

MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY
<p>2 (E) Realtor Property Resource RPR Basics (Spanish) • 9:30-11 RPR Mobile (Spanish) • 11-12</p> <p>(W) ProxioPro (Spanish) Basic: 9:30-12 Advanced: 1:30-4</p> <p>(F) MLS: Matrix 101: 10-12 201: 2-4</p> <p>(W) FREC I Pre-License Course • Sept. 25-Oct. 3 • 9-6 • Cost: \$395 • www.sfreschool.com</p>	<p>3 (E) Commercial Real Estate 3 Part Series • 9:30-12:30 10/3 Part 3: Advanced Mbrs. \$45/Non. \$65/On-site \$85</p> <p>(E) Newly Licensed? Now What? 3 Hrs CE • 2-5 Mbrs. \$15/Non. \$30/On-site \$25/50</p> <p>(F) MLS: Matrix 301 • 10-12</p> <p>(F) Realist Tax Roll Solution • 2-4</p> <p>(W) FREC II Broker Pre-License Course • Sept. 18-Oct. 4 • 9-6 • Cost: \$475 • www.sfreschool.com</p>	<p>4 (E) Working with Investors Finding Deals: 10-12 Making It Work: 2-4</p> <p>(E) How To Successfully Sell HUD Homes • 10-12 Mbrs. \$10/On-site \$20</p> <p>(E) H2eFile: Online Transaction Follow Up and Filing • 1-2:30</p> <p>(W) H2eFile: Online Transaction Follow Up and Filing • 9:30-11</p> <p>(W) Competing with the Zillow Machine • 1-3</p> <p>(W) MLS: Matrix 101: 10-12 • 201: 1-3</p> <p>(W) FREC I Pre-License Course • Oct. 10-18 • 9-6 • Cost: \$395 • www.sfreschool.com</p>	<p>5 (E) MLS: Matrix 101: 10-12 • 201: 2-4</p> <p>(W) State CRAM Review Thursday: 1-4:30 Friday & Saturday: 9-4:30</p> <p>(F) ABR: Accredited Buyer Representation • 11 hrs CE • 8:30-5:30 • Mbrs. \$99/Non. \$139</p>	<p>6 (W) Working with Investors Finding Deals: 10-12 Making It Work: 1-3</p>
<p>9 MIAMI Association of REALTORS® Offices Closed for Columbus Day Have a Safe and Happy Holiday!</p> <p>Our JTHS Office will remain open</p>	<p>10 (E) MLS: Matrix 301 • 10-12</p> <p>(E) Realtor Property Resource (RPR) Basics: 1-2 • Advanced: 2-3</p> <p>(E) Surviving the First Six Months as a REALTOR • 3 Hrs CE • 9:30-12:30</p> <p>(W) Realtor Property Resource (RPR) Basics: 9:30-10:30 • Mobile: 10:30-11:30</p> <p>(W) Lunch & Learn: Increase Potential Buyers with a Renovation Loan 11:30-1 • Mbrs. No Cost/Non. \$25</p> <p>(W) Form Simplicity • 1-3</p> <p>(W) FREC I Pre-License Course • Oct. 10-18 • 9-6 • Cost: \$395 • www.sfreschool.com</p>	<p>11 (E) MLS: Matrix 101: 10-12 • 201: 2-4</p> <p>(W) MLS: Matrix (Spanish) 101: 9:30-12 201: 1:30-4</p> <p>(W) FREC I Pre-License Course • Oct. 10-18 • 9-6 • Cost: \$395 • www.sfreschool.com</p>	<p>12 (E) Social Media Marketing Part 1: 9:30-12 Part 2: 1:30-4</p> <p>(E) Commercial Marketplace • 9-10</p> <p>(W) MLS: Matrix 301 • 10-12</p> <p>(W) Realist Tax Roll Solution • 1-3</p>	<p>13 (E) MLS: Matrix 301 10-12</p> <p>(E) Realist Tax Roll Solution 2-4</p> <p>(W) iMAPP Tax Roll Solution English: 10-12 Spanish: 1:30-4</p> <p>RCA COMMERCIAL CONFERENCE Closing Deals in New Commercial • 9-2 Biltmore Hotel • 1200 Anastasia Ave Mbrs. \$79/Non. \$99/Tables: \$600 After 10-6: Mbrs. \$99/Non. \$119</p>
	<p>16 (W) MLS: Matrix 101: 10-12 201: 1-3</p> <p>(W) FREC I Pre-License Course • Oct. 10-18 • 9-6 • Cost: \$395 • www.sfreschool.com</p> <p>(F) FREC I Pre-License Course • Oct. 10-18 • 9-6 • Cost: \$395 • www.sfreschool.com</p>	<p>17 (E) HomeSwing 101: CRM • 10-12</p> <p>(E) Social Media Management Advanced • 2-4</p> <p>(W) New Member Orientation • 9:30-1</p> <p>(W) Surviving the First Six Months as a REALTOR • 3 Hrs CE • 1:30-4:30</p> <p>(W) Introduction to MLS: Your Agent Dashboard • 2-4</p> <p>(W) FREC I Pre-License Course • Oct. 10-18 • 9-6 • Cost: \$395 • www.sfreschool.com</p>	<p>18 (E) MLS: Matrix 101: 10-12 201: 2-4</p> <p>(E) Improving Sales Strategies & Closing Techniques • 1-3</p> <p>(W) eMail Marketing: CRM from HomesConnect.com • 9:30-12</p> <p>(W) Mobile Marketing • 1-3</p> <p>(W) FIRPTA • 10-12 Mbrs. \$15/Non. \$30/On-site \$25/50</p> <p>(E) FREC 1 Pre-License Course (Spanish) • Oct. 16-24 • 9-6 • Cost: \$395 • www.sfreschool.com</p>	<p>19 (E) HomeSwing 201: Websites Basic: 9:30-12 Advanced: 1:30-4</p> <p>(W) MLS: Matrix 101: 10-12 201: 1-3</p> <p>(W) CAM License • Oct. 26-27 • 9-6 • Cost: \$199 • www.sfreschool.com</p>

<p>23 (W) Marketing Tools To Gain That Competitive Edge • 9:30-12</p> <p>(W) Marketing Tools To Set Yourself Apart • 1:30-4</p> <p>(F) MLS: Matrix 101: 10-12 201: 2-4</p>	<p>24 (E) iMAPP Tax Roll Solution 10-12</p> <p>(E) MLS: Add/Edit Listing Maintenance • 2-3:30</p> <p>(F) Trends in the Marketplace 10-12</p>	<p>25 (E) New Member Orientation Registration 9:00 • 9:30-1</p> <p>(W) Show Me the Money • 10-12</p> <p>(W) MLS: Add/Edit Listing Maintenance (Spanish) • 1:30-3</p> <p>(W) Boot Camp 4 Hrs CE • 9:30-1:30 Mbrs. \$15/Non. \$30/On-site \$25/50</p> <p>(F) MLS: Matrix 301 • 10-12</p> <p>(F) Above and Beyond Your MLS: A Link To Your Possibilities • 2-4</p>	<p>26 (E) Business Brokerage • 9-11:30</p> <p>(W) MLS: Matrix 101: 10-12 201: 1-3</p>	<p>27 (E) Realopedia • 9-12</p> <p>(E) ProxioPro Basic: 10-12 • Advanced: 2-4</p> <p>(F) MLS: Matrix 101: 10-12 201: 2-4</p>
--	--	---	---	--

<p>30 (W) MLS: Matrix (Spanish) 101: 9:30-12 • 201: 1:30-4</p> <p>(W) FREC II Broker Pre-License • Oct. 30-Nov. 15 • 9-6 • Cost: \$495 • www.sfreschool.com</p>	<p>31 (E) If You Can't List You Can't Last 3 Hrs CE • 1-4 Mbrs. \$15/Non. \$30/On-site \$25/50</p> <p>(E) 10 Ways To Earn More Than the Competition Using RPR • 1-2</p> <p>(E) RPR: Intro to Commercial • 2-3</p> <p>(W) 10 Ways To Earn More Than the Competition Using RPR • 9:30-10:30</p> <p>(W) RPR: Introduction to Commercial • 10:30-11:30</p> <p>(W) Finding Buyers • 10-12</p> <p>(W) MLS: Matrix 301 • 1-3</p>	<p>MIAMI INTERNATIONAL REAL ESTATE CONGRESS MiamiCongress.com October 29 -31, 2017</p> <p>The Biltmore Hotel 1200 Anastasia Avenue Coral Gables, FL 33134 www.biltmorehotel.com</p>   		
---	---	---	--	--

October 2017 BROWARD EVENTS

REGISTER ONLINE at BrowardCouncil.com

EMAIL: registration@miamire.com • For questions call 954.335.5200



ALL FREE

INTRODUCTION TO MLS

TUE. 10/17 2:00-4:00 (W)

MLS: MASTERING MATRIX 101

MON. 10/2 10:00-12:00 (F)
 WED. 10/4 10:00-12:00 (W)
 THU. 10/5 10:00-12:00 (E)
 WED. 10/11 10:00-12:00 (E)
 WED. 10/11*SP 9:30-12:00 (W)
 MON. 10/16 10:00-12:00 (W)
 WED. 10/18 10:00-12:00 (E)
 THU. 10/19 10:00-12:00 (W)
 MON. 10/23 10:00-12:00 (F)
 THU. 10/26 10:00-12:00 (W)
 FRI. 10/27 10:00-12:00 (F)
 MON. 10/30*SP 9:30-12:00 (W)

MLS: MATRIXCUSTOMIZATION201

MON. 10/2 2:00-4:00 (F)
 WED. 10/4 1:00-3:00 (W)
 THU. 10/5 2:00-4:00 (E)
 WED. 10/11 2:00-4:00 (E)
 WED. 10/11*SP 1:30-4:00 (W)
 MON. 10/16 1:00-3:00 (W)
 WED. 10/18 2:00-4:00 (E)
 THU. 10/19 1:00-3:00 (W)
 MON. 10/23 2:00-4:00 (F)
 THU. 10/26 1:00-3:00 (W)
 FRI. 10/27 2:00-4:00 (F)
 MON. 10/30*SP 1:30-4:00 (W)

MLS: MATRIX SUPER USER 301

TUE. 10/2 10:00-12:00 (F)
 TUE. 10/10 10:00-12:00 (E)
 THU. 10/12 10:00-12:00 (W)
 FRI. 10/13 10:00-12:00 (E)
 WED. 10/25 10:00-12:00 (F)
 TUE. 10/31 1:00-3:00 (W)

MLS: MATRIX ADD/EDIT

TUE. 10/24 2:00-3:30 (E)
 WED. 10/25*SP 1:30-3:00 (W)

IMAPP

FRI. 10/13 10:00-12:00 (W)
 FRI. 10/13*SP 1:30-4:00 (W)
 TUE. 10/24 10:00-12:00 (E)

REALIST TAX SOLUTION

THU. 10/12 1:00-3:00 (W)
 FRI. 10/13 2:00-4:00 (E)

RPR - BASIC

TUE. 10/10 9:30-10:30 (W)
 TUE. 10/10 1:00-2:00 (E)

RPR - MOBILE

TUE. 10/10 10:30-11:30 (W)
 TUE. 10/10 2:00-3:00 (E)

RPR - 10 WAYS TO EARN W/ RPR

TUE. 10/31 1:00-2:00 (E)
 TUE. 10/31 9:30-10:30 (W)

RPR - COMMERCIAL

TUE. 10/31 2:00-3:00 (E)
 TUE. 10/31 10:30-11:30 (W)

RPR - BASIC*SP

FRI. 10/20 9:30-11:00 (W)

RPR - MOBILE*SP

FRI. 10/20 11:00-12:00 (W)

SHOW ME THE MONEY

WED. 10/25 10:00-12:00 (W)

FORM SIMPLICITY

TUE. 10/10 1:00-3:00 (W)

EMAIL MARKETING

WED. 10/18 9:30-12:00 (W)
 FRI. 10/20 9:30-12:00 (F)

MOBILE MARKETING

WED. 10/18 1:00-3:00 (W)
 FRI. 10/20 2:00-4:00 (F)

MRKT. TOOLS TO GAIN THAT COMPETITIVE EDGE

MON. 10/23 9:30-12:00 (W)

MRKT. TOOLS TO SET YOURSELF APART

MON. 10/23 1:30-4:00 (W)

WORKING WITH INVESTORS: PT. 1

WED. 10/4 10:00-12:00 (E)
 FRI. 10/6 10:00-12:00 (W)

WORKING WITH INVESTORS: PT. 2

WED. 10/4 2:00-4:00 (E)
 FRI. 10/6 1:00-3:00 (W)

SOCIAL MEDIA MARKETING: PT 1

THU. 10/12 9:30-12:00 (E)

SOCIAL MEDIA MARKETING: PT 2

THU. 10/12 1:30-4:00 (E)

SOCIAL MEDIA MANAGEMENT

TUE. 10/17 2:00-4:00 (E)

PROXIO - BASIC

MON. 10/2 9:30-12:00 (E)
 FRI. 10/27 10:00-12:00 (E)

PROXIO - ADVANCED

MON. 10/2 1:30-4:00 (E)
 FRI. 10/27 2:00-4:00 (E)

HOMESWING 101 - CRM

TUE. 10/17 10:00-12:00 (E)

HOMESWING 201 - WEBSITES BASIC

THU. 10/19 9:30-12:00 (E)

HOMESWING 201 - WEBSITES ADV

THU. 10/19 1:30-4:00 (E)

*SPANISH



NEW BROWARD OFFICE

(F) NE Broward

6451 N. Federal Hwy., Ste. 116
 Ft. Lauderdale, FL 33308
 T: 954.335.5200
 F: 954.476.4554



COMMERCIAL

Commercial Real Estate Series: Advanced (last session 3 Parts)

Tue., Oct. 3 • 9:30-12:30 • Mbrs. \$20/Non. \$40 (each session)
 East Broward • 1815 Griffin Rd., Suite 104 • Dania

LICENSE

State CRAM Review

Thurs., Oct. 5 • 1:00-4:30 • Fri. & Sat., Oct. 6-7 • 9:00-4:30
 West Broward • 13680 NW 14th Street • Sunrise, FL 33323

NEW AGENT

Surviving the First 6 Months as a REALTOR - 3 Hrs CE

Tue., Oct. 10 • 9:30-12:30 • Mbrs. No Cost/Non. \$25
 East Broward • 1815 Griffin Road, Suite 104 • Dania

MARKETING

email Marketing: CRM from HomesConnect.com

Wed. Oct. 18 • 9:30-12:00 • Mbrs. No Cost
 West Broward • 13680 NW 14th Street • Sunrise

MOBILE

Mobile Marketing

Fri., Oct. 20 • 2:00-4:00 • Mbrs. No Cost
 NE Broward • 6451 N. Federal Hwy, Suite 116 • Ft. Lauderdale

MLS

Above and Beyond Your MLS: A Link To Your Possibilities

Wed., Oct. 25 • 2:00-4:00 • Mbrs. No Cost
 NE Broward • 6451 N. Federal Hwy, Suite 116 • Ft. Lauderdale

SPECIALTY

Finding Buyers Using Internet & Traditional Marketing

Tue., Oct. 31 • 10:00-12:00 • Mbrs. No Cost
 West Broward • 13680 NW 14th Street • Sunrise, FL 33323

MIAMI REALTORS® Offices COLOR CODE

(H) MIAMI Headquarters
 700 S. Royal Poinciana Blvd.
 Suite 400
 Miami FL, 33166
 T: 305.468.7000
 F: 305.468.7070



(C) Coral Gables
 245 Alcazar Avenue
 Coral Gables, FL 33134
 T: 305.444.6528
 F: 305.442.0338



(N) Northwestern Dade
 415 W. 51st Place
 Suite 200
 Hialeah, FL 33012
 T: 305.557.1400
 F: 305.822.1730



(W) West Broward
 13680 NW 14 Street
 Sunrise • FL 33323
 T: 954.335.5200
 F: 954.476.4554



(E) East Broward
 DCOTA
 1815 Griffin Rd., Ste. 104
 Dania, FL 33004
 T: 954.449.1690
 F: 954.476.4554



(F) NE Broward
 6451 N. Federal Hwy.
 Ste. 116
 Ft. Lauderdale, FL 33308
 T: 954.335.5200
 F: 954.476.4554



(J) JTHS Jupiter
 2151 Alternate A1A S.
 Jupiter, FL 33477
 T: 561.746.2707
 F: 561.575.9766

