

**MONDAY**

**TUESDAY**

**WEDNESDAY**

**THURSDAY**

**FRIDAY**

4 (H) Working with Investors Finding Deals: 10-12 Making It Work: 1-3  
(H) Homesnap PRO • 1-2:30  
(C) Homesnap PRO: Learning the Basics • 9:30-11  
(C) MLS: Rapattoni 101: 10-12 • 201: 1-3  
(C) Improving Sales and Closing Techniques • 1-3

5 (H) Social Media Bootcamp Part 1: 9:30-11:30 Part 2: 12:30-2:30  
(H) Duty to Disclose • 10-12 Mbrs. \$15/Non. \$30/On-site \$25/50  
(H) MLS: Matrix 301 • 10-12  
(H) Realtor Property Resource (RPR) Basics: 1-2 • Mobile: 2-3  
(C) Realtor Property Resource (RPR) Basics: 9:30-10:30 • Mobile: 10:30-11:30  
(C) Lunch & Learn: H2eFile Online Transaction Follow Up & Filing • 11-1  
(C) MLS: Matrix 301 • 2-4  
(N) MLS: Matrix (Spanish) 101: 9:30-12 • 201: 1:30-4

6 (H) MLS: Matrix 101: 10-12 • 201: 1-3  
(H) Understanding the Do's & Don'ts of Condominium Law • 10-12 Mbrs. \$15/Non. \$30/On-site \$25/50  
(C) Social Media Bootcamp Part 1: 9:30-11:30 • Part 2: 12:30-2  
(C) MLS: Rapattoni 301 • 10-12  
(C) Realist Tax Roll Solution • 1-3  
(N) Social Media Series (Spanish) (4 Pt. Series) Marketing Pt. 1: 9:30-12 Marketing Pt. 2: 1:30-4

7 (H) Commercial Marketplace • 8:30-11:30  
(H) iMapp Tax Roll Solution Spanish: 9:30-12 • English: 2-4  
(C) 1031 Tax Deferral Strategies 2 Hrs CE • Spanish • 10-12 Mbrs. \$15/Non. \$30/On-site \$25/50

8 (H) MLS: Matrix 101: 10-12 • 201: 1-3  
(C) Realtor Property Resource (RPR) Basic to Adv (Spanish) • 9:30-12  
(C) State of the Economy • 10-12  
(C) Commercial MLS, RPR & iMapp • 1-3:30  
(N) Form Simplicity (Spanish) • 9:30-12  
(N) MLS: Rapattoni 101 (Spanish) • 1:30-4

(C) FREC 1 Pre-License NIGHT Course • June 4-23 • 6:30 pm - 10:30 pm • Cost: \$395 • [www.sfreschool.com](http://www.sfreschool.com)

(N) 45 Hour Post Licensing Course • June 4-8 • 9-6 • Cost: \$149 • [www.sfreschool.com](http://www.sfreschool.com)

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**PAY ONLINE NOW & SAVE!** Upgrade to Platinum Plus Membership & Receive 3 Additional Drawing Entries  
Pay at **MiamiRealtors.com** by June 11<sup>th</sup> & SAVE up to \$220

**WOW!**  
Up to \$220 in Savings

A chance to Win an iPad Pro or Microsoft Surface Pro when paid in full by June 11<sup>th</sup>

**\$75 Early Payment Credit**  
(\$75 OFF TOTAL OF LOGAL AND MLS COMBINED IF APPLICABLE)  
**\$75 Education Credit\***  
**\$40 One (1) NAR Designation Course\*\***  
**\$30 SFRES Credit\*\*\***  
**\$45 Off MIAMI Platinum PLUS Subscription**  
(1 YEAR SUBSCRIPTION \$134 - REGULAR PRICE \$179/year)  
**ALL EDUCATION CREDITS EXPIRE ON DEC. 31, 2018**

**Full Online Payment**  
by June 11<sup>th</sup>  
**ONLY**  
Not for Payment Options



18 (C) Competing with the Zillow Machine • 10-12  
(C) MLS: Matrix 101: 10-12 • 201: 1-3  
(N) MLS: Rapattoni (Spanish) 201: 9:30-12 301: 1:30-4

19 (H) New Member Orientation (Spanish) • 9:30-1  
(H) RealKnu (Spanish) • 1:30-2:30  
(H) Form Simplicity (Spanish) • 2-4:30  
(C) Property Mgmt • 10-5 • Cost: \$149  
(C) RealKnu • 11-12  
(C) Cloud CMA English: 1-2:30 Spanish: 3-4:30  
(N) Closing Deals w/ Home Inspections • 10-12 Mbrs. \$15/Non. \$30/On-site \$25/50

20 (H) MLS: Matrix 301 • 10-12 (H) RealKnu • 2-3  
(H) New Secret Regulations That Can Impact Your Deal • 1-4 Mbrs. \$15/Non. \$30/On-site \$25/50  
(C) New Member Orientation Registration: 9 • 9:30-1  
(C) Form Simplicity • 2-4  
(N) Military Mortgage Boot Camp 3 Hrs CE • 9:30-12:30 Mbrs. \$15/Non. \$30/On-site \$25/50

21 (H) MLS: Matrix 101: 10-12 • 201: 1-3  
(H) Permit & Licensing 101 for REALTORS • 10-12 Mbrs. \$15/Non. \$30/On-site \$25/50  
(C) 3 Hrs Core Law (Spanish) 9:30-12:30 • Cost: \$40  
(C) Ethics & Prof. Business Practices 3 Hrs CE (Spanish) • 1:30-4:30 • \$40  
(N) Social Media Series (Spanish) (4 Pt. Series) Pt 3: 9:30-12 (4 Pt. Series) Pt 4: 1:30-4

22 (H) Proxio Connect • 10-12 (H) Proxio Premier Agent • 1:30-4  
(C) MLS: Matrix 101: 10-12 • 201: 1-3  
(C) CIPS: Europe & Int'l Real Estate 8-5 • Mbrs. \$79/Non. \$99

(H) FREC II Broker Pre-License Course • June 18-July 3 • 9-6 • Cost: \$495 • [www.sfreschool.com](http://www.sfreschool.com)

(C) FREC 1 Pre-License NIGHT Course • June 4-23 • 6:30 pm - 10:30 pm • Cost: \$395 • [www.sfreschool.com](http://www.sfreschool.com)

25 (H) Cloud CMA English: 10-12 • Spanish: 1:30-4  
(C) Working with Investors Finding Deals (Spanish) • 9:30-12 Making It Work (Spanish) • 1:30-4  
(N) MLS: Matrix (Spanish) 101: 9:30-12 • 201: 1:30-4

26 (H) CMA Workshop • 9:30-12 (H) The Future of Real Estate Tech 10-12 • Mbrs. \$15/Non. \$30  
(H) 10 Ways To Earn More Than the Competition Using RPR • 1-2  
(H) Impress Customers & Close More Deals w/RPR • 2-3  
(C) 10 Ways To Earn - RPR • 9:30-10:30  
(C) 3 Ways To Build Your Listing Inventory w/ RPR • 10:30-11:30  
(C) Branding, Exposure, Farming & Networking for REALTORS • 10-12 Mbrs. \$15/Non. \$30/On-site \$25/50  
(C) At Last...Secrets To Becoming a Master Investor • 1:30-3:30 Mbrs. \$15/Non. \$30/On-site \$25/50  
(C) CMA Workshop • 1:30-4  
(N) Strategies (A to Z) for Becoming a Successful REALTOR (Spanish) • 10-12:30 Mbrs. \$15/Non. \$30/On-site \$25/50

27 (H) Form Simplicity • 10-12 (H) MLS: Matrix 301 • 1-3  
(C) Proxio Connect (Spanish) • 9:30-12  
(C) Proxio Platinum Plus: Premier Agent (Spanish) • 1:30-4  
(N) MLS: Matrix 301 (Spanish) • 9:30-12  
(N) MLS: Add/Edit Listing Maintenance (Spanish) • 1-2:30

28 (H) Commercial Investment & Analysis • 9:30-4:30 • \$79  
(C) MLS: Matrix 101: 10-12 • 201: 1-3  
(N) Writing & Understanding the NEW AS IS 5 Contract • 10-12 Mbrs. \$15/Non. \$30/On-site \$25/50

29 (H) MLS: Matrix 101: 10-12 • 201: 1-3  
(H) TotalBrokerage • 10-12  
(H) Farming Strategies To Get Those Listings • 3 Hrs CE • 1-4  
(C) Prospecting & Farming Using Remine & ReboGateway Spanish: 9:30-12 • English: 1-3  
(C) 14 Hrs Continuing Education • June 28-29 • 9-4:30 • Cost: \$65/On-site \$100  
3 Hrs Core Law Only • June 28 • 9-12 • Cost: \$40/On-site \$75

(H) FREC II Broker Pre-License Course • June 18-July 3 • 9-6 • Cost: \$495 • [www.sfreschool.com](http://www.sfreschool.com)

(C) FREC 1 Pre-License NIGHT Course • June 4-23 • 6:30 pm - 10:30 pm • Cost: \$395 • [www.sfreschool.com](http://www.sfreschool.com)

# June 2018 Events

REGISTER ONLINE at [miamirealtors.com/calendar](http://miamirealtors.com/calendar)

or Circle the event & Fax to 305.468-7070  
 Email: [registration@miamire.com](mailto:registration@miamire.com) • For questions 305.468.7066  
 For additional info see the reverse side • Version 4.1 • 5/2/18

## MIAMI PLATINUM PLUS

### MPP



\*SP - SPANISH

#### PROXIO CONNECT: BASIC

FRI. 6/22 10:00-12:00 (H)  
 WED. 6/27\*SP 9:30-12:00 (C)

#### PROXIO PLATINUM PLUS: PREMIER AGENT (MUST TAKE CONNECT BASIC FIRST)

FRI. 6/22 1:30-4:00 (H)  
 WED. 6/27\*SP 1:30-4:00 (C)

#### FORM SIMPLICITY & ULTIMATE EDITION

FRI. 6/8\*SP 9:30-12:00 (N)  
 TUE. 6/19\*SP 2:00-4:30 (H)  
 WED. 6/20 2:00-4:00 (C)  
 WED. 6/27 10:00-12:00 (H)

#### CLOUD CMA PLATINUM PLUS

TUE. 6/19 1:00-2:30 (C)  
 TUE. 6/19\*SP 3:00-4:30 (C)  
 MON. 6/25 10:00-12:00 (H)  
 MON. 6/25\*SP 1:30-4:00 (H)

## MOBILE

\*SP - SPANISH

#### HOMESNAP PRO

MON. 6/4 1:00-2:30 (H)  
 MON. 6/4 9:30-11:00 (C)

#### REALKNU

TUE. 6/19\*SP 1:30-2:30 (H)  
 TUE. 6/19 11:00-12:00 (C)  
 WED. 6/20 2:00-3:00 (H)

## PROSPECTING & FARMING

\*SP - SPANISH

#### PROSPECTING & FARMING USING REBOGATEWAY & REMINE

FRI. 6/29\*SP 9:30-12:00 (C)  
 FRI. 6/29 1:00-3:00 (C)

## SOCIAL

### MEDIA SERIES

\*SP - SPANISH

#### MARKETING PART 1: GETTING STARTED

WED. 6/6\*SP 9:30-12:00 (N)

#### MARKETING PART 2: CONNECT, ENGAGE, COLLABORATE

WED. 6/6\*SP 1:30-4:00 (N)

#### PART 3: SOCIAL MEDIA MGMT

THU. 6/21\*SP 9:30-12:00 (N)

#### PART 4: PROSPECTING & ADVERTISING

THU. 6/21\*SP 1:30-4:00 (N)

## MLS

\*SP - SPANISH

#### MLS: MASTERING MATRIX 101

TUE. 6/5\*SP 9:30-12:00 (N)  
 MON. 6/18 10:00-12:00 (C)  
 THU. 6/21 10:00-12:00 (H)  
 FRI. 6/22 10:00-12:00 (C)  
 MON. 6/25\*SP 9:30-12:00 (N)  
 THU. 6/28 10:00-12:00 (C)  
 FRI. 6/29 10:00-12:00 (H)

#### MLS: MATRIX CUSTOMIZATION 201

TUE. 6/5\*SP 1:30-4:00 (N)  
 MON. 6/18 1:00-3:00 (C)  
 THU. 6/21 1:00-3:00 (H)  
 FRI. 6/22 1:00-3:00 (C)  
 MON. 6/25\*SP 1:30-4:00 (N)  
 THU. 6/28 1:00-3:00 (C)  
 FRI. 6/29 1:00-3:00 (H)

#### MLS: MATRIX SUPER USER WKSP 301

TUE. 6/5 10:00-12:00 (H)  
 TUE. 6/5 2:00-4:00 (C)  
 WED. 6/20 10:00-12:00 (H)  
 WED. 6/27 1:00-3:00 (H)  
 WED. 6/27\*SP 9:30-12:00 (N)

#### MLS: ADD/EDIT LISTING

WED. 6/27\*SP 1:00-2:30 (N)

#### MLS: MASTERING RAPATTONI 101

MON. 6/4 10:00-12:00 (C)  
 FRI. 6/8\*SP 1:30-4:00 (N)

#### MLS: RAPATTONI CUSTOMIZATION 201

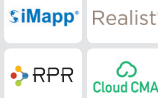
MON. 6/4 1:00-3:00 (C)  
 MON. 6/18\*SP 9:30-12:00 (N)

#### MLS: RAPATTONI REPORT WRITER WORKSHOP 301

WED. 6/6 10:00-12:00 (C)  
 MON. 6/18\*SP 1:30-4:00 (N)

## CMA

\*SP - SPANISH



#### IMAPP TAX ROLL SOLUTIONS

THU. 6/7\*SP 9:30-12:00 (H)  
 THU. 6/7 2:00-4:00 (H)

#### REALIST TAX ROLL SOLUTIONS

WED. 6/6 1:00-3:00 (C)

#### REALTOR PROPERTY RESOURCE-BASIC

TUE. 6/5 1:00-2:00 (H)  
 TUE. 6/5 9:30-10:30 (C)

#### REALTOR PROPERTY RESOURCE-MOBILE

TUE. 6/5 2:00-3:00 (H)  
 TUE. 6/5 10:30-11:30 (C)

#### RPR: BASIC TO ADVANCED - \*SP

FRI. 6/8\*SP 9:30-12:00 (C)

#### 10 WAYS RPR - ADVANCED

TUE. 6/26 1:00-2:00 (H)  
 TUE. 6/26 9:30-10:30 (C)

#### IMPRESS YOUR CUSTOMERS-RPR

TUE. 6/26 2:00-3:00 (H)

#### 3 WAYS TO BUILD INVENTORY USING - RPR

TUE. 6/26 10:30-11:30 (C)

#### COMMERCIAL MLS, RPR & IMAPP

FRI. 6/8 1:00-3:30 (C)

#### CMA WORKSHOP

TUE. 6/26 9:30-12:00 (H)  
 TUE. 6/26 1:30-4:00 (C)

#### CLOUD CMA PLATINUM PLUS

TUE. 6/19 1:00-2:30 (C)  
 TUE. 6/19\*SP 3:00-4:30 (C)  
 MON. 6/25 10:00-12:00 (H)  
 MON. 6/25\*SP 1:30-4:00 (H)

## FEATURED EVENTS

### Working with Investors: Finding Deals & Making It Work

Mon., Jun. 4 • 10-12 & 1-3 • Mbrs. No Cost/Non. \$25  
 MIAMI HQ • 700 S. Royal Poinciana Blvd., Suite 400 • Miami Springs

### Homesnap PRO: Learning the Basics

Mon., Jun. 4 • 9:30-11:00 • Mbrs. No Cost/Non. \$25  
 Coral Gables • 245 Alcazar Avenue • Coral Gables

### 45 Hour Post Licensing Course

Mon.-Fri., Jun. 4-8 • 9:00-6:00 • Cost: \$149  
 NW Dade • 415 W. 51st Place, Suite 200 • Hialeah

### FREC I Pre-License NIGHT Course

Jun: 4-23 (Select Dates) • 6:30-10:30 • Cost: \$395  
 Coral Gables • 245 Alcazar Avenue • Coral Gables

### District Four Conference

Refocus, ReConnect, ReEnergize  
 Thu. & Fri., Jun. 7-8 • Mbrs. & Participating Guests: \$129  
 Marriott Key West Beachside • 3841 N. Roosevelt Blvd • Key West  
<https://frdistrictfour.wordpress.com>

### MLS: Mastering Rapattoni 101 (Spanish)

Fri., Jun. 8 • 1:30-4:00 • Mbrs. No Cost/Non. \$25  
 NW Dade • 415 W. 51st Place, Suite 200 • Hialeah

### Competing with the Zillow Machine

Mon., Jun. 18 • 10:00-12:00 • Mbrs. No Cost/Non. \$25  
 Coral Gables • 245 Alcazar Avenue • Coral Gables

### RealKnu

Wed., Jun. 20 • 2:00-3:00 • Mbrs. No Cost/Non. \$25  
 MIAMI HQ • 700 S. Royal Poinciana Blvd., Suite 400 • Miami Springs

### CIPS: Europe & Int'l Real Estate

**Prerequisite must be completed to register**  
 Fri., Jun. 22 • 8:00-5:00 • Mbrs. \$79/Non. \$99  
 Coral Gables • 245 Alcazar Avenue • Coral Gables

### Cloud CMA: Craft a Winning CMA PLATINUM PLUS

Mon., Jun. 25 • 10:00-12:00 • Mbrs. No Cost/Non. \$25  
 MIAMI HQ • 700 S. Royal Poinciana Blvd., Suite 400 • Miami Springs

### Writing & Understanding the NEW AS IS Contract

Thu., Jun. 28 • 10:00-12:00 • Mbrs. \$15/Non. \$30/On-site \$25/50  
 NW Dade • 415 W. 51st Place, Suite 200 • Hialeah

**The CHOICE is YOURS**  
 UPGRADE TO MIAMI PLATINUM PLUS FOR \$179.00/yr.

\$179/yr. Includes \$1,359 in Services:

- Form Simplicity Ultimate Edition \$59
- Proxio Premier Agent + Bonus \$650
- Cloud CMA \$420
- Access to a Second MLS \$230

**Certified Luxury Home • Marketing Specialist**

**July 17-18 • JTHS**

Mbr. \$495 • Non-Mbr. \$550  
[LuxuryHomeMarketing.com/MARMemberJupiter](http://LuxuryHomeMarketing.com/MARMemberJupiter)

## MIAMI REALTORS® Offices COLOR CODE

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 Suite 400  
 Miami Fl, 33166  
 T: 305.468.7000  
 F: 305.468.7070



**(C) Coral Gables**  
 245 Alcazar Avenue  
 Coral Gables, FL 33134  
 T: 305.444.6528  
 F: 305.442.0338



**(N) Northwestern Dade**  
 415 W. 51st Place  
 Suite 200  
 Hialeah, FL 33012  
 T: 305.557.1400  
 F: 305.822.1730



**(W) West Broward**  
 13680 NW 14 Street  
 Sunrise • FL 33323  
 T: 954.335.5200  
 F: 954.476.4554



**(E) East Broward**  
 DCOTA  
 1815 Griffin Rd., Ste. 104  
 Dania, FL 33004  
 T: 954.449.1690  
 F: 954.476.4554



**(F) NE Broward**  
 6451 N. Federal Hwy.  
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 F: 954.476.4554



**(J) JTHS Jupiter**  
 2151 Alternate A1A S.  
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 Jupiter, FL 33477  
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 F: 561.575.9766

