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The largest commercial REALTOR® association in Florida



#### Multifamily asking rents continue to normalize, improving renter affordability

Asking rents on 2-bedroom multifamily units in Miami-Dade County continued to trend downward from historic highs achieved during 2021-2023, providing relief for renters seeking more affordable rents.

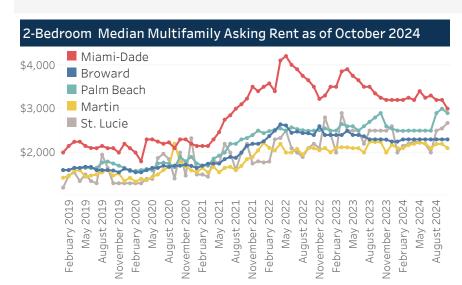
The median asking rent on a 2-bedroom multifamily unit decreased to \$3,000, down 10.4% from one year ago. Asking rents seasonally head down in October so asking rents were down 6.3% from the prior month. The median asking rent rose to \$4,200 in May 2022. Asking rents are still 43% higher compared to the pre-pandemic level of \$2,100 in October 2019.

In Broward, the median 2-bedroom rent was stable at \$2,300. In Palm Beach, the median asking rent rose 3.6% from one year ago to \$2,900. In Martin County, the asking rent fell 6.3% to \$2,100. The strongest rent growth was in St. Lucie County where the median asking rent rose 7.0% to \$2.675.

The asking rents are based on approximately 16,000 multifamily listings in October on the MIAMI MLS and non-MLS owner-sourced rental listings on Rental Beast, a tenant screening platform with a database of 12 million rental properties nationally.

Multifamily rental demand in Southeast Florida is fundamentally healthy due to tight vacancy rates and with the cost of owning outpacing the cost of renting. As of October, the vacancy rates are lower than the 6.8% national vacancy rate in Miami-Dade County (6.1%), Broward County (5.9%), and Palm Beach County (6.1%), according to ApartmentList.com estimates.

In Miami-Dade, Martin County, and St. Lucie County, the median asking rent on a 2-bedroom unit is cheaper than the expected mortgage payment, insurance, and taxes on a condominium by about \$400 to \$600.



Mul	tifar	nily '	Vaca	ancy	Rate	9									
	Miami-Dade County, FL		Broward County, FL			Palm Beach County, FL			Ur	United States					
6.3%	%0.9	6.2%	6.1%	6.5%	2.5%	%0.9	2.9%	6.3%	2.6%	6.2%	6.1%	6.1%	6.3%	6.7%	6.8%
October 2019	October 2023	September 2024	October 2024	October 2019	October 2023	September 2024	October 2024	October 2019	October 2023	September 2024	October 2024	October 2019	October 2023	September 2024	October 2024

Source: ApartmentList.com	
Source, Abartinentiist.co	111

2-Bedroom N 2024				
_	Median  Rent 2Bd  Y/Y Chg % Y/Y		% M/M	
Miami-Dade	\$3,000	(\$350)	-10.4%	-6.3%
Broward	\$2,300	\$0	0.0%	0.0%
Palm Beach	\$2,900	\$100	3.6%	-3.3%
Martin	\$2,100	(\$140)	-6.3%	-4.4%
St. Lucie	\$2,675	\$175	7.0%	4.9%

Multifamily Own vs. Rent in September 2024							
	Median Asking Rent	Principal, Interest, Tax, Insurance (PITI)	PITI Less Rent				
Miami-Dade	\$2,750	\$3,360	\$610				
Broward	\$2,199	\$2,252	\$53				
Palm Beach	\$2,663	\$2,520	(\$142)				
Martin	\$2,000	\$2,400	\$400				
St. Lucie	\$2,000	\$2,556	\$556				

Tax, insurance, and maintenance is assumed to be 3% of the sales price.



#### Single-family rental demand remains strong as home prices continue to rise

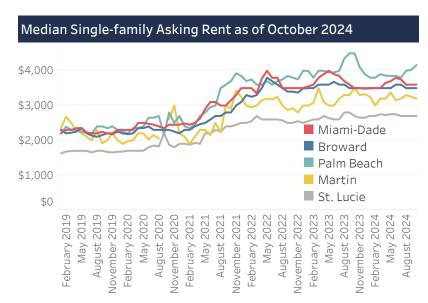
In contrast to the decline in multifamily asking rents, the median single-family asking rent rose 2.9% from one year ago in Miami-Dade County, among properties that closed on the MIAMI MLS and Rental Beast.com. The median single-family asking rent was stable in Broward County and St. Lucie County and fell in Palm Beach County (-7.5%) and Martin County (-8.6%).

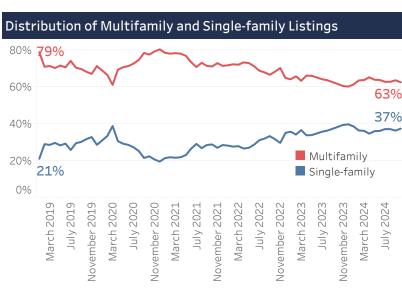
Single-family rentals accounted for 37% of about 26,400 multifamily and single-family listings on the MIAMI MLS and on RentalBeast.com, an uptick from the 21% share in January 2019.

Renting a single-family home is more expensive than renting a multifamily home, but a single-family rental is a more affordable option for families who seek the lifestyle and amenities associated with single-family homeownership but can't afford a home right now. Total monthly principal, interest, taxes, and insurance (PITI) costs for a single-family home typically exceed the median single-family asking rent by at about \$1,500 per month in Miami-Dade, Broward, and Martin.

As of September 2024, the median single-family sales price rose in all counties: Miami-Dade County (\$653,400; +8.9%), Broward County (\$615,325; +2.2%), Palm Beach County (\$615,000; 2.5%), Martin County (\$600,000; 3.9%), and St. Lucie County (\$402,450; 2.0%). Based on the average weekly wage of a worker in the Miami-Fort Lauderdale-West Palm Beach Metro area of \$1,063, a 2-earner household can only afford a home priced at about \$420,000.

As of 2022, there were 132,334 households in the Miami-Fort Lauderdale-West Palm Beach Metro area who lived in single-family detached units, or 14.7% of renter households (15.2% in 2022). In the Port St. Lucie Metro area, 18,502 renter households lived in single-detached family homes, or 40.3% of households (38.3% in 2022).





Single-family	024			
	Median Rent	Y/Y Chg	% Y/Y	% M/M
Miami-Dade	\$3,600	\$100	2.9%	0.0%
Broward	\$3,500	\$0	0.0%	0.0%
Palm Beach	\$4,163	(\$338)	-7.5%	3.4%
Martin	\$3,200	(\$300)	-8.6%	-1.5%
St. Lucie	\$2,700	\$0	0.0%	0.2%

Single-family Own vs. Rent in September 2024							
	Median Asking Rent	Principal, Interest, Tax, Insurance (PITI)	PITI Less Rent				
Miami-Dade	\$3,600	\$5,228	\$1,628				
Broward	\$3,500	\$4,923	\$1,423				
Palm Beach	\$4,163	\$4,920	\$758				
Martin	\$3,200	\$4,800	\$1,600				
St. Lucie	\$2,700	\$3,220	\$520				

Tax, insurance, and maintenance is assumed to be 5% of the sales price.



# 33% of Miami-Dade County municipalities had higher multifamily asking rents during August-October from one year ago

Among 21 municipalities with at least three multifamily units rented per month that closed through the MIAMI MLS during August-October 2024, a third had higher median rent compared to the same period one year ago. The highest rent growths were in North Bay Village (9,6%), Cutler Bay (7.7%), Sweetwater (6.7%), and Miami Shores (6.2%).

In the city of Miami, the median rent was unchanged from one year ago at \$2,750 per unit. The median rent was also unchanged in Hialeah at \$2,200.

The multifamily market was red-hot in 2021 in the wake of the pandemic as migration soared. Rents have come down as migration has started to normalize but rents are still highercompared to 2019. In the city of Miami, multifamily rents are up 45% during August-October 2024 compared to the same period in 2019.

Median Rent of Multifami						
	2019	2020	2021	2022	2023	2024
North Bay Village	\$1,900	\$1,825	\$2,100	\$2,800	\$2,600	\$2,85
Troncin Bay Timage	0.0%	-3.9%	15.1%	33.3%	-7.1%	9.6%
Cutler Bay	\$1,400	\$1,400	\$1,600	\$2,125	\$1,950	\$2,10
cation bay	3.7%	0.0%	14.3%	32.8%	-8.2%	7.7%
Sweetwater	\$1,400	\$1,450	\$1,700	\$2,150	\$2,250	\$2,40
Sweetwater	3.7%	3.6%	17.2%	26.5%	4.7%	6.7%
Miami Shores	\$1,275	\$1,500	\$1,525	\$1,900	\$2,400	\$2,55
Wildilli Silores	-1.9%	17.6%	1.7%	24.6%	26.3%	6.2%
Miami Lakes	\$1,450	\$1,500	\$1,700	\$2,000	\$2,225	\$2,30
IVIIaiiii Lakes	-3.3%	3.4%	13.3%	17.6%	11.2%	3.4%
Coral Gables	\$1,950	\$1,900	\$2,075	\$2,800	\$2,800	\$2,87
Coral Gables	8.5%	-2.6%	9.2%	34.9%	0.0%	2.7%
Hamastand	\$1,275	\$1,350	\$1,500	\$1,950	\$1,998	\$2,00
Homestead	2.0%	5.9%	11.1%	30.0%	2.4%	0.1%
B. #	\$1,900	\$1,900	\$2,500	\$3,000	\$2,750	\$2,75
Miami	0.0%	0.0%	31.6%	20.0%	-8.3%	0.0%
118 - L L	\$1,400	\$1,450	\$1,675	\$2,200	\$2,200	\$2,20
Hialeah	0.0%	3.6%	15.5%	31.3%	0.0%	0.0%
	\$1,595	\$1,500	\$1,800	\$2,200	\$2,000	\$1,95
North Miami Beach	18.1%	-6.0%	20.0%	22.2%	-9.1%	-2.5%
	\$2,000	\$2,000	\$2,700	\$3,200	\$3,100	\$3,00
Aventura	0.0%	0.0%	35.0%	18.5%	-3.1%	-3.2%
	\$1,475	\$1,100	\$1,375	\$1,900	\$1,810	\$1,75
Miami Gardens	40.5%	-25.4%	25.0%	38.2%	-4.7%	-3.3%
=1	\$4,000	\$4,150	\$6,500	\$6,500	\$6,500	\$6,27
Key Biscayne	0.5%	3.8%	56.6%	0.0%	0.0%	-3.5%
	\$1,700	\$1,750	\$2,362	\$2,800	\$2,593	\$2,50
Miami Beach	-0.7%	2.9%	34.9%	18.6%	-7.4%	-3.6%
	\$1,599	\$1,400	\$1,700	\$2,530	\$2,200	\$2,10
South Miami	3.2%	-12.4%	21.4%	48.8%	-13.0%	-4.5%
	\$1,750	\$1,525	\$2,050	\$2,650	\$2,700	\$2,550
Pinecrest	12.9%	-12.9%	34.4%	29.3%	1.9%	-5.6%
	\$1,500	\$1,400	\$1,800	\$2,450	\$2,300	\$2,19
Hialeah Gardens	5.3%	-6.7%	28.6%	36.1%	-6.1%	-4.4%
	\$1,850	\$2,100	\$2,800	\$2,988	\$3,500	\$3,10
Bay Harbor Islands	0.0%	13.5%	33.3%	6.7%	17.2%	-11.49
	\$1,850	\$1,800	\$2,300	\$2,850	\$2,725	\$2,60
Doral		-2.7%				-4.6%
	2.8%		27.8%	23.9%	-4.4%	
Bal Harbour	\$2,575	\$2,875	\$10,000	\$6,000	\$6,250	\$4,75
	7.3%	11.7%	247.8%	-40.0%	4.2%	-24.09
Coconut Grove	\$3,200	\$3,200	\$7,325	\$2,500	\$6,500	\$3,100
	20.8%	0.0%	128.9%	-65.9%	160.0%	-52.3%



71% of Miami-Dade County municipalities had higher single-family asking rents during August-October from one year ago but rising rents could slow demand in 2025

Among 14 cities with at least three single-family rentals per month that closed through the MIAMI MLS during August-October 2024, ten had higher median rent compared to the same period one year ago. These included a mix of upper-end and more affordable municipalities like Miami Beach (13.5%), Coral Gables (9.9%), Miami Gardens (6.7%), Cutler Bay (2.9%), North Miami Beach (1.5%), and Miami (13%).

Meanwhile, the median rent fell in Pinecrest (-14%), Doral (-2.9%), and Hialeah (-5.6%). The rent decline could be due to renter affordability constraints. In Doral, the median single-family rent hovers at over \$5,000 per month.

There is still a strong demand for single-family rentals because the cost of owning a home is still higher than renting one. However, single-family rentals could become increasingly unaffordable as demand for for-sale single-family homes rise as mortgage rates move downward in 2025, pushing demand towards the multifamily market where rents are more likely to increase at a more modest pace due to more forthcoming supply. According to Cushman and Wakefield, about 25,000 units are under construction in Miami-Dade County as of 2024 Q3, which is equivalent to two years of the annual pace of absorption.

Median Rent of Single-fam	ily Homes Rent	ed in Miami-D	ade County in	August, Septe	mber, October	
	2019	2020	2021	2022	2023	2024
South Miami	\$3,500	\$3,600	\$3,500	\$6,000	\$5,000	\$6,500
	20.7%	2.9%	-2.8%	71.4%	-16.7%	30.0%
Miami Shores	\$3,700	\$3,700	\$5,000	\$6,000	\$6,200	\$8,000
	27.7%	0.0%	35.1%	20.0%	3.3%	29.0%
Key Biscayne	\$8,150	\$12,500	\$12,000	\$19,000	\$17,300	\$21,250
	-4.7%	53.4%	-4.0%	58.3%	-8.9%	22.8%
Miami Beach	\$7,000	\$14,500	\$10,750	\$12,500	\$13,990	\$15,875
	16.7%	107.1%	-25.9%	16.3%	11.9%	13.5%
Coral Gables	\$4,200	\$4,500	\$5,750	\$6,800	\$6,800	\$7,475
	5.0%	7.1%	27.8%	18.3%	0.0%	9.9%
Miami Gardens	\$1,950	\$2,150	\$2,525	\$3,100	\$3,000	\$3,200
	2.6%	10.3%	17.4%	22.8%	-3.2%	6.7%
Miami Lakes	\$2,900	\$3,315	\$4,000	\$5,088	\$3,950	\$4,100
	-3.3%	14.3%	20.7%	27.2%	-22.4%	3.8%
Cutler Bay	\$2,200	\$2,450	\$3,000	\$3,300	\$3,500	\$3,600
	4.8%	11.4%	22.4%	10.0%	6.1%	2.9%
North Miami Beach	\$2,025	\$2,425	\$2,700	\$3,250	\$3,250	\$3,300
	9.9%	19.8%	11.3%	20.4%	0.0%	1.5%
Miami	\$2,450	\$2,600	\$3,300	\$3,700	\$3,750	\$3,800
	4.3%	6.1%	26.9%	12.1%	1.4%	1.3%
Homestead	\$1,950	\$2,200	\$2,500	\$3,000	\$3,200	\$3,200
	2.6%	12.8%	13.6%	20.0%	6.7%	0.0%
Pinecrest	\$5,925	\$6,000	\$7,495	\$9,870	\$8,875	\$8,750
	1.7%	1.3%	24.9%	31.7%	-10.1%	-1.4%
Doral	\$3,200	\$3,600	\$5,500	\$5,000	\$5,250	\$5,100
	6.7%	12.5%	52.8%	-9.1%	5.0%	-2.9%
Hialeah	\$2,260	\$2,385	\$2,950	\$3,500	\$3,600	\$3,400
	-4.8%	5.5%	23.7%	18.6%	2.9%	-5.6%



Miami Metro area multifamily rent is still more affordable compared to major gateway metros with potential to Increase due to strong job growth and rising single-family rents

Even as rents are trending down, multifamily rental demand in Southeast Florida is fundamentally healthy due to strong job growth and the housing cost advantage of Southeast Florida compared to gateway markets.

Total non-farm employment rose by 63,000 jobs in the Miami Metro area as of September 2024, a 2.2% increase compared to the national increase of 1.3%. Non-farm employment rose at the 4th fastest pace in the Miami Metro area among the 30 largest metro areas, outpacing the growth in gateway markets like the New York Metro (1.5%), Los Angeles Metro (1.3%), Boston Metro (0.9%), Washington DC Metro (0.6%) and the Chicago Metro (0.1%).

Corporations seeking to relocate their operations look at the cost of housing as an important consideration for attracting workers. The Miami-Fort Lauderdale-West Palm Beach Metro area multifamily rental market remains affordable compared to major East Coast and West Coast gateway metro areas. In October, the mean of listed multifamily asking rents on Zillow in the Miami-Fort Lauderdale-West Palm Beach Metro area was \$2,493, below the asking rents in New York (\$3,271), Boston (\$2,882), San Francisco (\$2,808), San Diego (\$2,735), and Los Angeles (\$2,714).

Single-family rental demand could also flow into multifamily housing rentals. This is because as mortgage rates come down in 2025 given current trend of inflation heading towards 2%, more demand for for-sale single-family homes could drive up the rent on single-family rentals. On the other hand, more supply is forthcoming for multifamily rentals, which will tend to moderate rent growth. According to Cushman and Wakefield, about 25,000 units are under construction in Miami-Dade County as of 2024 Q3, which is equivalent to two years of the annual pace of absorption.

Typical Multifamily Asking Rent Among the 30 Largest	
Metro Areas in August 2024	

	Asking rent	Income Needed To Afford Rent
United States	\$1,855	\$74,203
New York, NY	\$3,271	\$130,848
Boston, MA	\$2,882	\$115,281
San Francisco, CA	\$2,808	\$112,340
San Diego, CA	\$2,735	\$109,395
Los Angeles, CA	\$2,714	\$108,548
Miami, FL	\$2,493	\$99,739
Riverside, CA	\$2,308	\$92,333
Washington, DC	\$2,280	\$91,218
Seattle, WA	\$2,080	\$83,196
Sacramento, CA	\$2,015	\$80,614
Chicago, IL	\$1,928	\$77,116
Denver, CO	\$1,830	\$73,190
Orlando, FL	\$1,826	\$73,045
Tampa, FL	\$1,812	\$72,469
Baltimore, MD	\$1,781	\$71,233
Philadelphia, PA	\$1,776	\$71,037
Portland, OR	\$1,721	\$68,837
Atlanta, GA	\$1,686	\$67,435
Charlotte, NC	\$1,586	\$63,456
Phoenix, AZ	\$1,580	\$63,189
Dallas, TX	\$1,559	\$62,362
Minneapolis, MN	\$1,540	\$61,618
Austin, TX	\$1,538	\$61,535
Las Vegas, NV	\$1,532	\$61,276
Houston, TX	\$1,458	\$58,325
Detroit, MI	\$1,408	\$56,323
Cincinnati, OH	\$1,354	\$54,158
Pittsburgh, PA	\$1,343	\$53,701
San Antonio, TX	\$1,295	\$51,809
St. Louis, MO	\$1,233	\$49,339

Year-over-Year Percent Change and Change ('000) in Nonfarm Employment as of September 2024							
Pittsburgh				3.7		42	2.6
San Antonio-New Braunfels			2.4	1		27	.8
St. Louis			2.2	2		31	.1
Miami-Fort Lauderdale-West Palm Beach			2.2	2		6	3.0
Houston-The Woodlands-Sugar Land			2.2	<u> </u>		7	75.1
Charlotte-Concord-Gastonia			2.1			28	.6
SacramentoRosevilleArden-Arcade			2.0			21.	4
Riverside-San Bernardino-Ontario			2.0			33	.2
Dallas-Fort Worth-Arlington			2.0				83.3
Austin-Round Rock			2.0			27	.3
Phoenix-Mesa-Scottsdale			1.8			43	3.5
Las Vegas-Henderson-Paradise			1.8			20.	5
Tampa-St. Petersburg-Clearwater			1.7			25.	.5
New York-Newark-Jersey City		:	1.5			149	.6
Philadelphia-Camden-Wilmington		1	L.4			41	8
Atlanta-Sandy Springs-Roswell		1	L.4			43	3.0
Orlando-Kissimmee-Sanford		1	3			19.	6
Los Angeles-Long Beach-Anaheim		1	3				81.8
Seattle-Tacoma-Bellevue		1	.2			25.	.8
San Diego-Carlsbad		1	.0			15.	6
Boston-Cambridge-Nashua		0.	9			24.	.3
Washington-Arlington-Alexandria		0.0	6			21.	1
San Francisco-Oakland-Hayward		0.0	6			15.	1
Cincinnati		0.5	5			5.4	
Denver-Aurora-Lakewood		0.4	ļ			6.8	
Baltimore-Columbia-Towson		0.4	ļ			5.4	
Detroit-Warren-Dearborn		0.2				3.3	
Chicago-Naperville-Elgin		0.1				4.6	
Portland-Vancouver-Hillsboro	-0.1				-1.1		
Minneapolis-St. Paul-Bloomington		-0.3	3			-6.8	
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	Curi	rent Pct (	_	nth			Month ('000)



MIAMI Association of Realtors® (MIAMI) was chartered by the National Association of Realtors® in 1920 and is celebrating 103 years of service to Realtors®, the buying and selling public, and the communities in South Florida. Comprised of six organizations: MIAMI RESIDENTIAL, MIAMI COMMERCIAL; BROWARD-MIAMI, a division of MIAMI Realtors; JTHS-MIAMI, a division of MIAMI Realtors in the Jupiter-Tequesta-Hobe Sound area; MIAMI YPN, our Young Professionals Network Council; and the award-winning MIAMI Global Council. MIAMI REALTORS® represents nearly 60,000 total real estate professionals in all aspects of real estate sales, marketing, and brokerage. It is the largest local Realtor association in the U.S. and has official partnerships with 242 international organizations worldwide.

Teresa King Kinney is the association's Chief Executive Officer.



MIAMI Commercial serves South Florida commercial members shaping and unifying the commercial real estate brokerage and service industry. The largest commercial REALTOR® association in Florida, MIAMI Commercial has more than 3,400 members in Miami-Dade, Broward, Palm Beach, and Martin counties. MIAMI Commercial does 80% of the commercial MLS business in Miami-Dade and Broward



Rental Beast is a leading real estate technology firm with an end-to-end SaaS platform designed to empower real estate professionals with the nation's most comprehensive database of nearly eleven million rental properties. Sourced directly from property owners and operators, updated in real-time, and offering a fulfillment-grade rental dataset, the Rental Beast listing database provides real estate professionals with an unparalleled view of the residential lease marketplace and the tools to transact using this information.

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