### **USER GUIDE**



**Simplifying Flood Insurance** 



### Welcome to CartoFront User Guide

This USER GUIDE provides a step-by-step explanation to our application, helping you be the most knowledgeable, confident and profitable REALTOR® in your market.

As you use the application, we want to hear from you how we can improve your workflow and your customer service. Please send all questions, suggestions to <a href="mailto:info@cartofront.com">info@cartofront.com</a>

On behalf of the CartoFront Team, thank you for your time and your participation.

### Sections

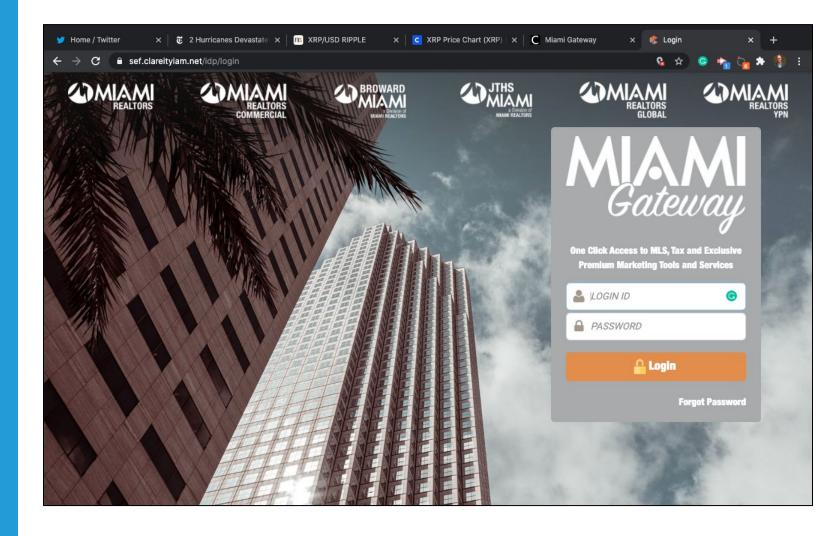
- CartoFront Application
- Integrating into your Workflow
- CartoFront Resources/FAQs



## **CartoFront Application**

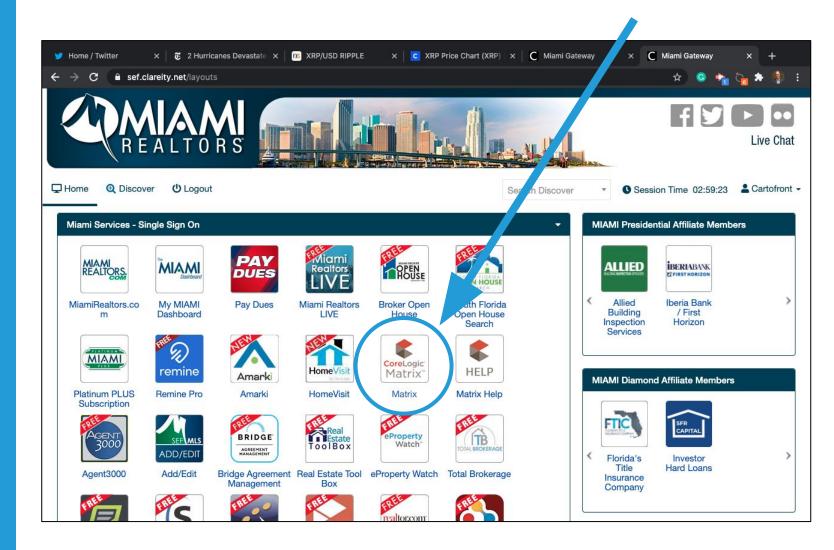


• Log on to Miami Gateway



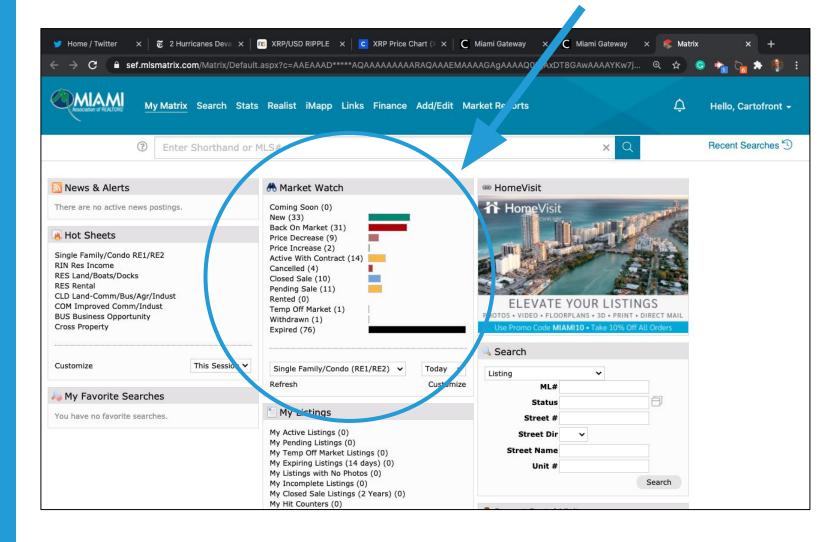


• Click on Core Logic Matrix



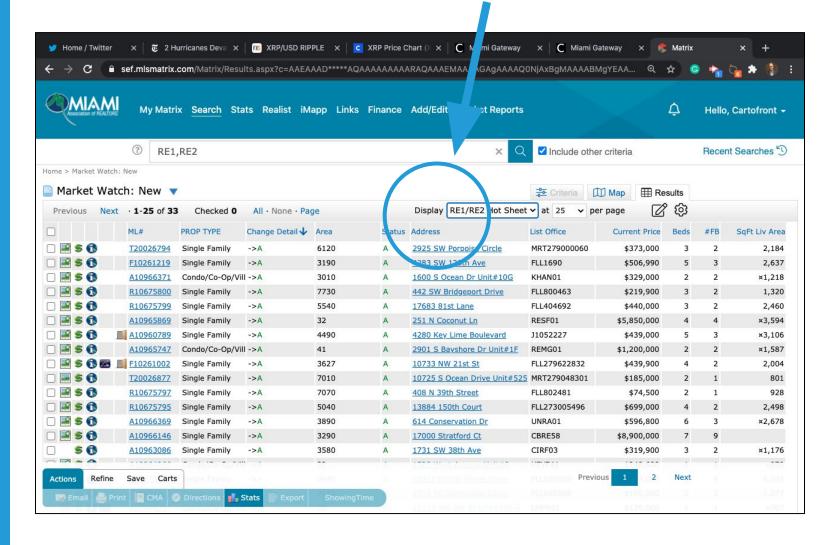


 Click on any view within Market Watch



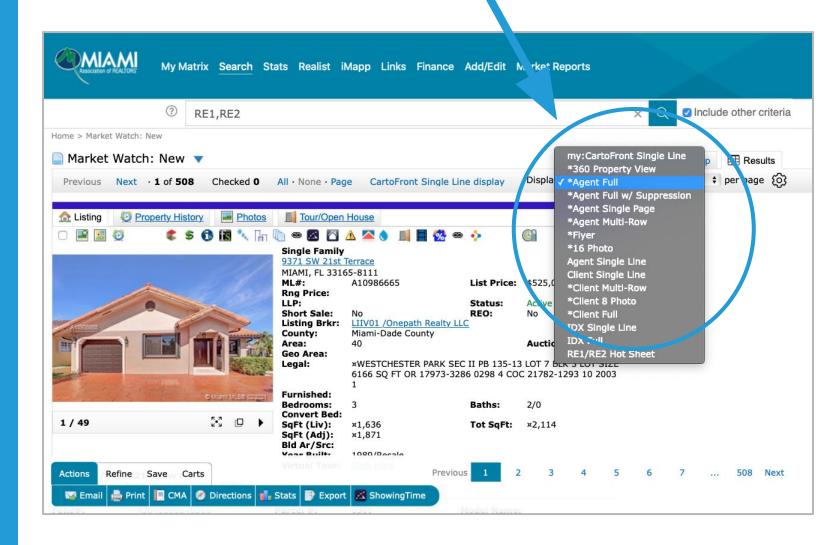


• Click on *Display* 



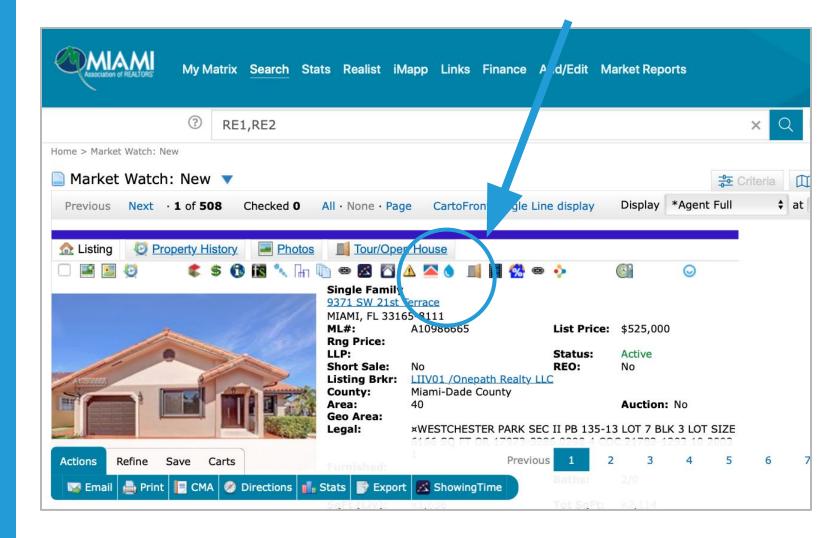


• Choose *Agent Full View* 





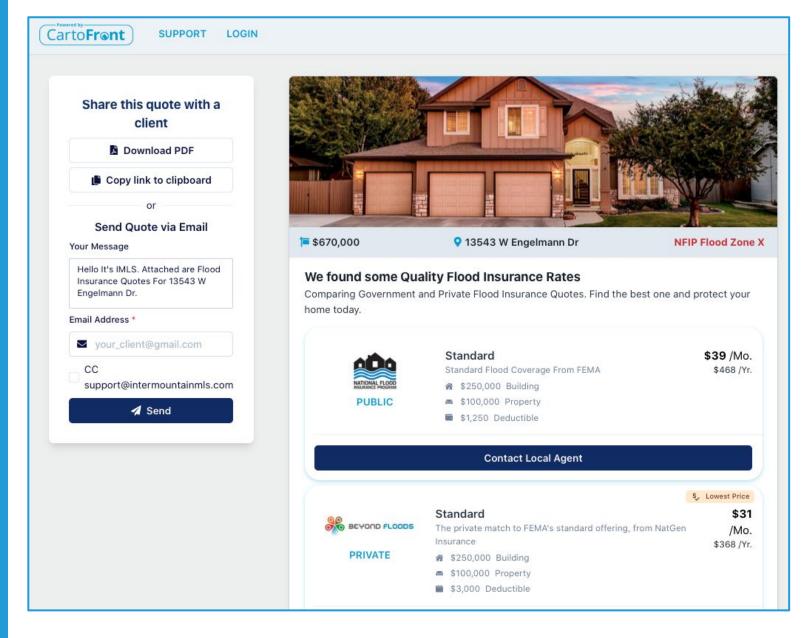
 Click "The Raindrop" in the listing Icon Bar





# CartoFront 2.o Desktop

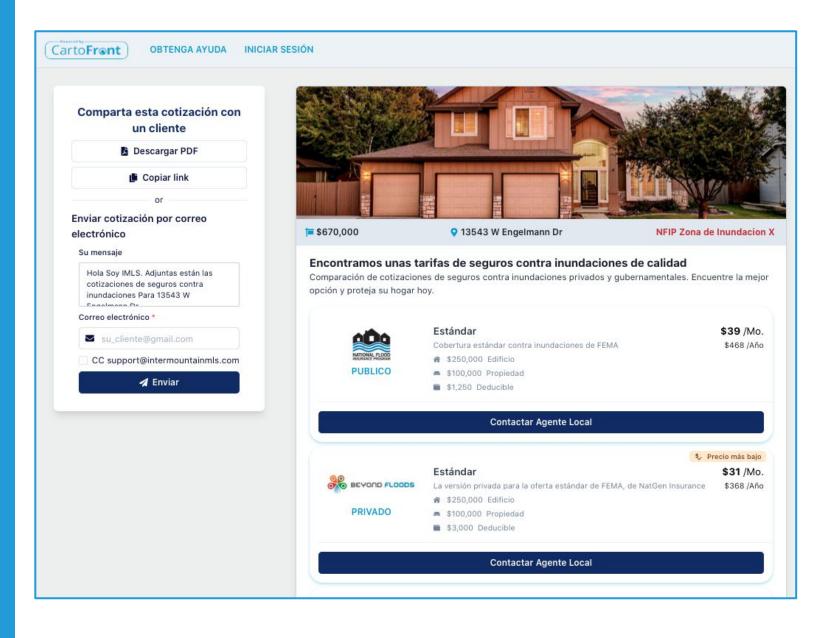
- Improved User Experience and User Interface (UX/UI)
- Quote screen loads instantaneously
- Quotes displayed vertically, highlighted by 'Lowest Price'
- Easier to share quote, capture homebuyer email





# CartoFront 2.o - Desktop

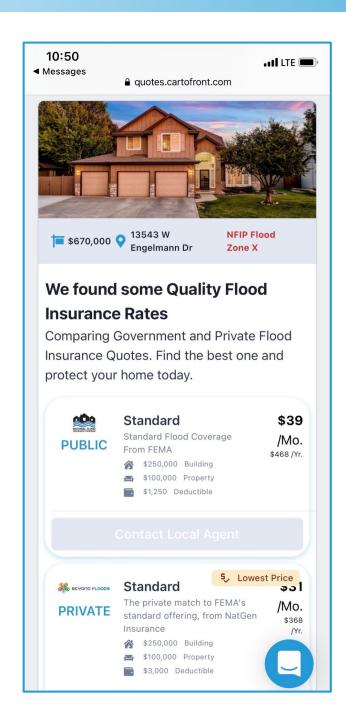
Bilingual





# CartoFront 2.o - Mobile

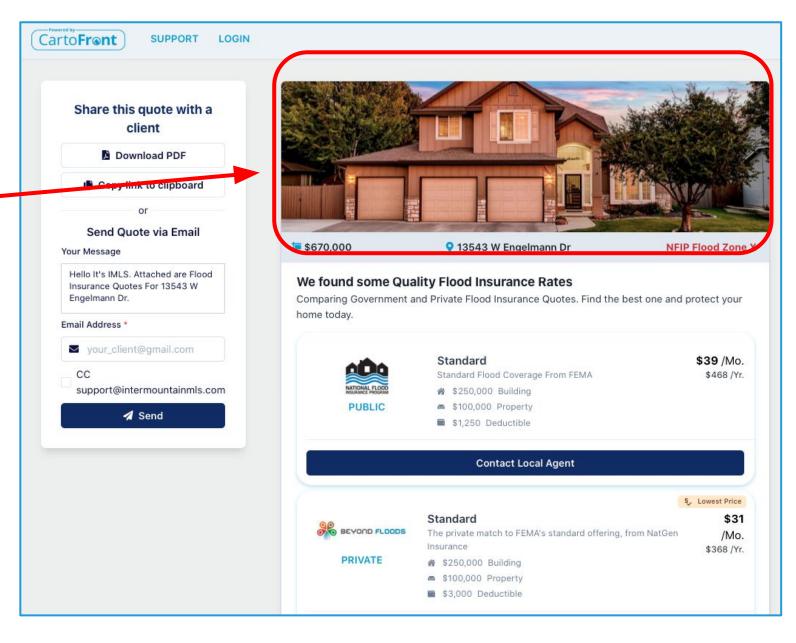
- Fully operational
- Bilingual





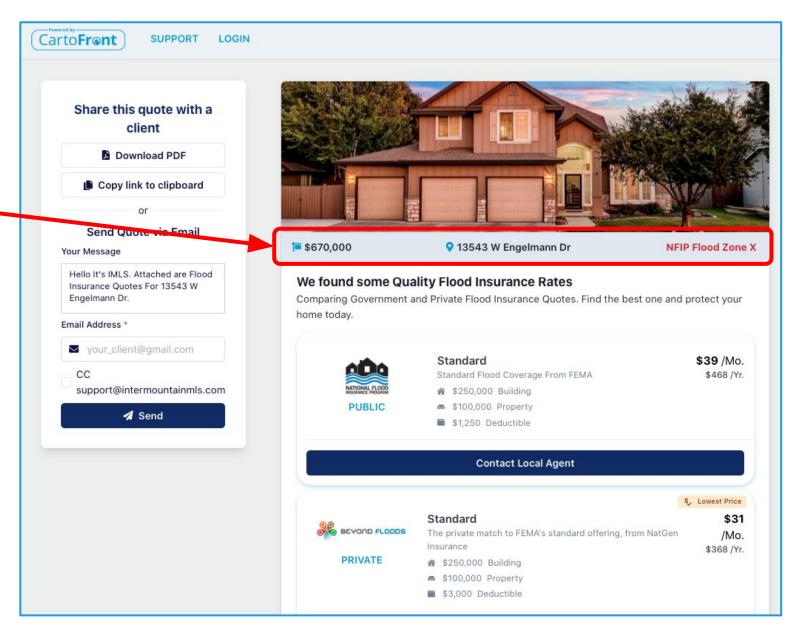


## New Feature: Property Photo



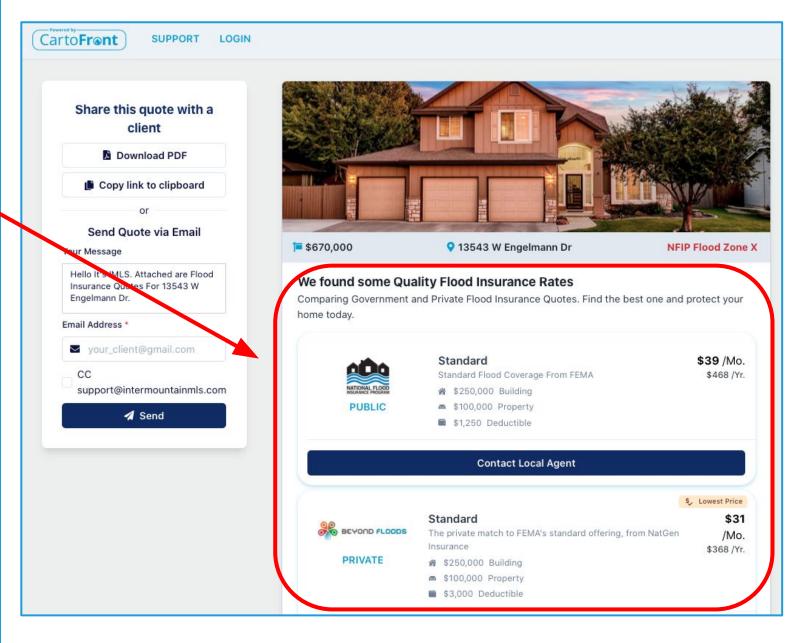


## New Feature: Quick Info



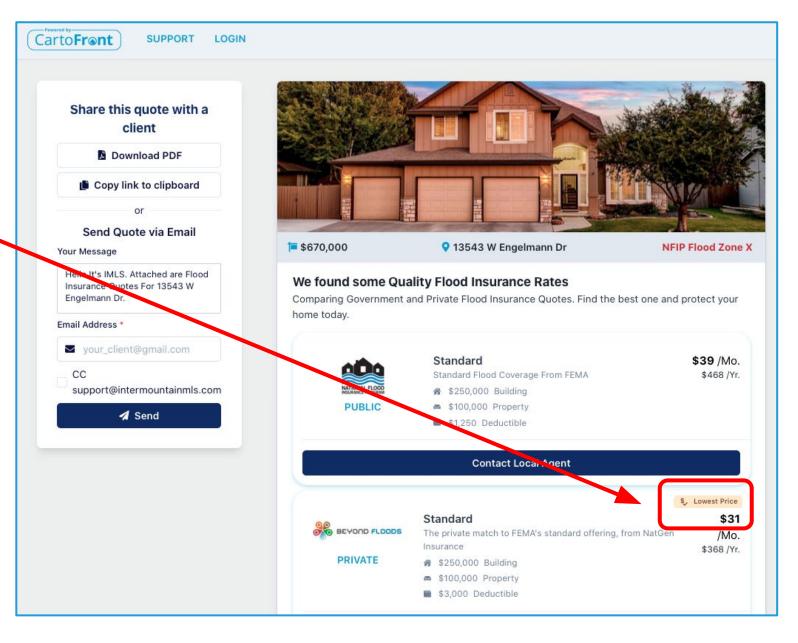


## New Feature: Vertical Quotes



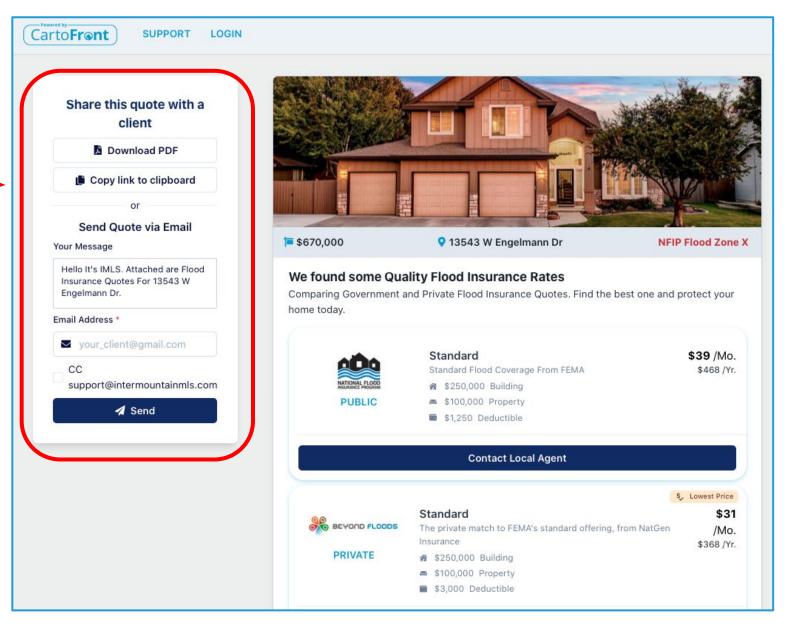


### New Feature: Lowest Price



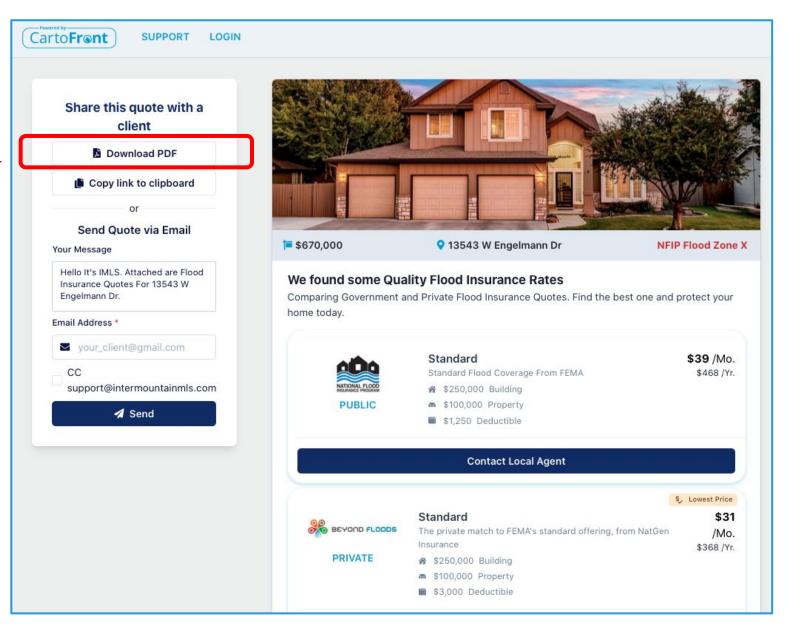


# Simplified: 3 Ways To Share Info





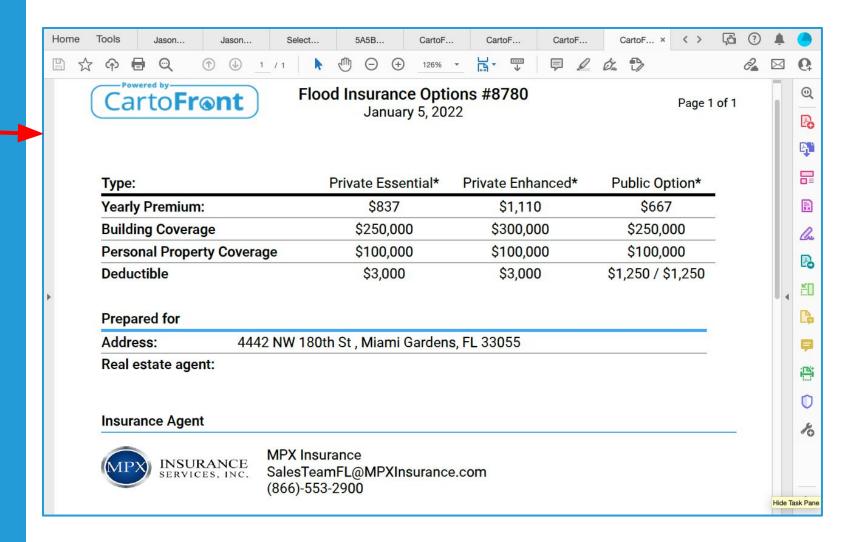
# 1: PDF Share Option





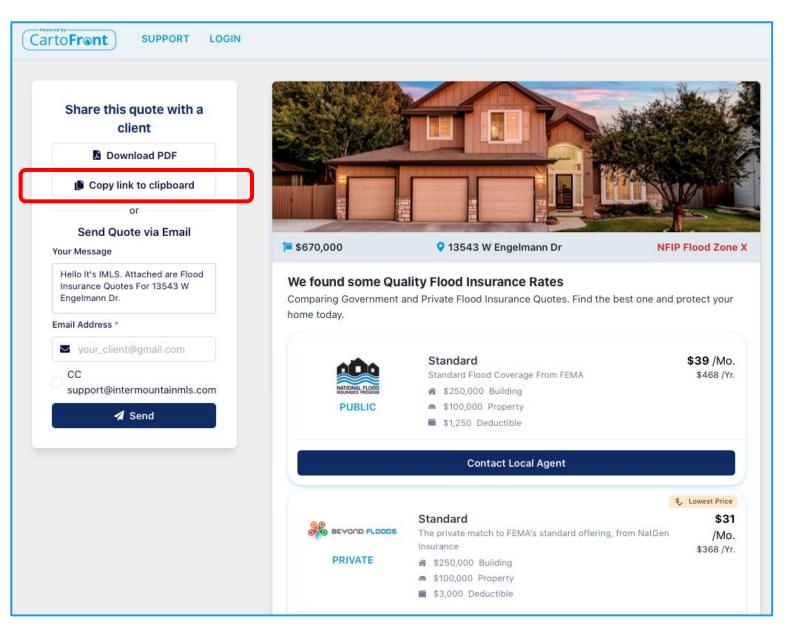
# 1: PDF Share Option

- Downloads printable PDF
- Bllingual





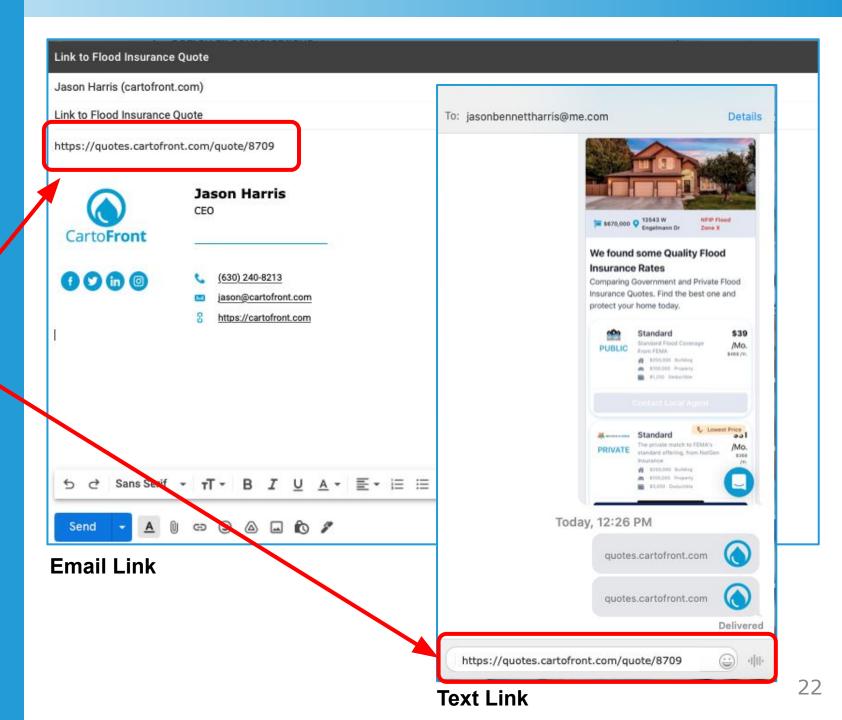
## 2: Quick Link Share Option





## 2: Quick Link Share Option

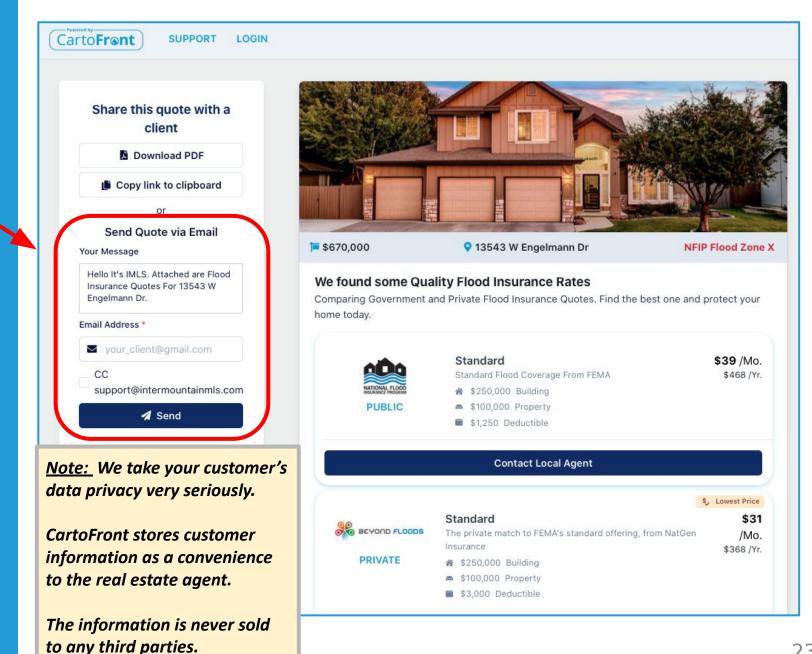
 Copy and drop link in email or text





## 1: Email **Share Option**

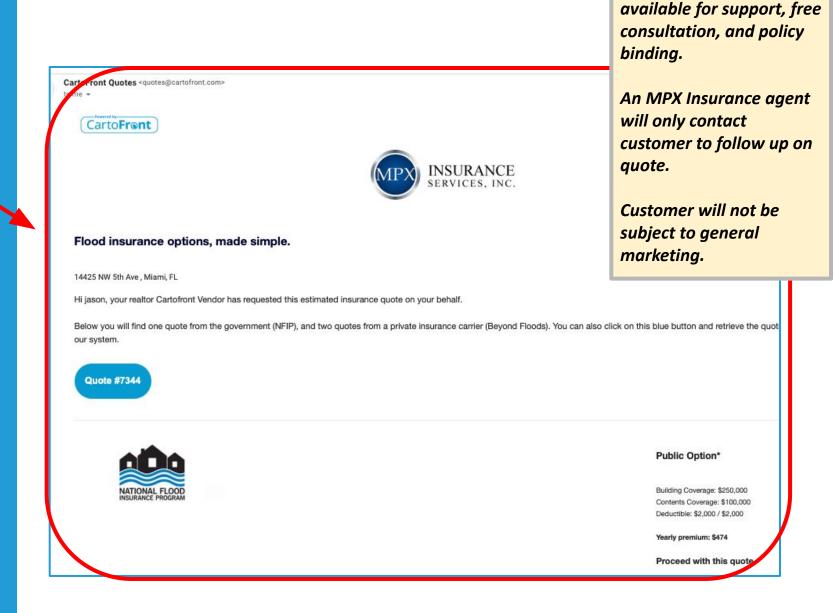
- Enter homebuyer email
- Customizable message from REALTOR® to Customer
- Hit 'Send' button
- REALTOR® can copy themselves





# 1: Email Share Option

- Customer receives customized email
- Includes FEMA + Private Quotes
- Link to Local Insurance Agent for service and binding
- Link back to CartoFront Platform to see quote

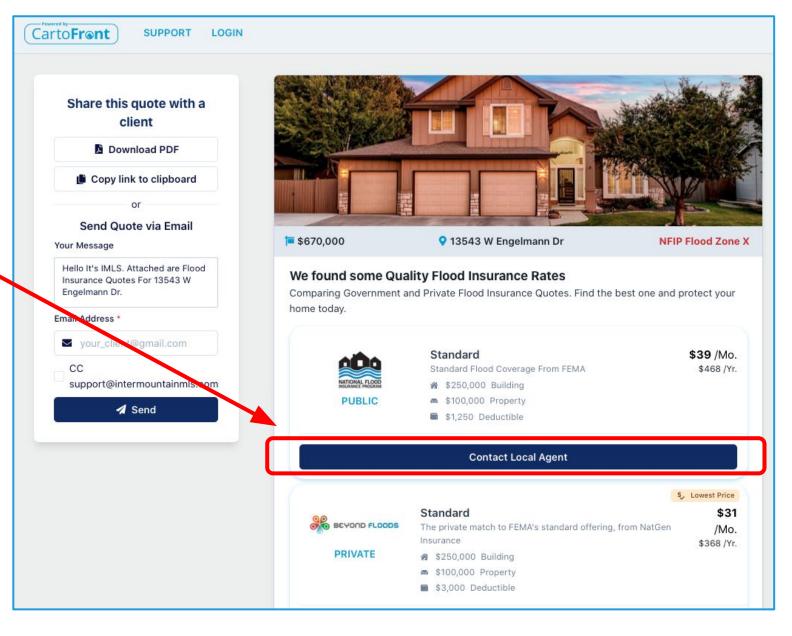




**Note: MPX Insurance is** 

# Simplified Insurance Agent Request

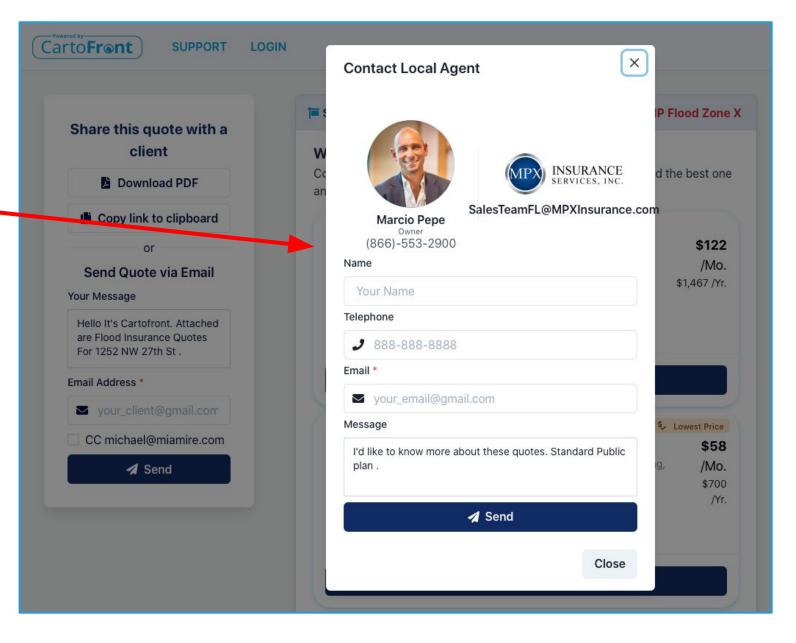
Embedded in every quote





# Simplified Insurance Agent Request

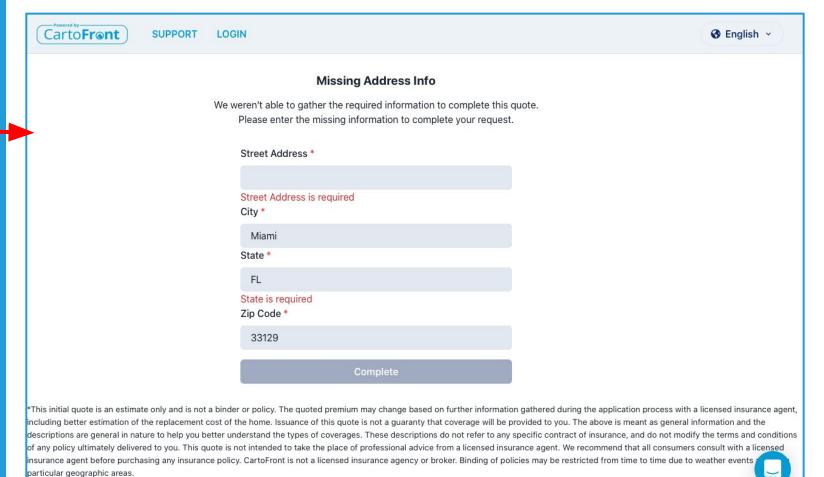
 Agent pop up screen + simplified contact form





## FYI F,R,S,T Listings-

- Listings in West Palm Beach, Port St. Lucie
- Realtor needs to enter
   Home Address, then it runs
   the same quote process

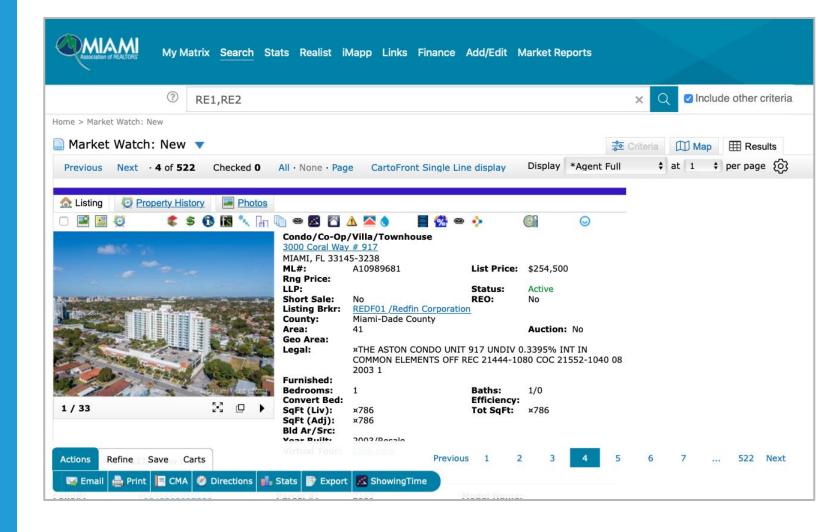




### A Few Important Notes



- Condos + Townhouses will only provide NFIP Quote.
- Over time, we will add private insurance options for Condos and Townhouses.





Integrating into your Workflow



# REALTOR® Customer

### Sales Process <> Assessment

- Buy or Sell Side
- Training, Education
- Confidence presenting and representing properties

### Offer <> Contract

- Assess true, investment risk
- Compare flood insurance options

### Contract <> Closing

- Remain at center of transaction
- Assure customer's deal closes





### Sell Side

### Education

- Prior to representing a seller property
- Use CartoFront for flood zone and estimated insurance options

### Research

- Understand true, property risk
- Contact Getaquote.com\* for free consultation

### Marketing

- Confidence in property messaging
- Assure prospective buyers at open house and all negotiations





### Buy Side

#### **Market Assessment**

- Use CartoFront for flood zone and estimated insurance options
- Confidence presenting all property options

#### Offer <> Contract

- Contact Getaquote.com\* for accurate flood insurance quotes
- Include flood risk and costs into final property review / offer(s)

### Contract <> Closing

- You remain at the center of the process
- Customer may purchase flood insurance with Getaquote.com\*

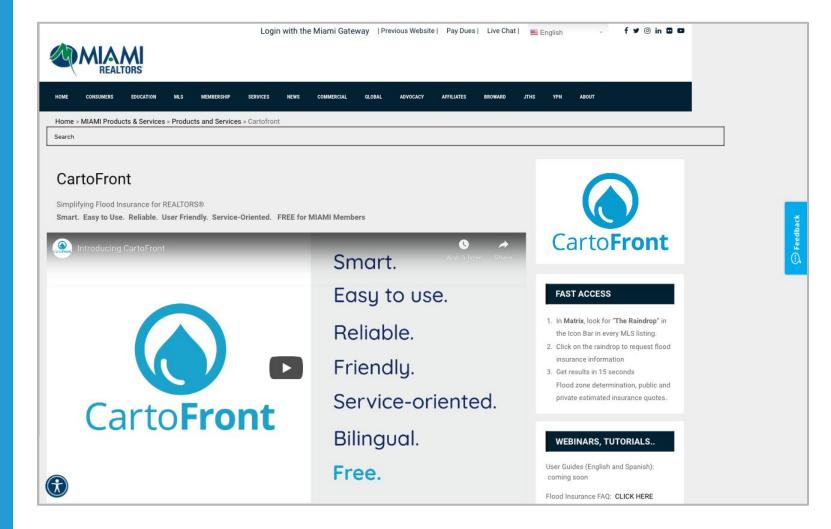




Resources / FAQs



Miami REALTORS®Landing Page





### Follow us on Social Media



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https://www.instagram.com/cartofront/



https://twitter.com/CartoFront



https://www.youtube.com/channel/UC4CPSwn91FmTPCJLLoTCg-w



https://www.linkedin.com/company/7793961/admin/



### Our CartoFront Team: Experienced, Disciplined, Problem Solvers



Jason Harris CEO



John Lawrence COO



Dylan Hall CTO



**Shima Rayej** Product Mgr.



Tony Pelikan Data / GIS



**Henry McDonald** Full-Stack Developer



**Edna Hernandez** Customer Success



Yoli Rosendo Customer Success



Fran Lightbound
Communication



**Rob Topping**Capital Advisor



**David Warden**Insurance Advisor





Please email us at: <a href="mailto:info@cartofront.com">info@cartofront.com</a>

Smart. Easy to use. Reliable. Service-oriented. Bilingual.

Free.

