardi Matrix.

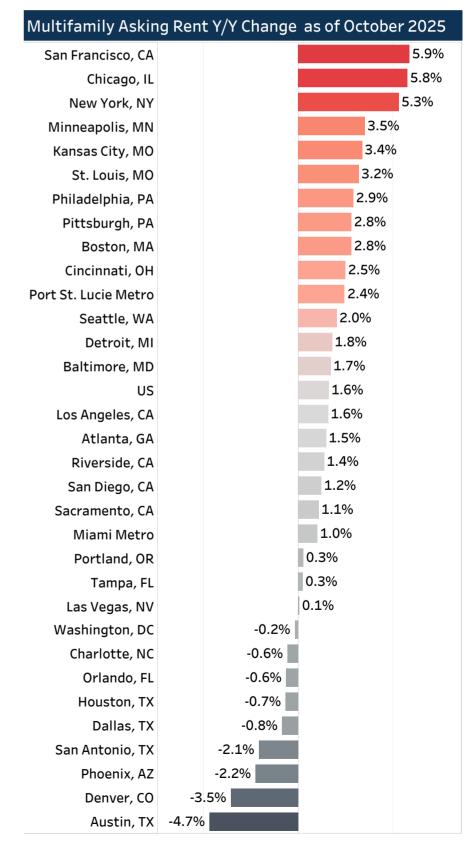


Southeast Florida asking rents contine to outpace most Sunbelt markets in October 2025

Asking rents on multifamily units in the Miami Metro Area rose 2.4% year-over-year in October in the Port St. Lucie Metro Area and 1% in the Miami Metro Area, according to Zillow. In contrast, asking rents rose at a slower pace or declined in Sunbelt metropolitan areas like Charlotte (-0.6%), Orlando (-0.8%), Houston (-0.7%), Dallas (-0.8%), San Antonio (-2.1%), Phoenix (-2.2%), Denver (-3.5%), and Austin (-4.7%). Vacancy rates hover at 8% to 10% in several Sunbelt markets, with the highest vacancy rates in the metropolitan areas of Austin (9.7%), Port St. Lucie (9.4%), San Antonio (9.3%), and Charlotte (9.0%).

Asking rents in October 2025 rose at the strongest year-over-year pace at over 5% in the metropolitan areas of San Francisco (5.9%), Chicago (5.8%), and New York Metro (5.3%). These metropolitan areas have some of the lowest vacancy rates hovering at about 5% compared to the national vacancy rate of 7.2%, according to Apartment List. Mayor-elect Zohran Mamdani has vowed to freeze rents on New York City's 2 million residents living in stabilized (not in lease-up stage) apartments, but a sustainable solution will entail enticing new development of units that are affordable to renters.





Source: Apartment List Source: Zillow



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Teresa King Kinney is the association's Chief Executive Officer.

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For questions about this report, contact:

Gay Cororaton, Chief Economist, at gay@miamire.com Chris Umpierre, Chief of Communications at chris@miamire.com



Miami Association of Realtors® (MIAMI) 1800 Oakwood Drive Miami, Florida 33316