

Profile of Homebuyers in Southeast Florida in 2022-2023



Miami Association of Realtors® (MIAMI)
The largest local REALTOR® association



Miami-Dade County's homebuyers are more global and racially diverse compared to Florida and the nation.

Among homebuyers who moved to Miami-Dade County in 2022-2023, 7% lived abroad (3% in Florida, 1% nationally). By citizenship, 30% of Miami-Dade County's homebuyers in 2022-2023 were non-US citizens (9% in Florida, 7% nationally).

Among homebuyers who moved to Miami-Dade County from another country, Venezuela (21%), Colombia (15%), and Canada (14%) were the top countries of origin. Canadians were the largest fraction in Florida (44%) and nationally (20%).

Most homebuyers, 79%, spoke a language other than English compared to a minority in Florida (31%) and nationally (23%). Spanish, Haitian, and Portuguese were the top languages other than English spoken at home among homebuyers.

By race, heads of homebuyer households with two or more races comprised the largest group at 31% (15% in Florida, 10% nationally). Black or African Americans accounted for 11% of homebuyers, a higher fraction than in Florida (7%) and nationally (7%).

Among households who moved from another state, New York (30%), California (15%), and Pennsylvania (8%) were the top states of origin.

Miami-Dade County's homebuyers are younger, with families, and in multigenerational households compared to Florida and the nation.

Young homebuyers 25-34 years old comprised the largest group of homebuyers in 2022-2023, at 25%, a higher share than in Florida ((20% in Florida, 29% nationally).

A larger fraction of households had children (6 to 17 years) living in the home, at 34% (28% in Florida, 34% nationally).

A higher fraction of Miami-Dade County homebuyers had multigenerational households, at 6% (2% in Florida, 3% nationally).

Miami-Dade County's homebuyers are wealthier, working, and with higher educational attainment compared to Florida and the nation.

Miami-Dade County had more wealthy homebuyers in 2022-2023, with 8% having a household income of \$500,000 or more (3% in Florida, 3% nationally). Conversely, a lower share of Miami-Dade County homebuyers earned less than \$100,000, at 41% (50% in Florida, 47% nationally).

Eighty-three percent of homebuyers were employed as civilians (63% in Florida, 73% nationally).

Thirty-one percent of homebuyer head of households had a post-bachelor's degree (23% in Florida, 22% nationally). Among homebuyer households, the top occupations of the household head were managers, medical practitioners, and office support workers. Miami-Dade County had a significantly larger share of legal workers (8%) compared to Florida (2%) and the nation (2%).

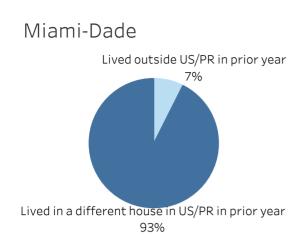
Miami-Dade County's homebuyer profile supported more million-dollar sales, and buyers had lower property tax rates.

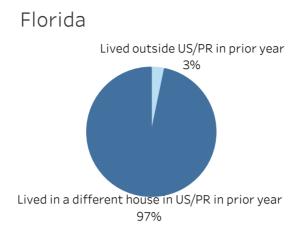
A higher fraction of homebuyers who purchased a single-family home in 2022-2023, at 21%, valued their property at \$1 million or more (9% in Florida, 9% nationally).

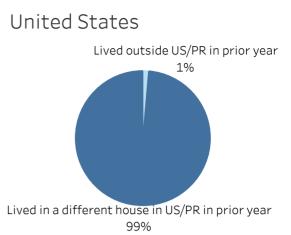
A third of all buyers, at 33%, purchased the home without a mortgage (35% in Florida, 35% nationally).

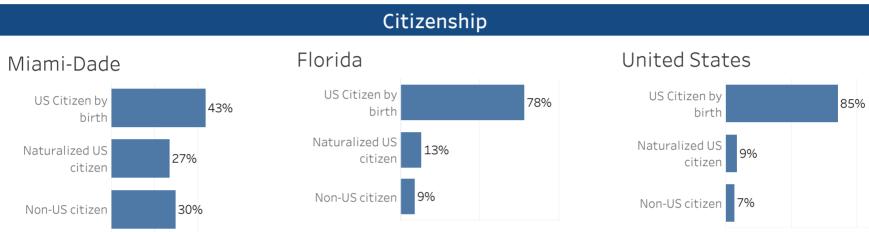
Among homebuyers in 2022-2023, 85% reported real estate taxes and insurance were less than 2% of the property value (84% in Florida, 77% nationally).

Prior Residence of Homebuyers Who Moved to the Area

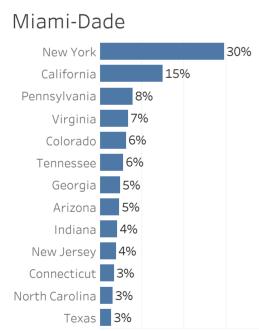


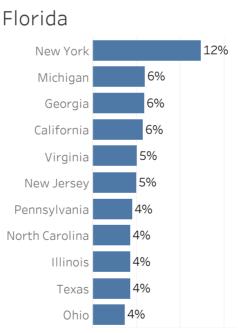


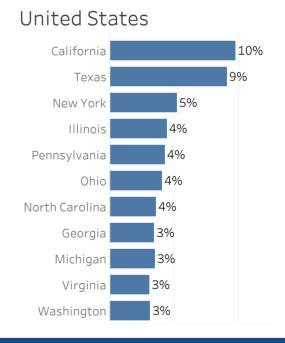




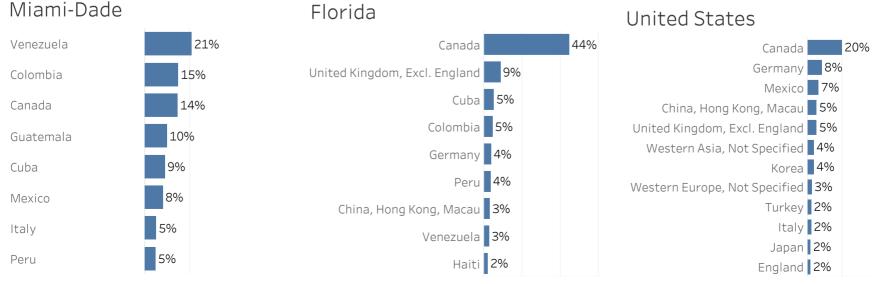
Top Out-of-State Homebuyers Who Moved to the Area

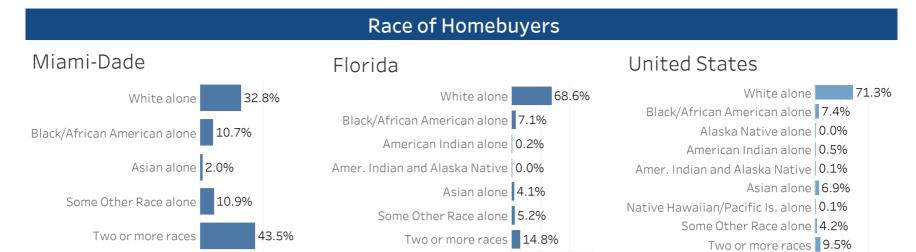




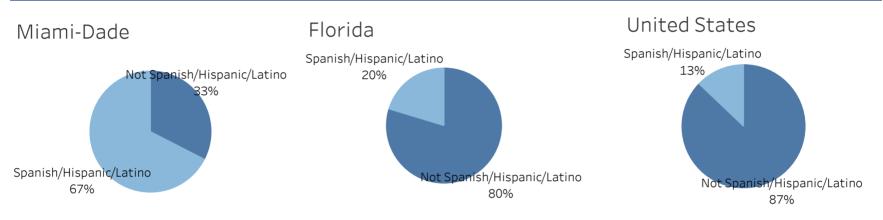


Top Homebuyers Who Moved from Ouside US to the Area

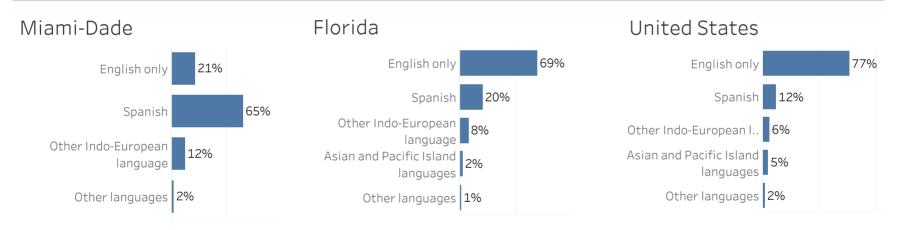




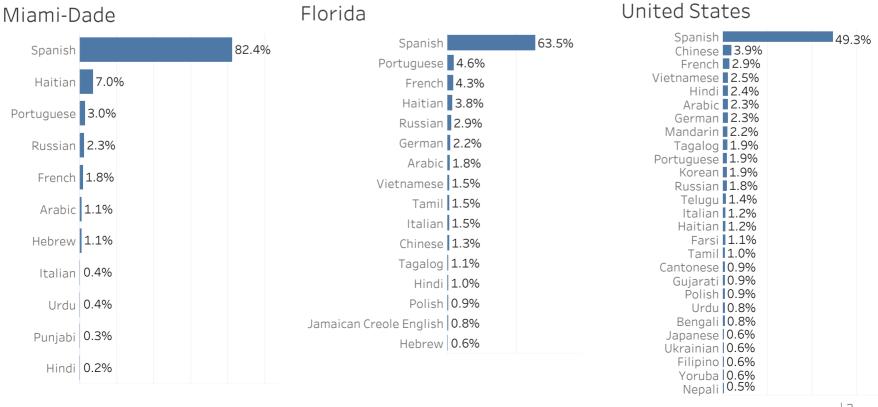
Hispanic Ethnicity of Homebuyers



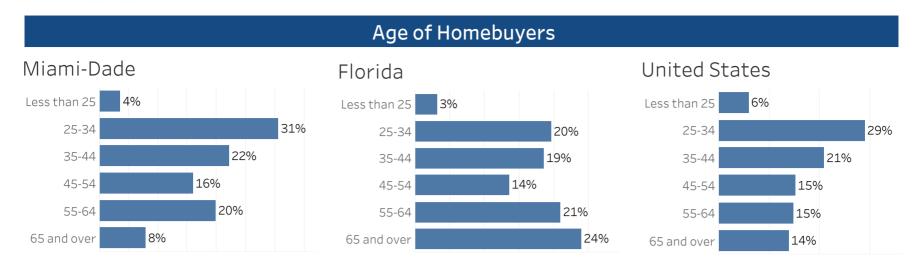
Household Language

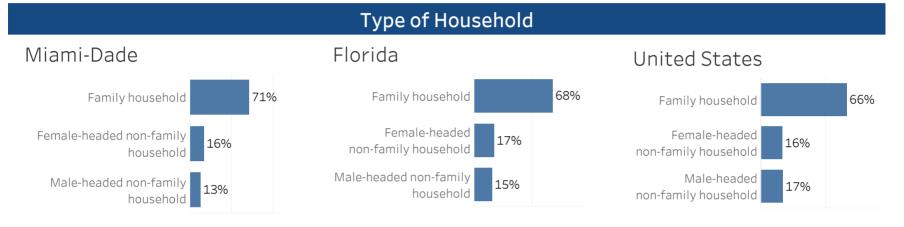


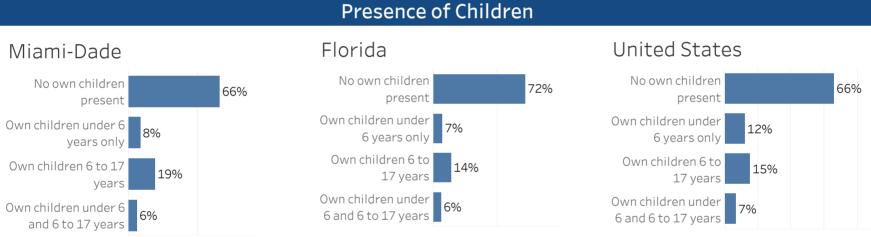
Top Household Languages Other Than English

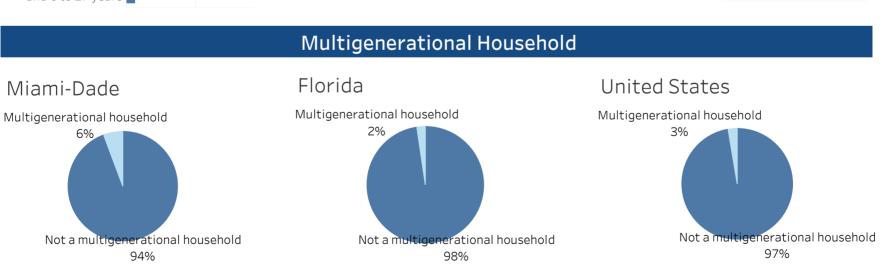


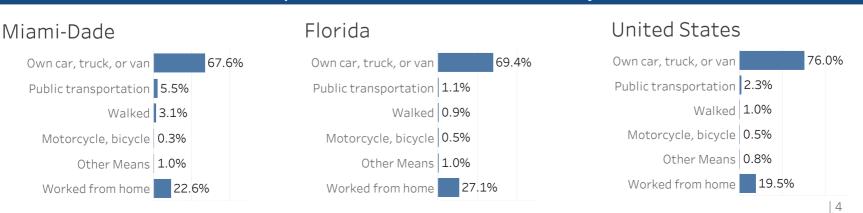






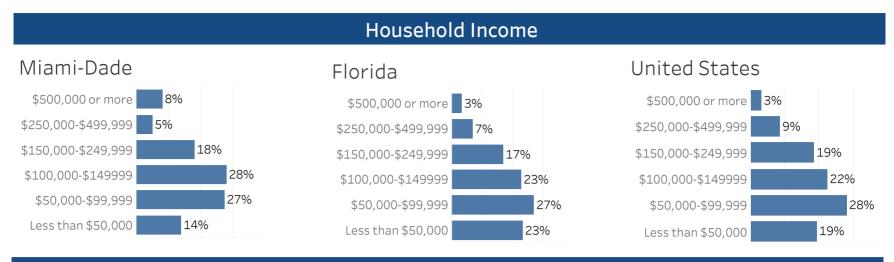




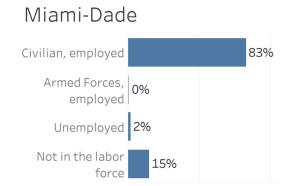


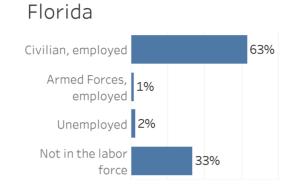
Means of Transportation of Workers in Homebuyer Household

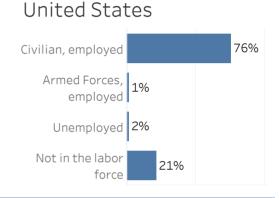




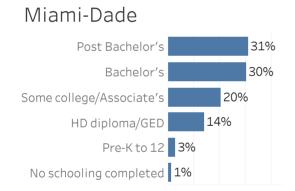
Employment Status of Homebuyers

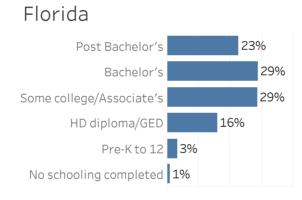


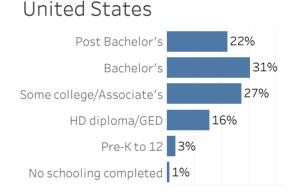




Educational Attainment of Homebuyers

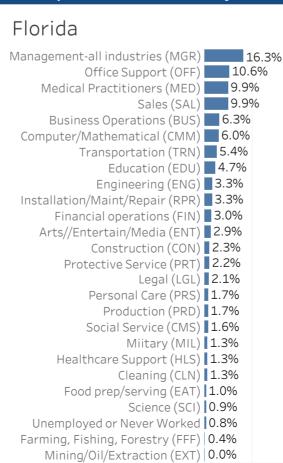






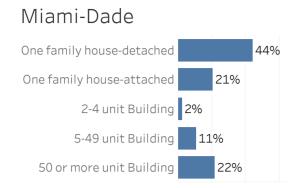
Occupation of Homebuyers

Miami-Dade Management-all industries (MGR) 21.4% Medical Practitioners (MED) 12.6% Office Support (OFF) 9.6% Sales (SAL) 8.3% Legal (LGL) 8.2% Transportation (TRN) 7.5% Installation/Maint/Repair (RPR) 6.1% Education (EDU) 6.0% Arts//Entertain/Media (ENT) 3.9% Healthcare Support (HLS) 3.4% Science (SCI) 2.8% Financial operations (FIN) 2.3% Construction (CON) 2.3% Computer/Mathematical (CMM) 1.3% Social Service (CMS) 1.1% Protective Service (PRT) 1.1% Miitary (MIL) 0.6% Business Operations (BUS) 0.6% Cleaning (CLN) 0.5% Production (PRD) 0.4% Engineering (ENG) 0.2%

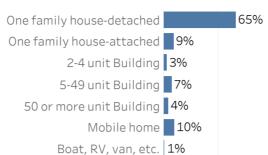


United States Management-all industries (MGR) 16.3% Office Support (OFF) 9.2% Medical Practitioners (MED) 8.8% Sales (SAL) 8.4% Education (EDU) 6.7% Computer/Mathematical (CMM) 6.1% Business Operations (BUS) 5.9% Transportation (TRN) 4.5% Production (PRD) ■3.8% Engineering (ENG) 3.3% Construction (CON) ■ 3.2% Installation/Maint/Repair (RPR) ■2.9% Financial operations (FIN) 2.8% Arts//Entertain/Media (ENT) 2.2% Social Service (CMS) 2.2% Healthcare Support (HLS) 2.1% Protective Service (PRT) ▮2.1% Food prep/serving (EAT) 1.8% Science (SCI) 1.7% Personal Care (PRS) 1.7% Cleaning (CLN) 1.7% Legal (LGL) 1.5% Miitary (MIL) 0.8% Farming, Fishing, Forestry (FFF) 0.3% Unemployed or Never Worked 0.2% Mining/Oil/Extraction (EXT) | 0.1%

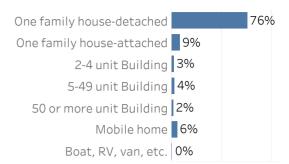
Type of Housing



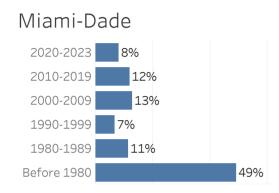
Florida



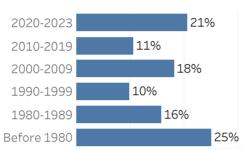
United States



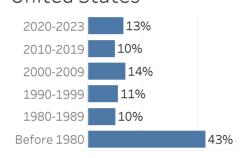
Year Built



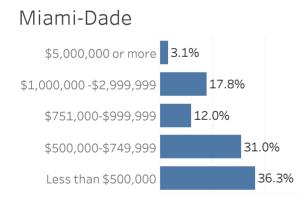
Florida



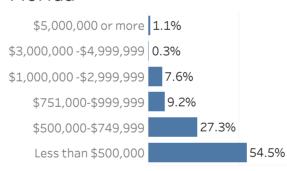
United States



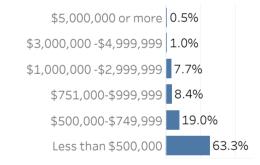
Single-family Value of Property



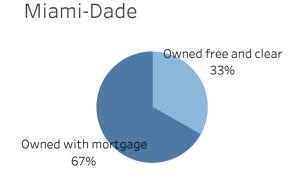
Florida



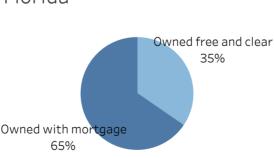
United States



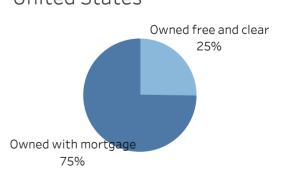
Mortgage Financing



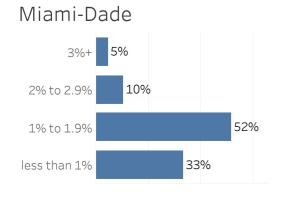
Florida



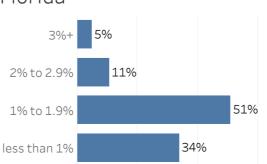
United States



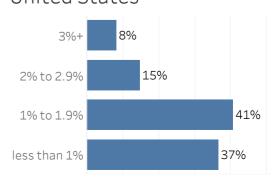
Real Estate Taxes Plus Insurance as a Percent of Homebuyers' Property Values



Florida



United States





Broward County's homebuyers are more global and racially diverse compared to Florida and the nation.

Among homebuyers who moved to Broward County in 2022-2023, 8% lived abroad (3% in Florida, 1% nationally). By citizenship, 17% of Broward County homebuyers in 2022-2023 were non-US citizens (9% in Florida, 7% nationally).

Among homebuyers who moved to Broward County from another country, Canadians comprised over half (59%), followed by Haitians (15%) and Colombians (10%).

Slightly over half of homebuyers, 58%, spoke a language other than English compared to a minority in Florida (31%) and nationally (23%). Spanish and French were the top languages spoken at home among homebuyers who spoke a language other then English.

By race of the head of the homebuyer household, slightly over half, at 52%, reported a non-White alone race (31% in Florida, 29% nationally). Black or African Americans accounted for 10% of homebuyers, a higher fraction than in Florida (7%) and nationally (7%).

Among households who moved from another state in 2022-2023, Missouri (15%), Maryland (12%), and Massachusetts (12%) were the top states of origin.

Broward County homebuyers are younger than in Florida, but older than nationally, with more female-headed homebuyers.

Nearly half of Broward County homebuyers in 2022-2023, or 47%, were 44 years old and under, a higher share compared to Florida (42%) but a lower share compared to the nation (56%). Homebuyers 35 to 44 years old were the largest group, at 25%.

A high majority of Broward County homebuyers had no children present in the home, at 73% (72% in Florida, 66% nationally).

Female-headed non-family households made up a larger share of homebuyers, at 23% (17% in Florida, 16% nationally).

Broward County's homebuyers are slightly wealthier, working, and with higher educational attainment compared to Florida and the nation.

Broward County homebuyers in 2022-2023 were slightly wealthier, with 14% having a household income of \$250,000 or more (10% in Florida, 12% nationally). Conversely, a lower share of Broward County homebuyers earned less than \$100,000, at 42% (50% in Florida, 47% nationally).

Seventy-one percent of homebuyers were employed as civilians (63% in Florida, 73% nationally).

Twenty-eight percent of homebuyer head of households had a post-bachelor's degree (23% in Florida, 22% nationally). Among homebuyer households, the top occupations of the household head were office support, managers, and arts/entertainment/media workers.

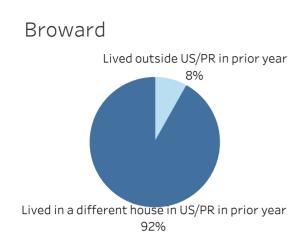
Broward County's homebuyer profile supported more million-dollar sales.

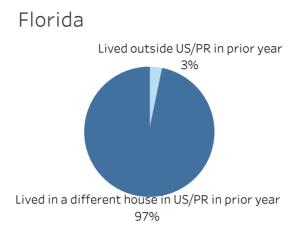
A higher fraction of homebuyers who purchased a single-family home in 2022-2023, at 19%, valued their property at \$1 million or more (9% in Florida, 9% nationally).

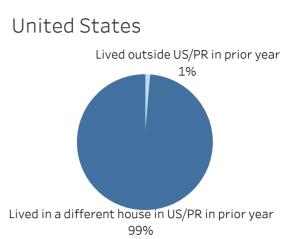
Nearly a third of homebuyers, at 33%, purchased the home without a mortgage, (35% in Florida, 35% nationally).

Among homebuyers in 2022-2023, 76% reported real estate taxes and insurance were less than 2% of the property value, about the same nationally (84% in Florida, 77% nationally).

Prior Residence of Homebuyers Who Moved to the Area

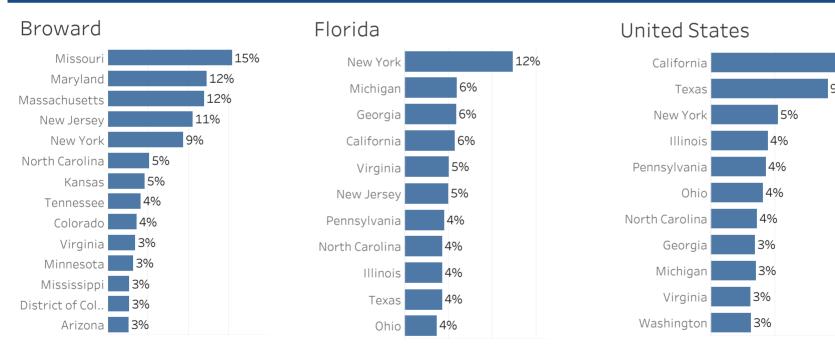




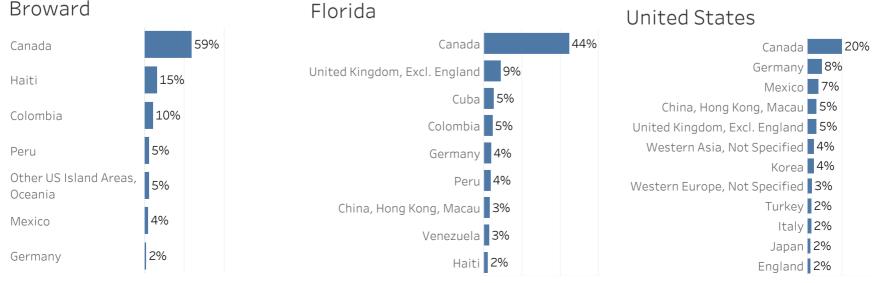


Citizenship Florida **United States** Broward US Citizen by US Citizen by US Citizen by 78% 85% 55% birth birth Naturalized US Naturalized US Naturalized US 13% 28% citizen citizen citizen Non-US citizen Non-US citizen Non-US citizen

Top Out-of-State Homebuyers Who Moved to the Area



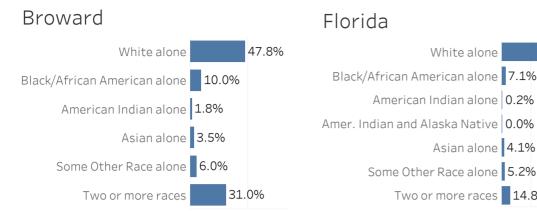
Top Homebuyers Who Moved from Ouside US to the Area



10%





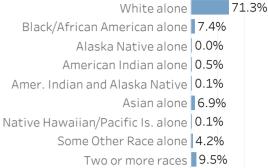




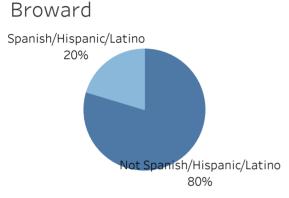
American Indian alone 0.2% Amer. Indian and Alaska Native 0.0% Asian alone 4.1%

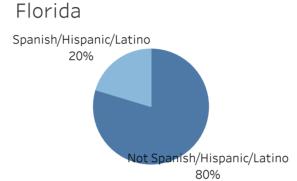
Two or more races 14.8%

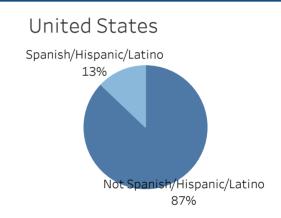
United States



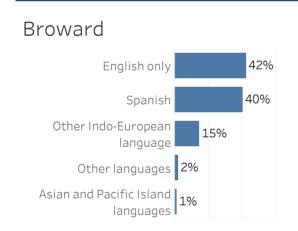
Hispanic Ethnicity of Homebuyers

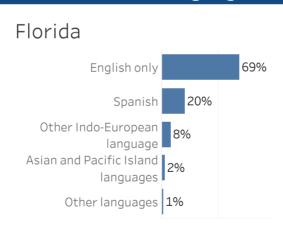


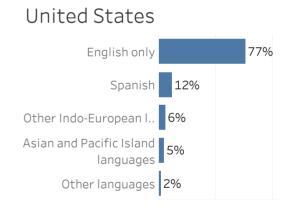




Household Language

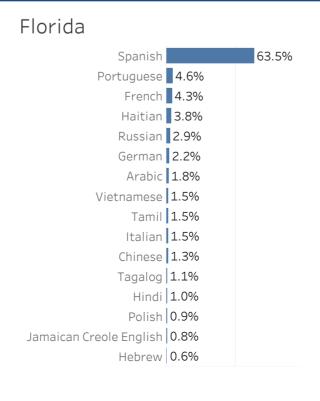


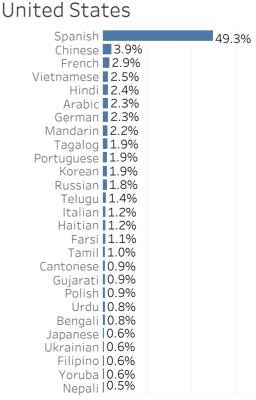




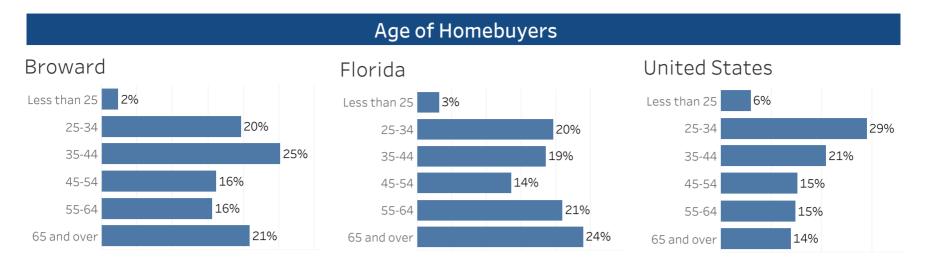
Top Household Languages Other Than English

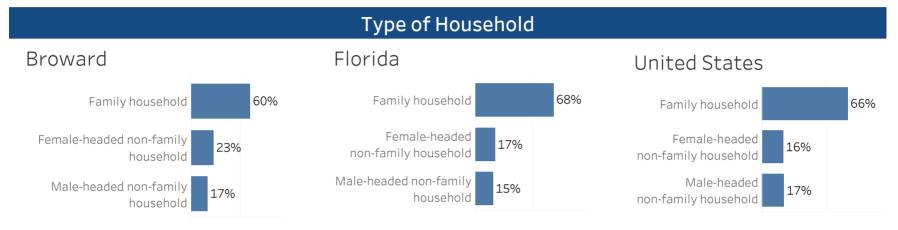
Broward 69.1% Spanish French 12.2% Haitian 3.1% Portuguese 2.5% Russian 2.5% Hebrew 1.8% Chinese 1.3% Romanian 1.3% Ukrainian 0.9% Hindi 0.8% Hungarian 0.7% Polish 0.7% Irish 0.6% Arabic 0.6% German 0.5% Swahili 0.5% Tagalog 0.4% Mandarin 0.4%

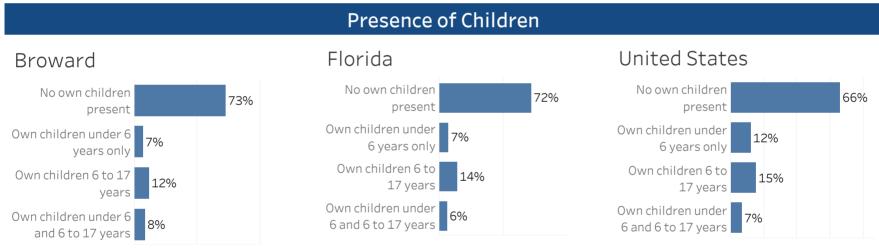


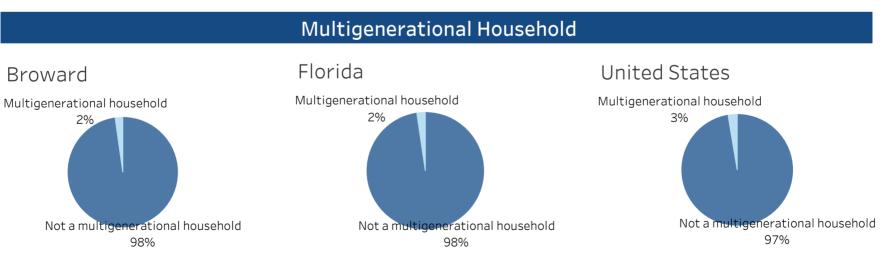


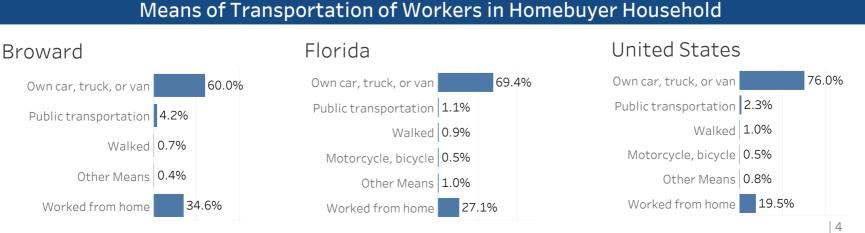






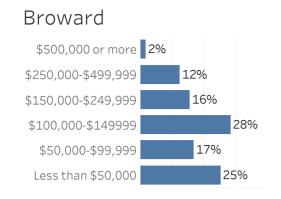


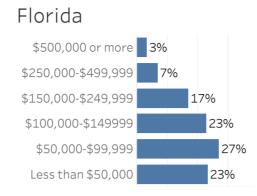


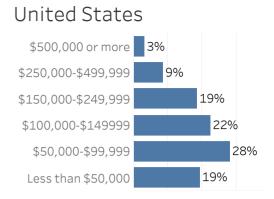




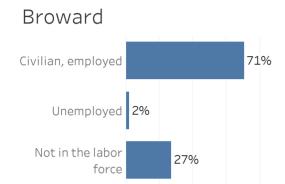


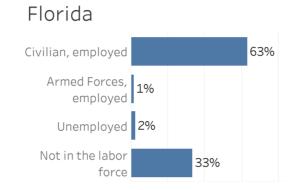


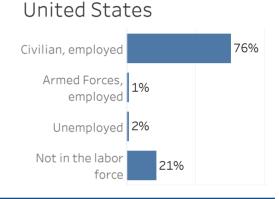




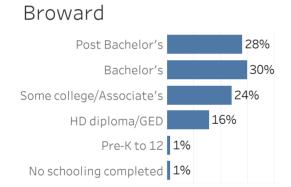
Employment Status of Homebuyers

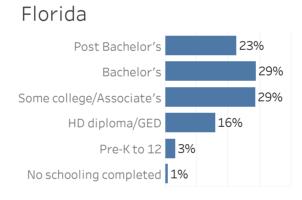


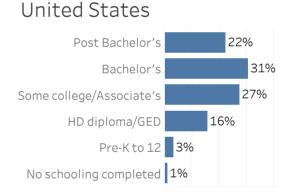




Educational Attainment of Homebuyers



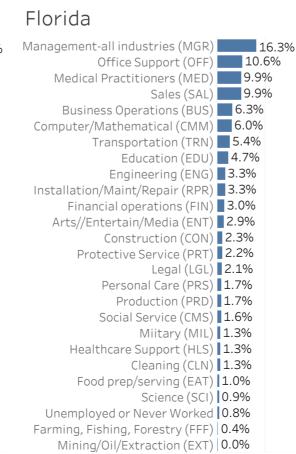




Occupation of Homebuyers

Broward Office Support (OFF) 14.0% Management-all industries (MGR) 11.8% 10.7% Arts//Entertain/Media (ENT) 9.9% Medical Practitioners (MED) 9.5% Sales (SAL) 8.0% Business Operations (BUS) Production (PRD) 5.3% Education (EDU) 4.4% Protective Service (PRT) 4.4% Legal (LGL) 3.6% Computer/Mathematical (CMM) 3.0% Financial operations (FIN) 3.0% Food prep/serving (EAT) 2.6% Cleaning (CLN) 2.5% Healthcare Support (HLS) 1.7% Personal Care (PRS) 1.6% Transportation (TRN) 1.3% Construction (CON) 0.9% Installation/Maint/Repair (RPR) 0.8% Engineering (ENG) 0.5%

Social Service (CMS) 0.4%

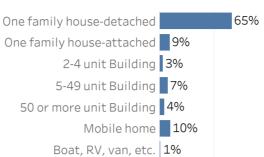


United States Management-all industries (MGR) 16.3% Office Support (OFF) 9.2% Medical Practitioners (MED) 8.8% Sales (SAL) 8.4% Education (EDU) 6.7% Computer/Mathematical (CMM) 6.1% Business Operations (BUS) 5.9% Transportation (TRN) 4.5% Production (PRD) ■3.8% Engineering (ENG) 3.3% Construction (CON) ■ 3.2% Installation/Maint/Repair (RPR) ■2.9% Financial operations (FIN) ■2.8% Arts//Entertain/Media (ENT) 2.2% Social Service (CMS) 2.2% Healthcare Support (HLS) 2.1% Protective Service (PRT) ▮2.1% Food prep/serving (EAT) 1.8% Science (SCI) 1.7% Personal Care (PRS) 1.7% Cleaning (CLN) 1.7% Legal (LGL) 1.5% Miitary (MIL) 0.8% Farming, Fishing, Forestry (FFF) 0.3% Unemployed or Never Worked 0.2% Mining/Oil/Extraction (EXT) | 0.1%

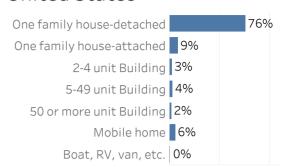
Type of Housing

Broward One family house-detached One family house-attached 2-4 unit Building 8% 5-49 unit Building 14% 50 or more unit Building 12% Mobile home 7% Boat, RV, van, etc. 1%

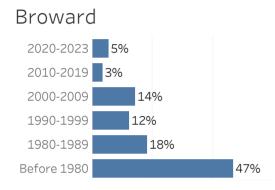
Florida

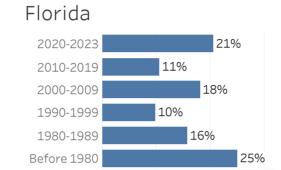


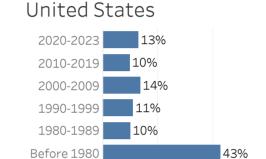
United States



Year Built

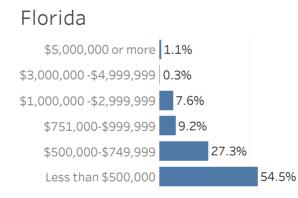


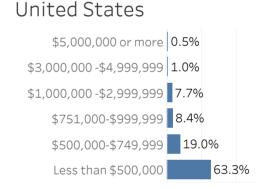




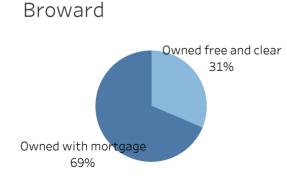
Single-family Value of Property

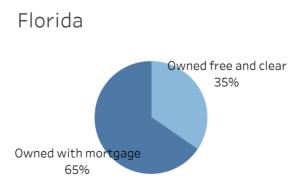


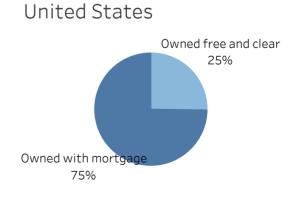




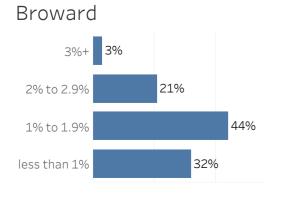
Mortgage Financing

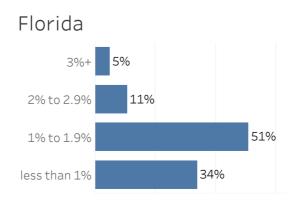


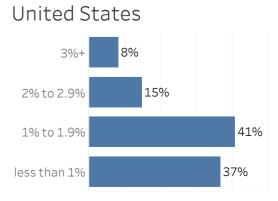




Real Estate Taxes Plus Insurance as a Percent of Homebuyers' Property Values









Profile of Homebuyers in 2022-2023 in Palm Beach County & Martin County

Palm Beach and Martin County homebuyers are more global compared to Florida and the nation.

Among homebuyers who moved to Palm Beach County and Martin County in 2022-2023, 5% lived abroad (3% in Florida, 1% nationally). By citizenship, 90% of homebuyers in 2022-2023 were U.S. citizens (91% in Florida, 93% nationally).

Canada (38%), the United Kingdom excluding England (26%), and France (9%) were the top origins of homebuyers who moved to Palm Beach County and Martin County in 2022-2023.

More than half of homebuyers, 65%, spoke only English (69% in Florida, 77% nationally). Spanish, Portuguese, Russian, French, and Haitian were the top non-English languages spoken at home, along with several European languages like Italian, German, Romanian, Bulgarian, and Finnish.

By race of the head of the household, a majority of homebuyers were White only, at 70% (69% in Florida, 71% nationally).

California (40%), New York (29%), and New Jersey (6%) were the top origins of out-of-state homebuyers who moved to Palm Beach County and Martin County in 2022-2023.

Palm Beach County and Martin County homebuyers are older than in Florida and nationally.

Majority of Palm Beach County and Martin County homebuyers in 2022-2023, or 57%, were 55 years old and over (45% in Florida, 29% nationally).

A high majority of Palm Beach County homebuyers had no children present in the home, at 78% (72% in Florida, 66% nationally).

A higher fraction of homebuyers were non-family households with the head of household living alone or with a non-family member, at 41% (32% in Florida, 33% nationally).

Palm Beach County and Martin County homebuyers are wealthier than nationally, have higher educational attainment, and a higher fraction who are retired.

A higher fraction of homebuyers in Palm Beach County and Martin County in 2022-2023 had incomes of at least \$100,000, at 58% (50% in Florida, 53% nationally).

A higher fraction of homebuyers were no longer in the labor force, at 37% (33% in Florida, 21% nationally).

Twenty-nine percent of homebuyer heads of households had a post-bachelor's degree (23% in Florida, 22% nationally). Among homebuyers who were still working, the top occupations were managerial, medical, office support, and sales.

Palm Beach County and Martin County homebuyer profile supported more million-dollar sales.

A higher fraction of Palm Beach County and Martin County homebuyers purchased million-dollar single-family homes in 2022-2023, at 16% (9% in Florida, 9% nationally).

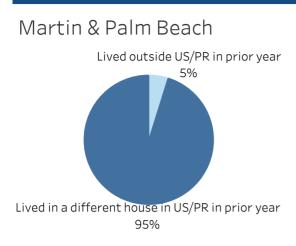
A higher fraction of homebuyers, at 43%, purchased the home without a mortgage, (35% in Florida, 35% nationally).

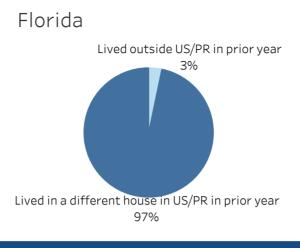
Among homebuyers in 2022-2023, 79% reported real estate taxes and insurance were less than 2% of the property value, about the same nationally (84% in Florida, 77% nationally).

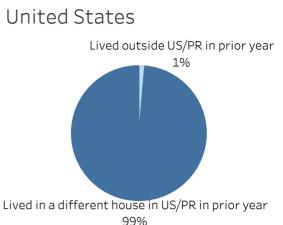


Profile of Homebuyers in 2022-2023 in Palm Beach County & Martin County

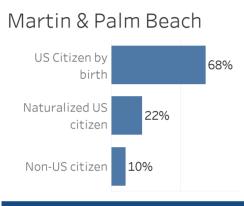
Prior Residence of Homebuyers Who Moved to the Area

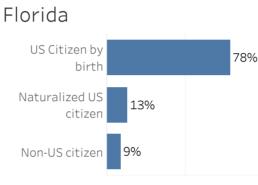


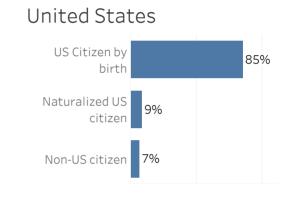




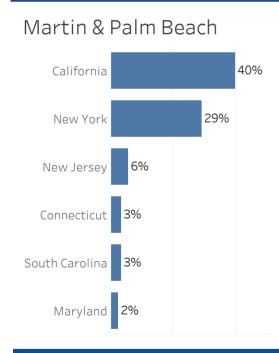
Citizenship

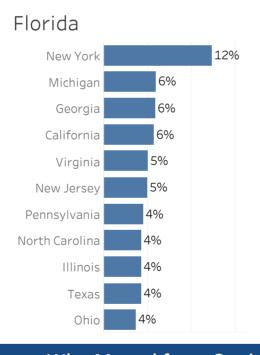


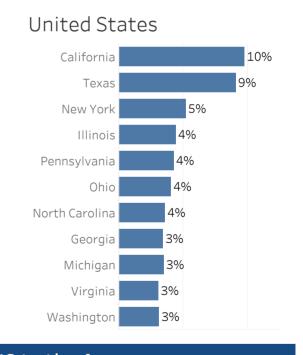




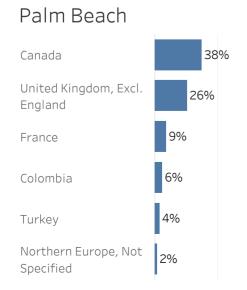
Top Out-of-State Homebuyers Who Moved to the Area

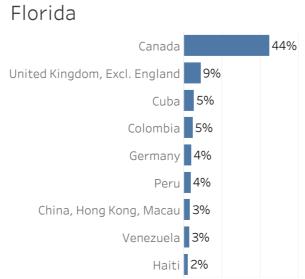


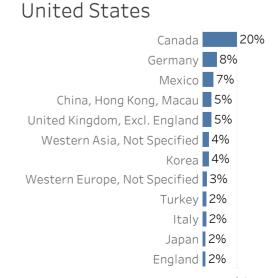




Top Homebuyers Who Moved from Ouside US to the Area

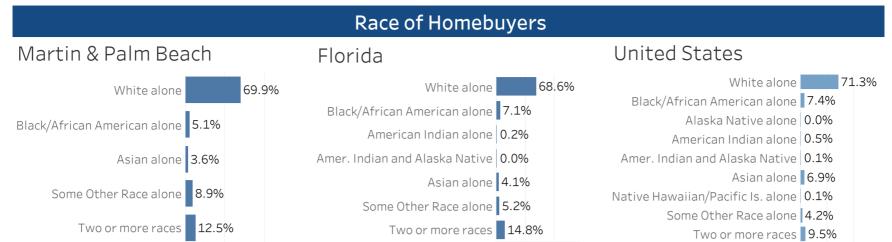




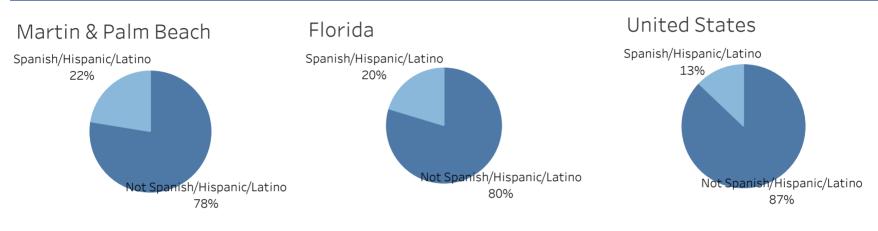




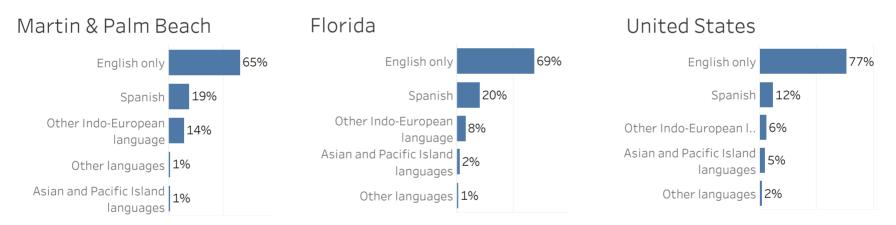
Profile of Homebuyers in 2022-2023 in **Palm Beach County & Martin County**



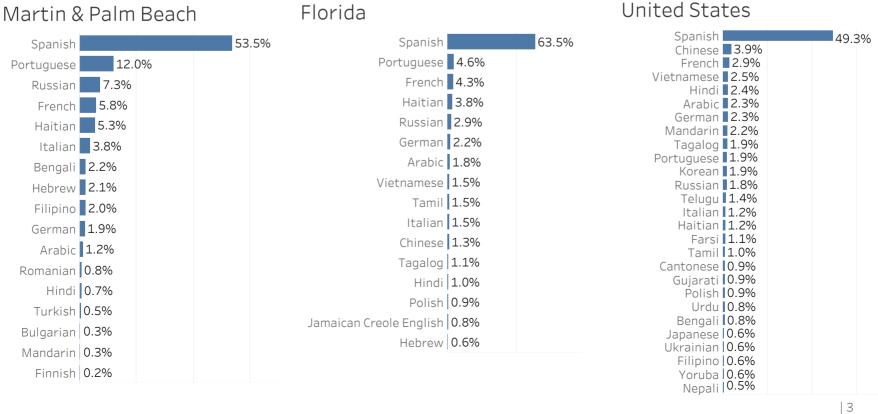
Hispanic Ethnicity of Homebuyers



Household Language



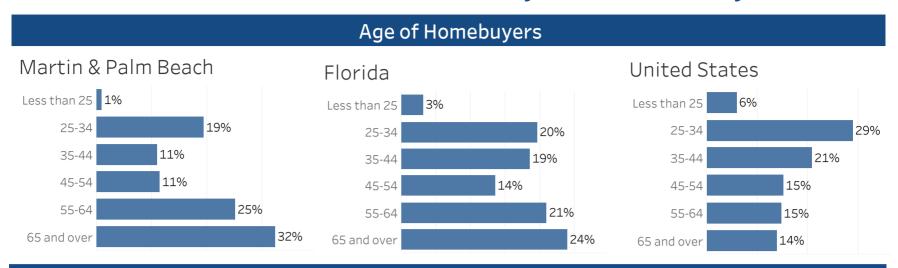
Top Household Languages Other Than English



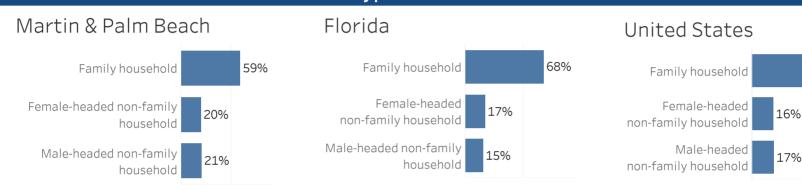


Profile of Homebuyers in 2022-2023 in **Palm Beach County & Martin County**

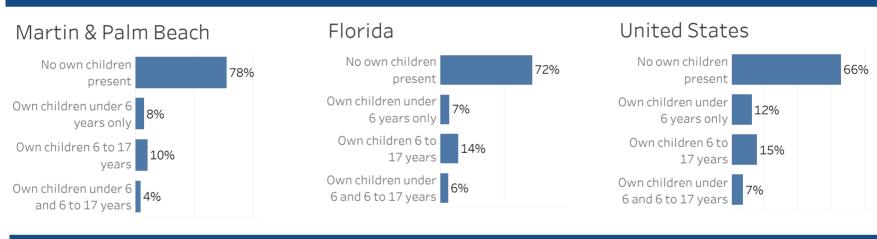
66%

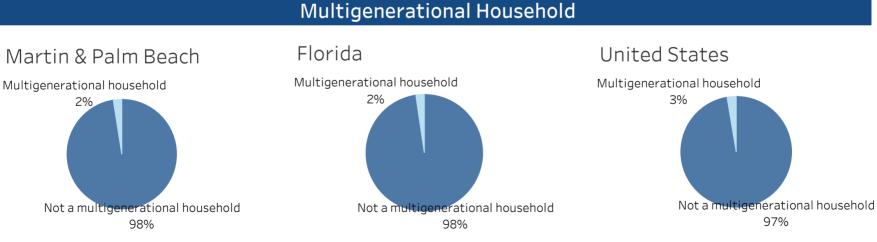




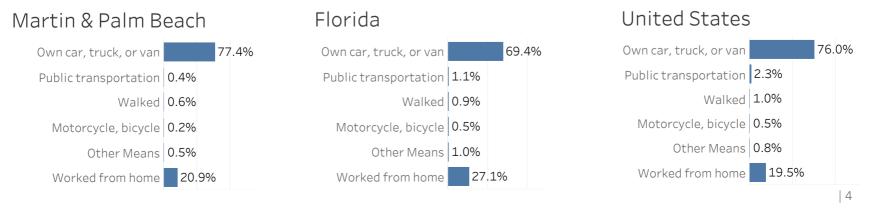


Presence of Children



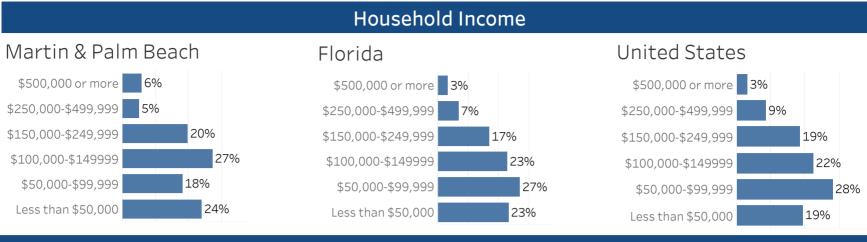


Means of Transportation of Workers in Homebuyer Household

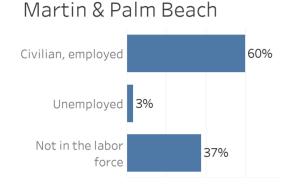


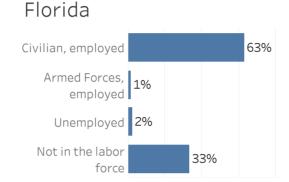


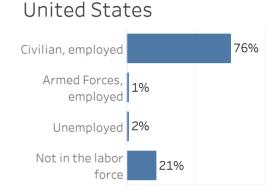
Profile of Homebuyers in 2022-2023 in Palm Beach County & Martin County



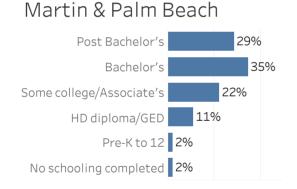
Employment Status of Homebuyers

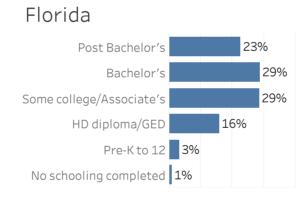


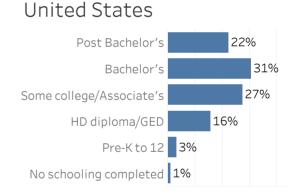




Educational Attainment of Homebuyers

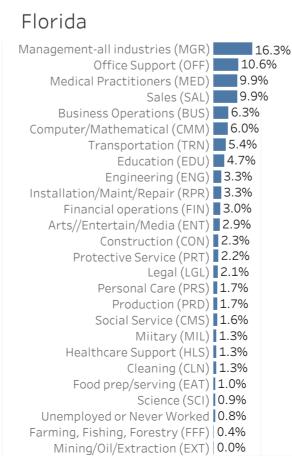






Occupation of Homebuyers

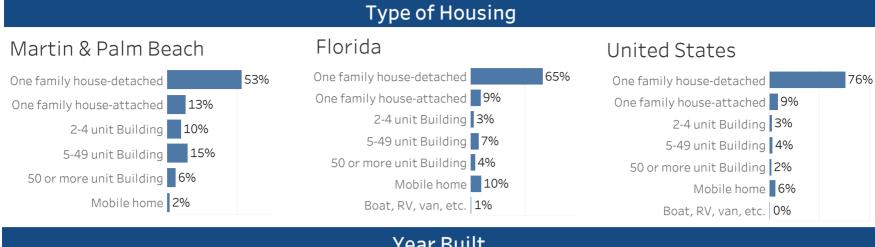
Martin & Palm Beach Management-all industries (MGR) 15.9% 14.4% Medical Practitioners (MED) 11.9% Office Support (OFF) 11.0% Sales (SAL) Education (EDU) 7.0% Computer/Mathematical (CMM) 5.5% Business Operations (BUS) 4.6% Protective Service (PRT) 4.3% Arts//Entertain/Media (ENT) 4.1% Social Service (CMS) 3.3% Unemployed or Never Worked 3.1% Science (SCI) 3.1% Financial operations (FIN) 2.1% Food prep/serving (EAT) 2.1% Construction (CON) 1.9% Engineering (ENG) 1.3% Production (PRD) 1.2% Legal (LGL) 1.1% Personal Care (PRS) 1.0% Installation/Maint/Repair (RPR) 0.8% Transportation (TRN) 0.4%



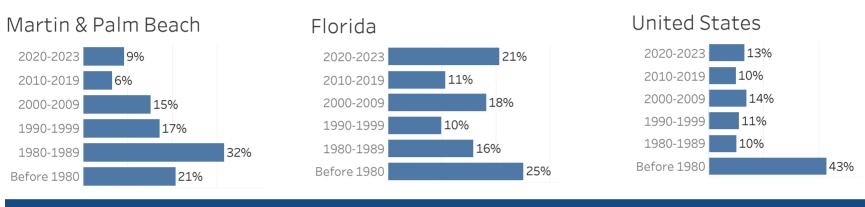
United States Management-all industries (MGR) 16.3% Office Support (OFF) 9.2% Medical Practitioners (MED) 8.8% Sales (SAL) 8.4% Education (EDU) 6.7% Computer/Mathematical (CMM) 6.1% Business Operations (BUS) 5.9% Transportation (TRN) 4.5% Production (PRD) ■3.8% Engineering (ENG) 3.3% Construction (CON) ■ 3.2% Installation/Maint/Repair (RPR) ■2.9% Financial operations (FIN) ■2.8% Arts//Entertain/Media (ENT) 2.2% Social Service (CMS) 2.2% Healthcare Support (HLS) 2.1% Protective Service (PRT) ▮2.1% Food prep/serving (EAT) 1.8% Science (SCI) 1.7% Personal Care (PRS) 1.7% Cleaning (CLN) 1.7% Legal (LGL) 1.5% Miitary (MIL) 0.8% Farming, Fishing, Forestry (FFF) 0.3% Unemployed or Never Worked 0.2% Mining/Oil/Extraction (EXT) | 0.1%



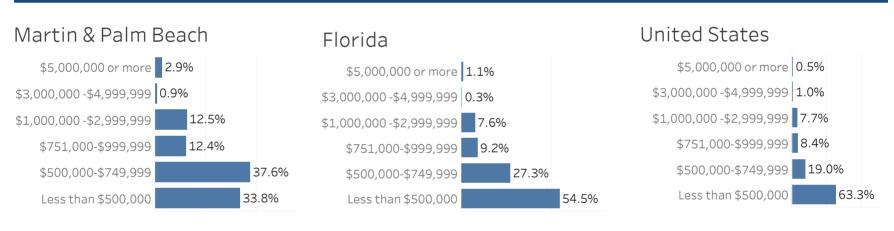
Profile of Homebuyers in 2022-2023 in **Palm Beach County & Martin County**



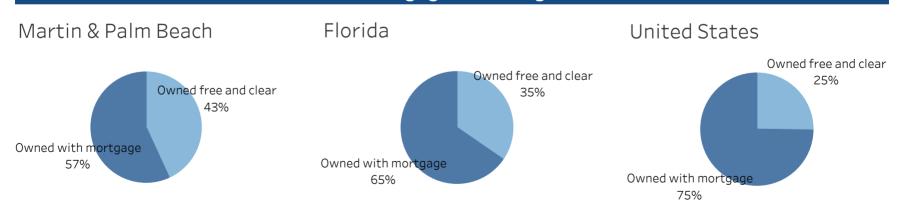




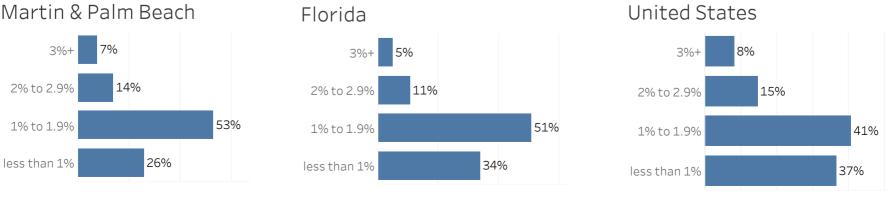
Single-family Value of Property



Mortgage Financing



Real Estate Taxes Plus Insurance as a Percent of Homebuyers' Property Values





St. Lucie County homebuyers in 2022-2023 were mostly White alone by race.

Among homebuyers who moved to St. Lucie County in 2022-2023, 3% lived abroad (3% in Florida, 1% nationally). By citizenship, 95% of homebuyers in 2022-2023 were U.S. citizens (91% in Florida, 93% nationally).

Spain (73%) and Western European countries (23%) were the origins of homebuyers who moved from abroad.

A larger fraction of homebuyers, 20%, spoke an Indo-European language only English (8% in Florida, 6% nationally). Spanish, French, German, Portuguese, Russian, and Polish were the main non-English languages spoken.

By race of the head of the household, a majority of homebuyers were White only, at 71% (69% in Florida, 71% nationally). By ethnicity, Spanish/Hispanic/Latino made up a smaller fraction, at 14%, than in Florida (20%) and slightly higher than nationally (13%).

Among homebuyer households who moved from another state in 2022-2023, California (32%) and New York (8%) were the top origins, along with the Midwest states of Michigan (3%) and Minnesota (2%).

St. Lucie County homebuyers are older and are in family households than in Florida and nationally.

A majority of homebuyers in St.Lucie County in 2022-2023 were 55 years old and over, at 54% (45% in Florida, 29% nationally).

A lower fraction of homebuyers had no children present in the home, at 69% (72% in Florida, 66% nationally).

A higher fraction of homebuyers were family households, at 73% (68% in Florida, 66% nationally). Two percent were multigenerational households, also the same as in Florida and nationally.

Over half of St. Lucie County homebuyers had less than \$100,000 in household income, with a higher fraction of non-working homebuyers.

Among homebuyers in St. Lucie County in 2022-2023, 60% of households had income of less than \$100,000, a higher fraction than in Florida and nationally (50% in Florida, 47% nationally). Conversely, a smaller fraction had incomes of \$250,000 or more, at 8% (10% in Florida, 12% nationally).

Only 50% of homebuyers reported to be employed, with a high fraction who reported to be unemployed (14%) and not in the labor force (36%).

Less than half, or 35% of homebuyers had a Bachelor's or post-Bachelor's degree, a lower share compared to Florida (52%) and the nation (53%). Among homebuyers who were still working, the top occupations were financial operations, arts/entertainment/media, legal, and transportation.

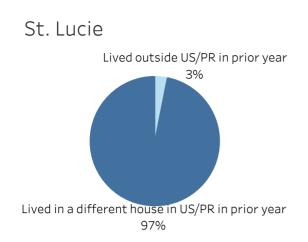
St. Lucie homebuyers were able to purchase more affordable properties of less than \$500,000 compared to Florida and the nation.

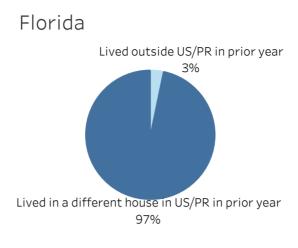
A higher fraction of homebuyers in St. Lucie County who purchased single-family homes in 2022-2023 reported the value of the property was less than \$500,000, at 65% (55% in Florida, 63% nationally). Only 2% reported million-dollar home purchases (9% in Florida, 9% nationally).

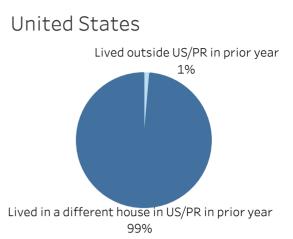
A higher fraction of homebuyers, at 48%, did not obtain a mortgage, (35% in Florida, 35% nationally).

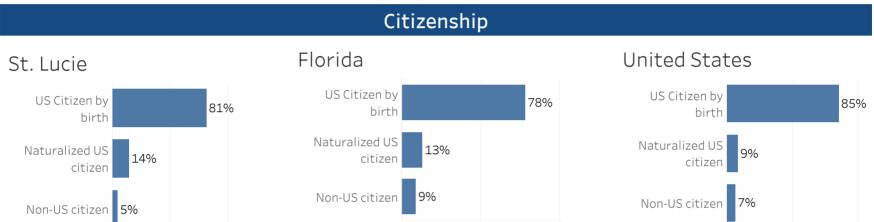
Among homebuyers in 2022-2023, a smaller fraction, 75%, reported real estate taxes and insurance were less than 2% of the property value (84% in Florida, 77% nationally).

Prior Residence of Homebuyers Who Moved to the Area

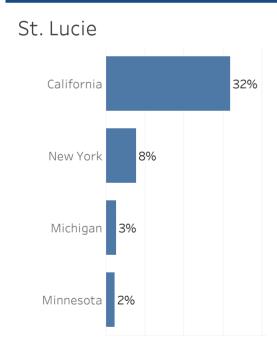


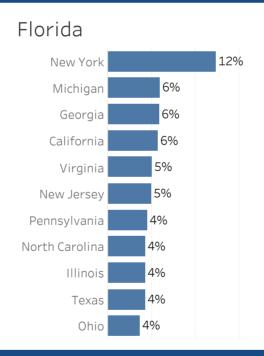


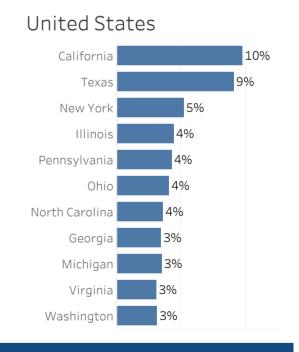




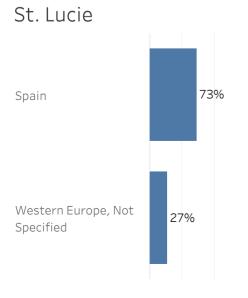
Top Out-of-State Homebuyers Who Moved to the Area

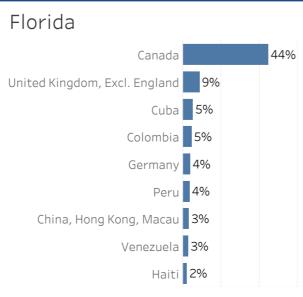


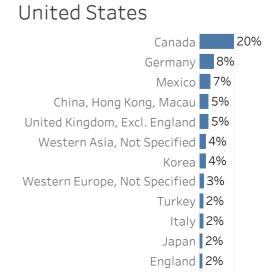




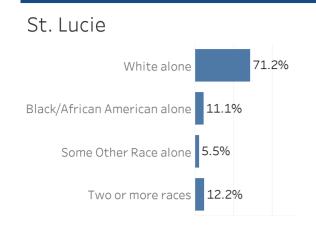
Top Homebuyers Who Moved from Ouside US to the Area

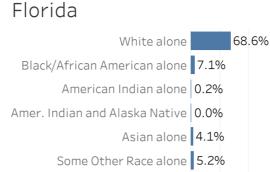




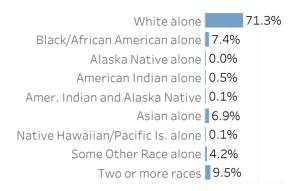


Race of Homebuyers



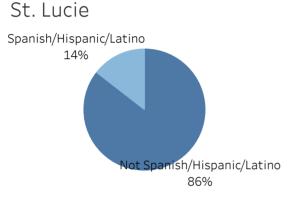


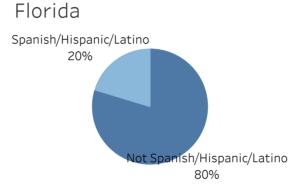
United States

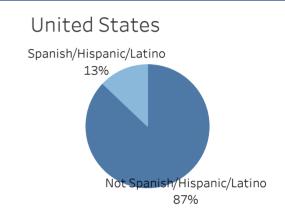


Hispanic Ethnicity of Homebuyers

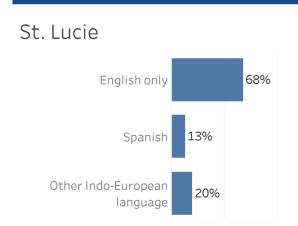
Two or more races 14.8%

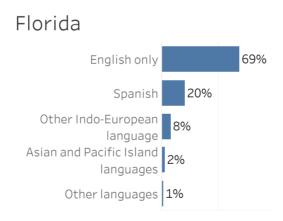


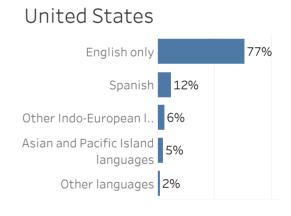




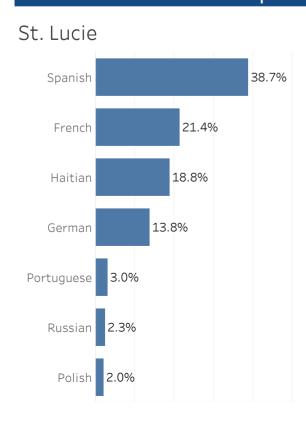
Household Language

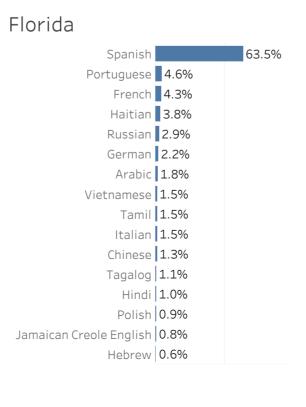


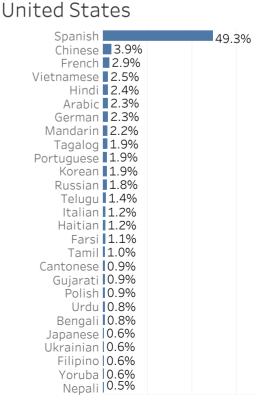




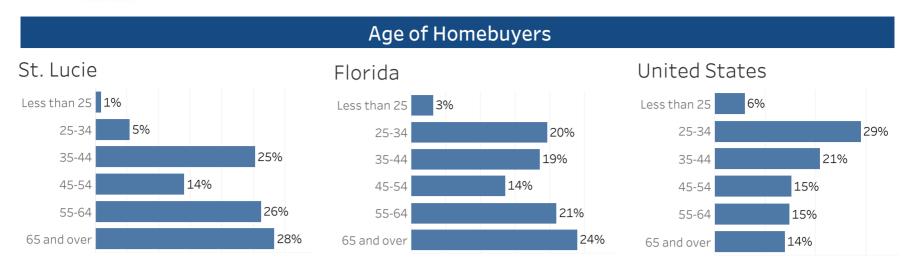
Top Household Languages Other Than English

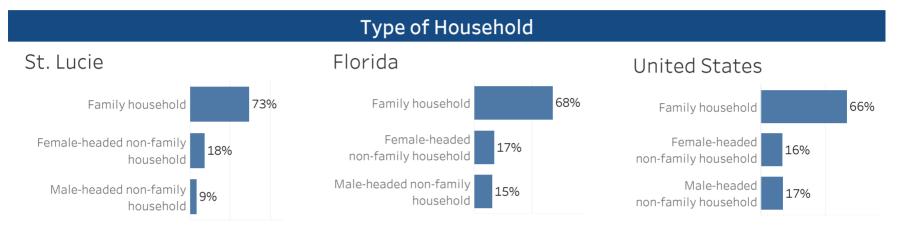


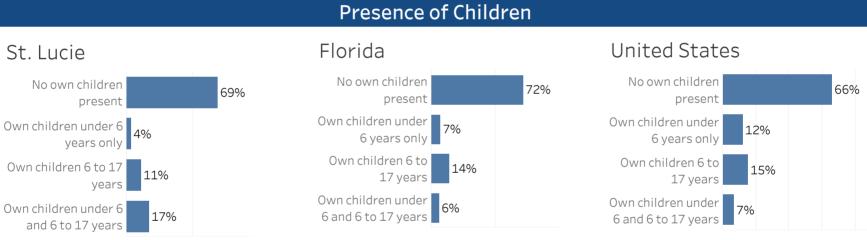


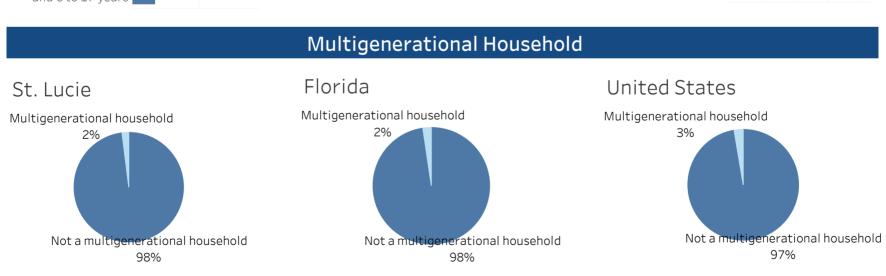


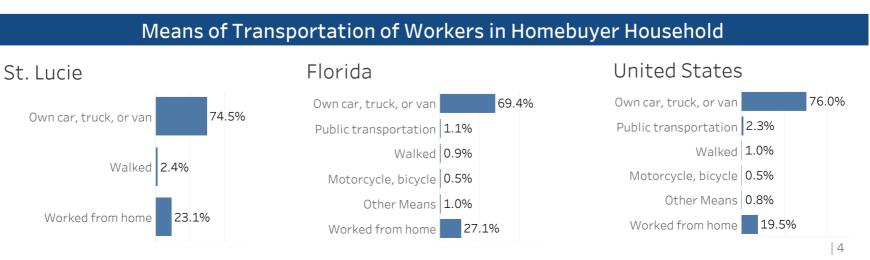






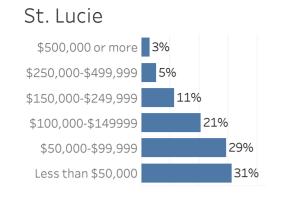


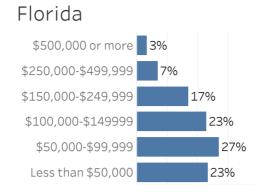


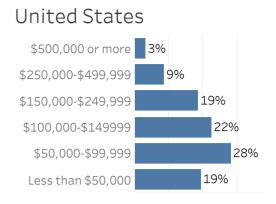




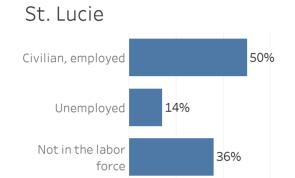
Household Income

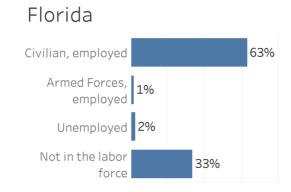


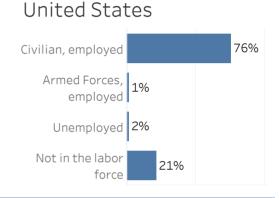




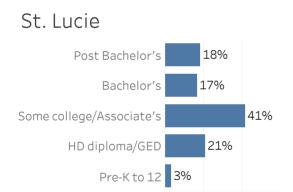
Employment Status of Homebuyers

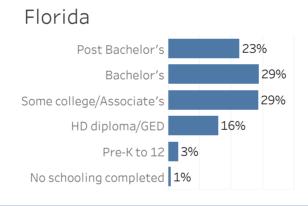


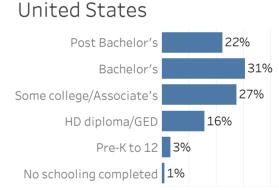




Educational Attainment of Homebuyers

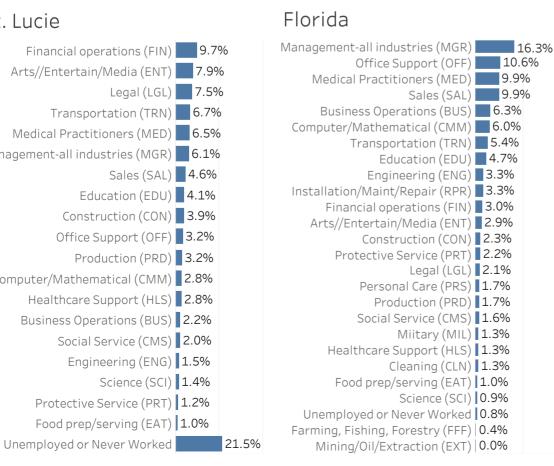






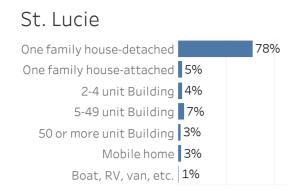
Occupation of Homebuyers

St. Lucie Financial operations (FIN) 9.7% Arts//Entertain/Media (ENT) 7.9% Legal (LGL) 7.5% Transportation (TRN) 6.7% Medical Practitioners (MED) 6.5% Management-all industries (MGR) 6.1% Sales (SAL) 4.6% Education (EDU) 4.1% Construction (CON) 3.9% Office Support (OFF) 3.2% Production (PRD) 3.2% Computer/Mathematical (CMM) 2.8% Healthcare Support (HLS) 2.8% Business Operations (BUS) 2.2% Social Service (CMS) 2.0% Engineering (ENG) 1.5% Science (SCI) 1.4% Protective Service (PRT) 1.2% Food prep/serving (EAT) 1.0%

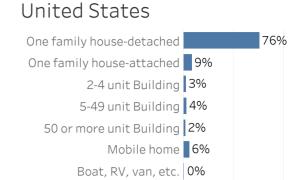


United States Management-all industries (MGR) 16.3% Office Support (OFF) 9.2% Medical Practitioners (MED) 8.8% Sales (SAL) 8.4% Education (EDU) 6.7% Computer/Mathematical (CMM) 6.1% Business Operations (BUS) 5.9% Transportation (TRN) 4.5% Production (PRD) ■3.8% Engineering (ENG) 3.3% Construction (CON) ■ 3.2% Installation/Maint/Repair (RPR) 2.9% Financial operations (FIN) ■2.8% Arts//Entertain/Media (ENT) 2.2% Social Service (CMS) 2.2% Healthcare Support (HLS) 2.1% Protective Service (PRT) ▮2.1% Food prep/serving (EAT) 1.8% Science (SCI) 1.7% Personal Care (PRS) 1.7% Cleaning (CLN) 1.7% Legal (LGL) 1.5% Miitary (MIL) 0.8% Farming, Fishing, Forestry (FFF) | 0.3% Unemployed or Never Worked 0.2% Mining/Oil/Extraction (EXT) | 0.1%

Type of Housing

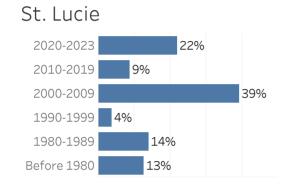


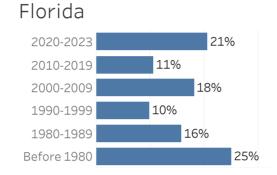
Florida One family house-detached One family house-attached 9% 2-4 unit Building 3% 5-49 unit Building 7% 50 or more unit Building 4% Mobile home 10%

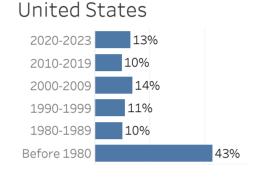


Year Built

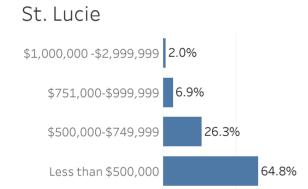
Boat, RV, van, etc. 1%

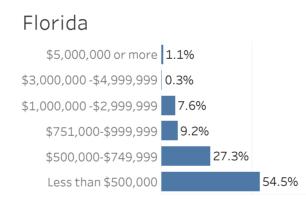


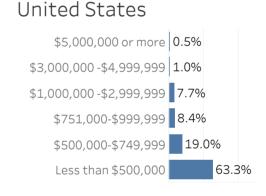




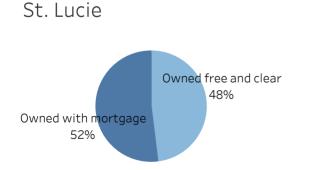
Single-family Value of Property

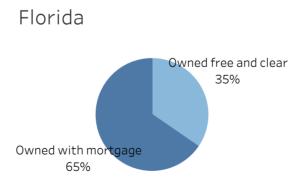


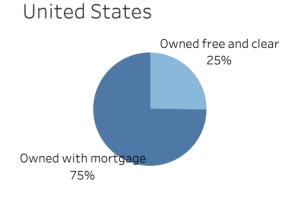




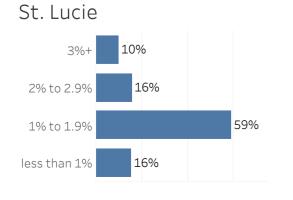
Mortgage Financing

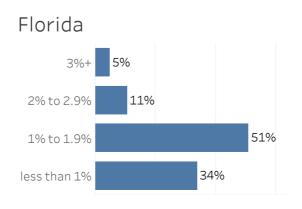


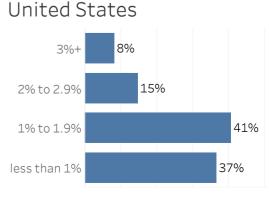




Real Estate Taxes Plus Insurance as a Percent of Homebuyers' Property Values









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Teresa King Kinney is the association's Chief Executive Officer.

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