## mls offers

# **MLS Offers**

REAL ORS PROCINITION OF

Simplifying offer management and streamlining the negotiation process between real estate professionals.

FREE member benefit for all MIAMI Association of Realtors® members

### Partnership Upgrade

#### Maximum Agent Benefit

MLS Offers and the MIAMI Association of Realtors® are upgrading their partnership, offering deeper integration for maximum agent benefit.

Starting October 13th, MLS Offers' service will be enabled by default in Matrix on all your Active For Sale listings.

- Agent friendly offer management platform
- Receive all offers directly from the MLS
- Provide offer instructions to buyer agents
- Receive all offers in one uniform format
- Easily compare and manage multiple offers
- Creates a simple offer negotiation
  process between agents

- Counteroffer, request highest and best, accept, reject and negotiate offers through our platform
- Manage all offer terms, documents, and correspondence in one convenient location
- Create offer reports for your sellers
- Increased transparency
- Increased compliance

## Highlights

### Important Info (Please Read) Regarding Your Account & Listings

- Starting October 13th, 2021, MLS Offers will be enabled by default in Matrix for each residential 'FOR SALE' listing.
- This will put a 'Submit All Offers Via MLS Offers' hyperlink in broker remarks on each listing.
- Every member that does not already have an MLS Offers account will receive an email on October 12th with account information at the email address on file with the MLS.
- If you already have an MLS Offers account, make sure your listing feed is connected on the settings page.
- You will be able to login into your account directly from the MLS without login credentials using single sign on. You can do this by clicking the MLS Offers icon on the Miami Gateway dashboard.
- All active status for sale listings will be automatically imported into your MLS Offers account and updated every hour.
- To import your listings more quickly, log into your MLS Offers account and click Listings > Import from MLS.
- You will receive email notifications for any new offers on your listings and all other offer-related correspondence.
- To add additional email addresses to receive notifications for all listings, click on **Settings**.
- You can disable MLS Offers service on a listing in the 'Compensation' & Misc. Information' area of the listing add/edit.

## Offer Pioneer & Industry Leader

The MLS Offers founding team pioneered digital offer management functionality for the real estate industry over 12 years ago. Our patented technology has facilitated millions of offers and counteroffers for real estate professionals and we continue to provide the absolute best offer submission, negotiation and management experience in the industry.

#### **Support Center**

Visit: https://mlsoffers.helpdocs.com/

Here you will find answers to all our most frequently asked questions or open a support ticket with our team 24/7. You can also access this area while inside your MLS Offers account by clicking the support link at the top of the page.

