


MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY
 <p>Product of the MONTH</p> <ul style="list-style-type: none"> Listen to you customers Measure your service experience Become the most recommended agent <p>Publish: Use our feeds, widget and simple web tools to publish your recommendations</p> <p>Promote: Easily share your favorite customer recommendations to your social networks</p> <p>Syndicate: Automatically push your customer recommendations to your profile on realtor.com/ / realestateagents</p> <p>Visit www.realtor.com/agentprofile to claim your profile today!</p>		<p>1 (H) Realist • 9:30-11:30 (H) RPR Basics: 1-2 • Mobile: 2-3 (C) RPR Basics: 9:30-10:30 (C) RPR Mobile: 10:30-11:30 (C) Realist (Spanish) • 1:30-3:30 (N) MLS: Matrix 301 (Spanish) • 9:30-12 (N) email Marketing (Spanish) • 1:30-4</p> <p>(H) ABR: Accredited Buyer Representation • 11 Hrs CE • 7/31-8/1 Mbrs. \$129/Non. \$139</p> <p>(N) FREC II Pre-Licensing Course (Spanish) • 7/16-8/1 • 9-6 Cost: \$495 • sfreschool.com</p> <p>(C) 45 Hour Post Licensing Course • July 30-August 3 • 9-6 • Cost: \$149 • www.sfreschool.com</p>	<p>2 (H) Commercial Marketplace Breakfast: 8:30 • Program: 9-11 (H) MLS: Matrix 101: 10-12 • 201: 1-3 (H) How To Sell Miami • 1:30-3:30 Mbrs. \$15/Non. \$30/On-site \$25/50 (C) Social Media Marketing Series Marketing Pt. 1: 9:30-12 Marketing Pt. 2: 1:30-4 (N) RPR: Basic to Adv (Spanish) • 9:30-12 (N) Mobile Marketing (Spanish) • 1:30-4</p>	<p>3 (H) Understanding Zillow 10-12</p>
	<p>6</p>	<p>7</p>	<p>8</p>	<p>9</p>

Pay at MiamiRealtors.com by August 8 to avoid suspension of ALL services

Automatic Form Simplicity, Legal Hotline and IDX Suspension Scheduled for AUGUST 9

Attend our Technology Resources Webinar Training Sessions

Go to: www.miamirealtors.com/calendar • Type "WEBINAR" in the Search Bar

<p>13 (H) MLS: Matrix (Spanish) 101: 9:30-12 • 201: 1:30-4 (C) Social Media Bootcamp Developing Your Social Media Game Plan • 9:30-11:30 (C) Social Media Bootcamp Facebook Advertising • 12:30-2:30 (C) MLS: Matrix 101: 10-12 • 201: 1-3</p> <p>(N) 14 Hours CE/3 Hours Core Law/3 Hours Business Ethics • 9:30-4:30 • \$65 3 Hours Core Law Only • 8/13 • 9:30-12:30 • \$40 3 Hours Ethics • 8/13 • 1:30-4:30 • \$40</p>	<p>14 (H) Form Simplicity & Ultimate Edition • 9:30-11:30 (H) RPR Commercial • 1-2 (H) Impress Your Customers & Close More Deals Using RPR • 2-3 (C) RPR Commercial • 9:30-10:30 (C) 3 Ways To Build Your Listing Inventory Using RPR • 10:30-11:30 (C) Form Simplicity and Ultimate Edition • 1-3 (N) MLS: Matrix (Spanish) 101: 9:30-12 • 201: 1:30-4</p> <p>(C) Earn Your Accredited Staging Professional Designation • 4 CE • Aug. 14-16 • 9:00 am-5:30 pm • 2 Day ASP: \$295/3 Day ASP: \$1795</p> <p>(C) FREC I Night Course • Aug. 13-Sept 1 • (Mon-Wed-Fri) 6:30 pm-10:30 pm (Saturday) 9-6 • www.sfreschool.com</p>	<p>15 (H) iMap Tax Roll Solution English: 10-12 • Spanish: 1:30-4 (C) Working with Investors Finding Deals • 9:30-12 Making It Work • 1:30-4 (N) How To Sell Miami (Spanish) Registration: 9:30 • 10-12 Mbrs. \$15/Non. \$30/On-site \$25/50 (N) Bankruptcy & Real Estate: Implications & Opportunities • 1:30-3</p>	<p>16 (C) Social Media Series Part 3: 9:30-12 Part 4: 1:30-4 (N) MLS: Matrix 301 (Spanish) • 9:30-12 (N) iMap (Spanish) • 1:30-4</p> <p>(H) 14 Hours CE/3 Hours Core Law/3 Hours Business Ethics • 9:30-4:30 • \$65 3 Hours Core Law Only • 8/16 • 9:30-12:30 • \$40 3 Hours Ethics • 8/16 • 1:30-4:30 • \$40</p> <p>(N) 14 Hours CE/3 Hours Core Law/3 Hours Business Ethics (Spanish) • 9:30-4:30 • \$65 3 Hours Core Law Only • 8/16 • 9:30-12:30 • \$40 3 Hours Ethics • 8/16 • 1:30-4:30 • \$40</p>	<p>17 (H) MLS: Matrix 101: 10-12 • 201: 1-3 (C) MLS: Matrix (Spanish) 101: 9:30-12 • 201: 1:30-4 (N) Form Simplicity & Ultimate Edition (Spanish) • 9:30-12 (N) MLS: Rapattoni 101 (Spanish) • 1:30-4</p>
<p>20 (H) MLS: Matrix 301 (Spanish) • 9:30-12 (H) MLS: Matrix 101 • 2-4 (C) MLS: Matrix 301 • 10-12 (C) Understanding Zillow • 10-12 (C) Cloud CMA (Platinum Plus Service) Craft a Winning CMA • 1-2:30 (N) MLS: Rapattoni 201 (Spanish) • 9:30-12 (N) MLS: Rapattoni 301 (Spanish) • 1:30-4</p>	<p>21 (H) Real Estate Investing Build Wealth Representing Investors & Becoming One Yourself 8 Hrs CE • 8:30-5:30 • Mbrs. \$45/Non. \$75 (H) Social Media Series (Spanish) Marketing Part 1: 9:30-12 Marketing Part 2: 1:30-4 (C) MLS: Matrix 101: 10-12 • 201: 1-3 (N) MLS: Matrix (Spanish) 101: 9:30-12 • 201: 1:30-4</p> <p>(C) ACE: Accredited Closing Expert • 16 Hrs CE • Aug. 21-22 9-5 • Mbrs. \$150/Non. \$175</p>	<p>22 (H) Property Management for the RE Practitioner • 3 Hrs CE • 9-12 Mbrs. \$15/Non. \$30/On-site \$25/50 (H) RE Investment Analysis Made Easy • 4 Hrs CE • 1-5 (C) MLS: Matrix 301 • 10-12 (C) MLS: Matrix 101 • 1-3</p>	<p>23 (H) MLS: Matrix 301 • 10-12 (H) Prospecting and Farming Using Remine and Rebogetaway • 1-3 (H) How To Increase Rental Volume by Working with Section 8 Housing (Spanish) • 10-12:30 Mbrs. \$15/Non. \$30/On-site \$25/50 (C) Working with Investors Finding Deals (Spanish) • 9:30-12 Making It Work (Spanish) • 1:30-4</p> <p>(C) 14 Hours CE/3 Hours Core Law/3 Hours Business Ethics • 9:30-4:30 • \$65 3 Hours Core Law Only • 8/23 • 9:30-12:30 • \$40 3 Hours Ethics • 8/23 • 1:30-4:30 • \$40</p>	<p>24 (H) CMA Workshop English: 9:30-12 • Spanish: 1:30-4 (C) MLS: Matrix 101: 10-12 • 201: 1-3</p>
<p>27 (H) MLS: Matrix 101: 10-12 • 201: 1-3 (C) MLS: Rapattoni 101: 10-12 • 201: 1-3 (C) Farming Strategies To Get Those Listings • 3 Hrs CE • 9:30-12:30 (C) Lunch & Learn: Online Transaction Follow Up & Filing • 11-1 Mbrs. No Cost/Non. \$25</p>	<p>28 (H) Social Media Series (Spanish) Part 3: 9:30-12 • Part 4: 1:30-4 (H) Working with the World's Affluent 3 Hrs CE • 9:30-12:30 Mbrs. \$15/Non. \$30/On-site \$25/50 (C) Commercial Leases • 9-10:30 Mbrs. \$15/Non. \$30/On-site \$25/50 (C) Proxio Connect • 10-12 (C) Proxio Platinum Plus • 1-3 (C) Renovation Financing • 11-12 Mbrs. No Cost/Non. Mbrs. \$25 (C) How To Increase Your Income to Six Figures in Six Months (Spanish) • 1:30-3:30 Mbrs. \$15/Non. \$30/On-site \$25/50 (N) New Member Orientation (Spanish) • 9:30-1 (N) Proxio Connect (Spanish) • 9:30-12 (N) Proxio Platinum Plus (Spanish) • 1:30-4</p>	<p>29 (H) MLS: Rapattoni 301 (Spanish) • 9:30-12 (H) Realist (Spanish) • 1:30-4 (H) Real Estate Contracts • 1:30-3:30 Mbrs. \$15/Non. \$30/On-site \$25/50 (C) Commercial Contracts • 9-10:30 Mbrs. \$15/Non. \$30/On-site \$25/50 (C) Hosting a Successful Open House • 1-3 Mbrs. \$15/Non. \$30/On-site \$25/50 (C) iMap Tax Roll Solution • 10-12 (C) MLS: Add/Edit Listing • 1-2:30 (N) CMA Workshop (Spanish) • 9:30-12 (N) Prospecting and Farming Using Remine and Rebogetaway (Spanish) • 1:30-4</p>	<p>30 (H) Working with Investors Finding Deals • 9:30-12 Making It Work • 1:30-4 (H) Commercial Letter of Intent • 10-11:30 Mbrs. \$15/Non. \$30/On-site \$25/50 (H) Trends in the Marketplace • 1-3 (C) Staging to Sell: What Every Agent Should Know • 3 Hrs CE 9:30-12:30 • Mbrs. \$30/Non. \$50 (N) Leasing and Property Management (Spanish) • 10-12:30 Mbrs. \$15/Non. \$30/On-site \$25/50</p>	<p>31 (H) New Member Orientation Registration: 9 Program: 9:30-1 (H) Cloud CMA Spanish: 10-11:30 English: 1:30-3 (H) Surviving the First 6 Months as a REALTOR® • 3 Hrs CE • 1:30-4:30 (C) MLS: Matrix (Spanish) 101: 9:30-12 • 201: 1:30-4 (C) Improving Sales Strategies & Closing Techniques • 10-12 (C) Permit & Licensing 101 • 1:30-3:30 Mbrs. \$15/Non. \$30/On-site \$25/50</p>

<p>(H) 60 Hour Broker Post Licensing Course • Aug. 20-30 (Select dates & schedule) 9-6 • \$225 • www.sfreschool.com</p> <p>(C) FREC I Night Course • Aug. 13-Sept 1 • (Mon-Wed-Fri) 6:30 pm-10:30 pm (Saturday) 9-6 • www.sfreschool.com</p> <p>(N) 45 Hour Post Licensing Course (Spanish) • Aug. 20-24 • 9-6 • Cost: \$149 • www.sfreschool.com</p>				
<p>(H) 60 Hour Broker Post Licensing Course • Aug. 20-30 (Select dates & schedule) 9-6 • \$225 • www.sfreschool.com</p> <p>(C) FREC I Night Course • Aug. 13-Sept 1 • (Mon-Wed-Fri) 6:30 pm-10:30 pm (Saturday) 9-6 • www.sfreschool.com</p>				

August 2018 Events

REGISTER ONLINE at miamirealtors.com/calendar

or Circle the event & Fax to 305.468-7070
Email: registration@miamire.com • For questions 305.468.7066
For additional info see the reverse side • Version 7.2 • 7/5/18

MIAMI PLATINUM PLUS

MPP



*SP - SPANISH

PROXIO CONNECT: BASIC

TUE. 8/28 10:00-12:00 (C)
TUE. 8/28*SP 9:30-12:00 (N)

PROXIO PLATINUM PLUS: PREMIER AGENT (MUST TAKE CONNECT BASIC FIRST)

TUE. 8/28 1:00-3:00 (C)
TUE. 8/28*SP 1:30-4:00 (N)

FORM SIMPLICITY AND ULTIMATE EDITION

TUE. 8/14 9:30-11:30 (H)
TUE. 8/14 1:00-3:00 (C)
FRI. 8/17*SP 9:30-12:00 (N)

CLOUD CMA PLATINUM PLUS

MON. 8/20 1:00-2:30 (C)
FRI. 8/31*SP 10:00-11:30 (H)
FRI. 8/31 1:30-3:00 (H)

FARMING

*SP - SPANISH
PROSPECTING & FARMING USING REBOGATEWAY & REMINE

THU. 8/23 1:00-3:00 (H)
WED. 8/29*SP 1:30-4:00 (N)

SPECIALTY

*SP - SPANISH
WORKING WITH INVESTORS FINDING DEALS

WED. 8/15 9:30-12:00 (C)
THU. 8/30 9:30-12:00 (H)

WORKING WITH INVESTORS MAKING IT WORK

WED. 8/15 1:30-4:00 (C)
THU. 8/30 1:30-4:00 (H)

MARKETING

*SP - SPANISH

EMAIL MARKETING

WED. 8/1*SP 1:30-4:00 (N)

SOCIAL MEDIA MARKETING PT. 1

THU. 8/2 9:30-12:00 (C)
TUE. 8/21*SP 9:30-12:00 (H)

SOCIAL MEDIA MARKETING PT. 2

THU. 8/2 1:30-4:00 (C)
TUE. 8/21*SP 1:30-4:00 (H)

SOCIAL MEDIA MARKETING PT. 3

THU. 8/16 9:30-12:00 (C)
TUE. 8/28*SP 9:30-12:00 (H)

SOCIAL MEDIA MARKETING PT. 4

THU. 8/16 1:30-4:00 (C)
TUE. 8/28*SP 1:30-4:00 (H)

MOBILE MARKETING

THU. 8/2*SP 1:30-4:00 (N)

MLS

*SP - SPANISH

MLS: MATRIX 101

THU. 8/2 10:00-12:00 (H)
MON. 8/13*SP 9:30-12:00 (H)
MON. 8/13 10:00-12:00 (C)
TUE. 8/14*SP 9:30-12:00 (N)
FRI. 8/17 10:00-12:00 (H)
FRI. 8/17*SP 9:30-12:00 (C)
MON. 8/20 2:00-4:00 (H)
TUE. 8/21 10:00-12:00 (C)
TUE. 8/21*SP 9:30-12:00 (N)
WED. 8/22 1:00-3:00 (C)
FRI. 8/24 10:00-12:00 (C)
MON. 8/27 10:00-12:00 (H)
FRI. 8/31*SP 9:30-12:00 (C)

MLS: MATRIX 201

THU. 8/2 1:00-3:00 (H)
MON. 8/13*SP 1:30-4:00 (H)
MON. 8/13 1:00-3:00 (C)
TUE. 8/14*SP 1:30-4:00 (N)
FRI. 8/17 1:00-3:00 (H)
FRI. 8/17*SP 1:30-4:00 (C)
TUE. 8/21 1:00-3:00 (C)
TUE. 8/21*SP 1:30-4:00 (N)
FRI. 8/24 1:00-3:00 (C)
MON. 8/27 1:00-3:00 (H)
FRI. 8/31*SP 1:30-4:00 (C)

MLS: MATRIX 301

WED. 8/1*SP 9:30-12:00 (N)
THU. 8/16*SP 9:30-12:00 (N)
MON. 8/20*SP 9:30-12:00 (H)
MON. 8/20 10:00-12:00 (C)
WED. 8/22 10:00-12:00 (C)
THU. 8/23 10:00-12:00 (H)

MLS: ADD/EDIT LISTING

WED. 8/29 1:00-2:30 (C)

MLS: RAPATTONI 101

FRI. 8/17*SP 1:30-4:00 (N)
MON. 8/27 10:00-12:00 (C)

MLS: RAPATTONI 201

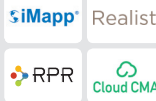
MON. 8/20*SP 9:30-12:00 (N)
MON. 8/27 1:00-3:00 (C)

MLS: RAPATTONI 301

MON. 8/20*SP 1:30-4:00 (N)
WED. 8/29*SP 9:30-12:00 (H)

CMA

*SP - SPANISH



IMAPP TAX ROLL SOLUTIONS

WED. 8/15 10:00-12:00 (H)
WED. 8/15*SP 1:30-4:00 (H)
THU. 8/16*SP 1:30-4:00 (N)
WED. 8/29 10:00-12:00 (C)

REALIST TAX ROLL SOLUTIONS

WED. 8/1 9:30-11:30 (H)
WED. 8/1*SP 1:30-3:30 (C)
WED. 8/29*SP 1:30-4:00 (H)

REALTOR PROPERTY RESOURCE-BASIC

WED. 8/1 1:00-2:00 (H)
WED. 8/1 9:30-10:30 (C)

REALTOR PROPERTY RESOURCE-MOBILE

WED. 8/1 2:00-3:00 (H)
WED. 8/1 10:30-11:30 (C)

RPR: BASIC TO ADVANCED - *SP

THU. 8/2*SP 9:30-12:00 (N)

IMPRESS YOUR CUSTOMERS-RPR

TUE. 8/14 2:00-3:00 (H)

3 WAYS TO BUILD INVENTORY USING - RPR

TUE. 8/14 10:30-11:30 (C)

RPR COMMERCIAL

TUE. 8/14 9:30-10:30 (C)
TUE. 8/14 1:00-2:00 (H)

CMA WORKSHOP

FRI. 8/24 9:30-12:00 (H)
FRI. 8/24*SP 1:30-4:00 (H)
WED. 8/29*SP 9:30-12:00 (N)

CLOUD CMA PLATINUM PLUS

MON. 8/20 1:00-2:30 (C)
FRI. 8/31*SP 10:00-11:30 (H)
FRI. 8/31 1:30-3:00 (H)

GETTING LEADS

*SP - SPANISH

UNDERSTANDING ZILLOW

FRI. 8/3 10:00-12:00 (H)
MON. 8/20 10:00-12:00 (C)

SURVIVING 1ST 6 MO. - 3HRS CE

FRI. 8/31 1:30-4:30 (H)

FARMING STRATEGIES - 3 HRS CE

MON. 8/27 9:30-12:30 (C)

TRENDS IN THE MARKETPLACE

THU. 8/30 1:00-3:00 (H)

IMPROVING SALES & CLOSING

FRI. 8/31 10:00-12:00 (C)

FEATURED EVENTS

Realist Tax Roll Solution

Wed., Aug. 1 • 9:30-11:30 • Mbrs. No Cost/Non. \$25
MIAMI HQ • 700 S. Royal Poinciana Blvd., Suite 400 • Miami Springs

Social Media Marketing Series - Pt. 1 & Pt. 2

Thu., Aug. 2 • 9:30-12:00 • 1:30-4:00 • Mbrs. No Cost/Non. \$25
Coral Gables • 245 Alcazar Avenue • Coral Gables

Mobile Marketing (Spanish)

Thu., Aug. 2 • 1:30-4:00 • Mbrs. No Cost/Non. \$25
NW Dade • 415 W. 51st Place, Suite 200 • Hialeah

Social Media Bootcamp

Mon., Aug. 13 • 9:30-11:30 • Mbrs. No Cost/Non. \$25
Coral Gables • 245 Alcazar Avenue • Coral Gables

14 Hours CE | 3 Hours Core Law | 3 Hours Business Ethics

Thu. & Fri., Aug. 16-17 • 9:30-4:30 • Cost: \$65
MIAMI HQ • 700 S. Royal Poinciana Blvd., Suite 400 • Miami Springs

ACE: Accredited Closing Expert • 16 Hours CE

Tue. & Wed., Aug. 21-22 • 9:00-5:00 • Mbrs. \$150/Non. \$175
Coral Gables • 245 Alcazar Avenue • Coral Gables

45 Hour Post Licensing Course (Spanish)

Mon.-Fri., Aug. 20-24 • 9:00-6:00 • Cost: \$149
NW Dade • 415 W. 51st Place, Suite 200 • Hialeah

CMA Workshop

Fri., Aug. 24 • English: 9:30-12:00 • Mbrs. No Cost/Non. \$25
Fri., Aug. 24 • Spanish: 1:30-4:00 • Mbrs. No Cost/Non. \$25
MIAMI HQ • 700 S. Royal Poinciana Blvd., Suite 400 • Miami Springs

Lunch & Learn: Transaction Follow Up & Filing

Mon., Aug. 27 • 11:00-1:00 • Mbrs. No Cost/Non. \$25
Coral Gables • 245 Alcazar Avenue • Coral Gables

Beyond the Velvet Rope: Working with the World's Affluent • 3 Hours CE

Tue., Aug. 28 • 9:30-12:30 • Mbrs. \$15/Non. \$30/On-site \$25/50
MIAMI HQ • 700 S. Royal Poinciana Blvd., Suite 400 • Miami Springs

MIAMI REALTORS® Offices COLOR CODE

(H) MIAMI Headquarters
700 S. Royal Poinciana Blvd.
Suite 400
Miami FL, 33166
T: 305.468.7000
F: 305.468.7070

(C) Coral Gables
245 Alcazar Avenue
Coral Gables, FL 33134
T: 305.444.6528
F: 305.442.0338

(N) Northwestern Dade
415 W. 51st Place
Suite 200
Hialeah, FL 33012
T: 305.557.1400
F: 305.822.1730

(W) West Broward
13680 NW 14 Street
Suite 200
Sunrise • FL 33323
T: 954.335.5200
F: 954.476.4554

(E) East Broward
DCOTA
1815 Griffin Rd., Ste. 104
Dania, FL 33004
T: 954.449.1690
F: 954.476.4554

(F) NE Broward
6451 N. Federal Hwy.
Ste. 116
Ft. Lauderdale, FL 33308
T: 954.335.5200
F: 954.476.4554

(J) JTHS Jupiter
2151 Alternate A1A S.
Ste. 1100
Jupiter, FL 33477
T: 561.746.2707
F: 561.575.9766

