



MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY
	<p>1 (E) MLS: Matrix 101: 10-12 201: 1-3</p> <p>(W) Introduction to Social Media 3 Hrs CE • 2-5 Mbrs. \$15/Non. \$30/On-site \$25/50</p>	<p>2 (W) Proxio Connect • 10-12</p> <p>(W) Proxio Platinum Plus • 1-3:30</p> <p>(W) Don't Let Code Violations Get in the Way of a Sale • 10-12 Mbrs. \$15/Non. \$30/On-site \$25/50</p>	<p>3 (W) CRS 126: 7 Things Successful Agents Do Differently • 8:30-5 Mbrs. \$99/Non. \$129</p> <p>(W) MLS: Matrix (Spanish) 101: 9:30-12 201: 1:30-4</p> <p>(F) MLS: Matrix 101: 10-12 201: 1-3</p>	<p>4 (E) MLS: Rapattoni Advanced 10-12</p> <p>(E) Realist Tax Roll Solution 1-3</p> <p>(W) MLS: Matrix 101: 10-12 201: 1-3</p>
(W) FREC I Pre-License Night Course • Apr. 30-May 19 • (Mon-Wed-Fri) 6:30 pm - 10:30 pm • (Sat) 9-6 • Cost: \$395 • www.sfreschool.com				
<p>7 (E) Proxio Connect • 10-12</p> <p>(E) Proxio Platinum Plus • 1:30-4</p> <p>(W) MLS: Matrix 101: 10-12 201: 1-3</p>	<p>8 (E) Lunch &amp; Learn: Online Transaction Follow Up &amp; Filing (H2eFile) • 11-1 • Mbrs. No Cost</p> <p>(W) Remine 9:30-10:30 • 11-12 • 1-2 • 2:30-3:30 (2 morning &amp; 2 afternoon classes)</p> <p>(W) Competing with the Zillow Machine • 10-12</p>	<p>9 (E) How To Successfully Sell HUD Homes • 10-12 • Mbrs. \$10 On-site Registration Fee: \$20</p> <p>(E) Remine • 1:30-2:30 • 3-4 (2 afternoon classes)</p> <p>(W) MLS: Matrix 301 (Spanish) • 9:30-12</p> <p>(W) Lunch &amp; Learn: H2eFile Online Transaction Follow Up &amp; Filing • 11-1</p> <p>(W) MLS: Your State and Nationwide Search Options • 1:30-4</p> <p>(F) Remine • 9:30-10:30 • 11-12 (2 morning sessions)</p> <p>(F) Form Simplicity • 2-4</p>	<p>10 (E) Commercial Marketplace DCOTA North • 9-10</p> <p>(E) Form Simplicity • 9:30-10:30</p> <p>(E) Realtor Property Resource (RPR) Basics: 1-2 • Mobile: 2-3</p> <p>(E) Commercial Contracts: Who Says They Need To Be Boring? • 12:30-2:30 Mbrs. \$15/Non. \$30/On-site \$25/50</p> <p>(W) Realtor Property Resource (RPR) Basics: 9:30-10:30 • Mobile: 10:30-11:30</p> <p>(W) Form Simplicity • 1-3</p> <p>(W) At Last...Secrets to Becoming a Master Investor • 10-12 Mbrs. \$15/Non. \$30/On-site \$25/50</p> <p>(F) Improving Sales Strategies and Closing Techniques • 9:30-12:30</p>	<p>11 (W) MLS: Rapattoni Basic: 10-12 • Advanced: 1-3</p> <p>(W) CAM Review • 1-5</p> <p>(F) Making the Most of Your MIAMI Membership • 10-11:30</p>
(W) FREC I Pre-License Night Course • Apr. 30-May 19 • (Mon-Wed-Fri) 6:30 pm - 10:30 pm • (Sat) 9-6 • Cost: \$395 • www.sfreschool.com				
<p>14 (E) MLS: Matrix 101: 10-12 201: 1-3</p> <p>(E) Making the Most of Your MIAMI Membership • 2-3:30</p> <p>(W) Proxio Connect (Spanish) • 9:30-12</p> <p>(W) Proxio Platinum Plus (Spanish) • 1:30-4</p>	<p>15 (E) MLS: Matrix (Spanish) 101: 9:30-12 201: 1:30-4</p> <p>(W) Closing Deals with Home Inspections • 10-12 Mbrs. \$15/Non. \$30/On-site \$25/50</p> <p>(W) MLS: Matrix 301 • 10-12</p> <p>(W) Form Simplicity (Spanish) • 1:30-4</p> <p>(F) Social Media Series Marketing Part 1 • 9:30-12 Marketing Part 2 • 1:30-4</p>	<p>16 (E) Surviving the First 6 Months as a REALTOR 3 CE • 9:30-12:30</p> <p>(W) CMA Workshop English: 10-12 Spanish: 1:30-4</p> <p>(F) MLS: Matrix 101: 10-12 201: 1-3</p>	<p>17 (E) iMapp • 10-12</p> <p>(E) 10 Ways To Earn More Than the Competition Using RPR • 1-2</p> <p>(E) Hit the Bullseye with Perfect Pricing Using RPR • 2-3</p> <p>(W) 10 Ways To Earn More Than the Competition Using RPR • 9:30-10:30</p> <p>(W) Hit the Bullseye with Perfect Pricing Using RPR • 10:30-11:30</p> <p>(W) iMapp (Spanish) • 1:30-4</p> <p>(F) Where International Buyers are Buying and What • 2-3:30</p> <p>(W) Property Management • 10-5 • Cost: \$149</p>	<p>18 (W) MLS: Matrix 101: 10-12 201: 1-3</p>
(W) FREC I Pre-License Night Course • Apr. 30-May 19 • (Mon-Wed-Fri) 6:30 pm - 10:30 pm • (Sat) 9-6 • Cost: \$395 • www.sfreschool.com				
(W) FREC II Broker Pre-License Course • May 14-30 • 9-6 • Cost: \$495 • www.sfreschool.com				
<p>21 (E) MLS: Matrix 301 • 10-12</p> <p>(E) MLS: Matrix 101 • 1-3</p> <p>(W) Prospecting and Farming Using ReboGateway Spanish • 9:30-12 English • 1-3</p>	<p>22 (E) At Last...Secrets To Becoming a Master Investor • 10-12 Mbrs. \$15/Non. \$30/On-site \$25/50</p> <p>(W) Workforce Housing Programs Create More Buyers • 10-12 Mbrs. \$15/Non. \$30/On-site \$25/50</p> <p>(F) MLS: Matrix 301 • 10-12</p> <p>(F) MLS: Add/Edit Listing • 1-2</p>	<p>23 (E) Cloud CMA • 9:30-11:30</p> <p>(E) Dotloop • 1:30-4:30</p> <p>(W) Dotloop • 9-12</p> <p>(W) Cloud CMA • 1-3</p>	<p>24 (E) Lunch &amp; Learn: Why Should You Become an ACE • 11:30-1 Mbrs. No Cost/Non. \$25</p> <p>(F) New Member Orientation Registration 9 am • 9:30-1</p> <p>(F) Cloud CMA • 1:30-3:30</p>	<p>25 (E) MLS: Matrix 301 • 10-12</p> <p>(E) MLS: Matrix 101 • 1-3</p> <p>(W) 3 Hrs Core Law • 9:30-12:30 • \$35</p> <p>(W) Ethics and Professional Business Practices • 3 Hrs CE • 1:30-4:30 • \$40</p>
(W) CAM License • May 24-25 • 8-6 • Cost: \$199				
(W) FREC II Broker Pre-License Course • May 14-30 • 9-6 • Cost: \$495 • www.sfreschool.com				
<p>28 MIAMI Association of REALTORS®</p> <h2>Offices Closed</h2> <p>for Memorial Day</p> <p>Have a Safe and Happy Holiday!</p>	<p>29</p>	<p>30 (E) MLS: Rapattoni Basic • 10-12</p> <p>(E) MLS: Your State and Nationwide Search Options • 1-3</p> <p>(F) iMapp • 10-12</p> <p>(F) MLS: Matrix 101 • 1-3</p>	<p>31 (E) Commercial Investment Analysis • 7 Hrs CE • 9:30-4:30 Cost: \$79</p> <p>(W) Form Simplicity (Spanish) • 9:30-12</p> <p>(W) MLS: Add/Edit Listing • 1-2:30</p> <p>(W) RPR Commercial • 1-2:30</p> <p>(F) Social Media Series Part 3: Social Media Mgmt • 9:30-12 Part 4: Prospecting and Advertising • 1:30-4</p>	
(W) FREC II Broker Pre-License Course • May 14-30 • 9-6 • Cost: \$495 • www.sfreschool.com				

# May 2018 BROWARD EVENTS

REGISTER ONLINE at [BrowardCouncil.com](http://BrowardCouncil.com)

EMAIL: [registration@miamire.com](mailto:registration@miamire.com) • For questions call 954.335.5200

For additional info see the reverse side • Version 5.2 • 5/2/18



## MIAMI PLATINUM PLUS

### MPP

\*SP - SPANISH



#### PROXIO CONNECT: BASIC

WED.	5/2	10:00-12:00	(W)
MON.	5/7	10:00-12:00	(E)
MON.	5/14*	9:30-12:00	(W)

#### PROXIO PLATINUM PLUS: PREMIER

AGENT (MUST TAKE CONNECT BASIC FIRST FOR ACCOUNT SET UP)

WED.	5/2	1:00-3:00	(W)
MON.	5/7	1:30-4:00	(E)
MON.	5/14*	1:30-4:00	(W)

#### FORM SIMPLICITY

WED.	5/9	2:00-4:00	(F)
THU.	5/10	9:30-10:30	(E)
THU.	5/10	1:00-3:00	(W)
TUE.	5/15*	1:30-4:00	(W)
THU.	5/31*	9:30-12:00	(W)

#### CLOUD CMA

WED.	5/23	9:30-11:30	(E)
WED.	5/23	1:00-3:00	(W)
THU.	5/24	1:30-3:30	(F)

## SOCIAL MEDIA SERIES

### MARKETING PART 1: GETTING STARTED

TUE.	5/15	9:30-12:00	(F)
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### MARKETING PART 2: CONNECT, ENGAGE, COLLABORATE

TUE.	5/15	1:30-4:00	(F)
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### MARKETING PART 3: SOCIAL MEDIA MGMT

THU.	5/31	9:30-12:00	(F)
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### MARKETING PART 4: PROSPECTING & ADVERTISING

THU.	5/31	1:30-4:00	(F)
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## TECHNOLOGY

### MAKING THE MOST OF YOUR MIAMI MEMBERSHIP

FRI.	5/11	10:00-11:30	(F)
MON.	5/14	2:00-3:30	(E)

### PROSPECTING & FARMING USING REMINE & REBOGATEWAY

MON.	5/21*	9:30-12:00	(W)
MON.	5/21	1:00-3:00	(W)

#### DOTLOOP

WED.	5/23	1:30-4:30	(E)
WED.	5/23	9:00-12:00	(W)

## CMA

\*SP - SPANISH

siMapp Realist

RPR Cloud CMA

#### REALIST

FRI.	5/4	1:00-3:00	(E)
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#### IMAPP

THU.	5/17	10:00-12:00	(E)
THU.	5/17*	1:30-4:00	(W)
WED.	5/30	10:00-12:00	(F)

#### RPR BASIC

THU.	5/10	1:00-2:00	(E)
THU.	5/10	9:30-10:30	(W)

#### RPR MOBILE

THU.	5/10	2:00-3:00	(E)
THU.	5/10	10:30-11:30	(W)

#### RPR 10 WAYS TO EARN - ADV

THU.	5/17	1:00-2:00	(E)
THU.	5/17	9:30-10:30	(W)

#### RPR HIT THE BULLSEYE - ADV

THU.	5/17	2:00-3:00	(E)
THU.	5/17	10:30-11:30	(W)

#### RPR COMMERCIAL

THU.	5/31	1:00-2:30	(W)
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#### CMA WORKSHOP

WED.	5/16	10:00-12:00	(W)
WED.	5/16*	1:30-4:00	(W)

#### CLOUD CMA

WED.	5/23	9:30-11:30	(E)
WED.	5/23	1:00-3:00	(W)
THU.	5/24	1:30-3:30	(F)



A comparative market analysis is one of the most important tools you have as a real estate professional.

\*Cloud CMA is the real estate CMA software that will make you look awesome in front of your clients and help you get the listings you want.

\*Cloud CMA - Available through MIAMI Platinum PLUS Subscription



**May 10-11**  
Mbr. \$495  
Non-Mbr. \$550  
[LuxuryHomeMarketing.com/](http://LuxuryHomeMarketing.com/)  
MiamiMember



NEW BROWARD OFFICE

## (F) NE Broward

6451 N. Federal Hwy., Ste. 116  
Ft. Lauderdale, FL 33308  
T: 954.335.5200  
F: 954.476.4554



## MLS

\*SP - SPANISH

Matrix Rapattoni MLS

#### MLS: MASTERING MATRIX 101

TUE.	5/1	10:00-12:00	(E)
TUE.	5/3*	9:30-12:00	(W)
THU.	5/3	10:00-12:00	(F)
FRI.	5/4	10:00-12:00	(W)
MON.	5/7	10:00-12:00	(W)
MON.	5/14	10:00-12:00	(E)
TUE.	5/15*	9:30-12:00	(E)
WED.	5/16	10:00-12:00	(F)
FRI.	5/18	10:00-12:00	(W)
MON.	5/21	1:00-3:00	(E)
FRI.	5/25	1:00-3:00	(E)
WED.	5/30	1:00-3:00	(F)

#### MLS: MATRIX CUSTOMIZATION 201

TUE.	5/1	1:00-3:00	(E)
TUE.	5/3*	1:30-4:00	(W)
THU.	5/3	1:00-3:00	(F)
FRI.	5/4	1:00-3:00	(W)
MON.	5/7	1:00-3:00	(W)
MON.	5/14	1:00-3:00	(E)
TUE.	5/15*	1:30-4:00	(E)
WED.	5/16	1:00-3:00	(F)
FRI.	5/18	1:00-3:00	(W)

#### MLS: MATRIX SUPER USER WORKSHOP 301

WED.	5/9*	9:30-12:00	(W)
TUE.	5/15	10:00-12:00	(W)
MON.	5/21	10:00-12:00	(E)
TUE.	5/22	10:00-12:00	(F)
FRI.	5/25	10:00-12:00	(E)

#### MLS: RAPATTONI BASIC

FRI.	5/11	10:00-12:00	(W)
WED.	5/30	10:00-12:00	(E)

#### MLS: RAPATTONI ADVANCED

FRI.	5/4	10:00-12:00	(E)
FRI.	5/11	1:00-3:00	(W)

#### MLS: ADD/EDIT LISTING MAINTENANCE

TUE.	5/22	1:00-2:00	(F)
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#### MLS: YOUR STATE AND NATIONWIDE SEARCH OPTIONS

WED.	5/9*	1:30-4:00	(W)
WED.	5/30	1:00-3:00	(E)

## REMINE

Opportunity on a Map. Literally



#### Predictive Analytics:

Know when customers are most likely to buy or sell

#### Track People and Property with Timely Alerts:

Track changes in sell score, MLS activity, occupancy, deeds and more

#### Simple Map-Based Search:

Sort opportunities by propensity to sell, value, equity, mortgage information, ownership time and more.

#### Contact Information:

Purchase household contact information of owners, and non-owner occupants

**JTHS** - 2151 Alternate A1A South, Suite 1100 • Jupiter  
Mon., May 7 • 9-10 • 10:30-11:30 • 1:30-2:30 • 3-4  
(2 morning sessions and 2 afternoon sessions available to choose from)

**West Broward** - 13680 NW 14th Street • Sunrise  
Tue., May 8 • 9:30-10:30 • 11-12 • 1-2 • 2:30-3:30  
(2 morning sessions and 2 afternoon sessions available to choose from)

**NE Broward** - 6451 N. Federal Hwy, Suite 116 • Ft. Laud  
Wed., May 9 • 9:30-10:30 • 11-12 (2 morning sessions available)

**East Broward** - 1815 Griffin Rd., Suite 104 • Dania  
Wed., May 9 • 1:30-2:30 • 3-4 (2 afternoon sessions available)

## FEATURED EVENTS

### CRS 126:

7 Things Successful Agents Do Differently

Thu., May 3 • 8:30-5 • Mbrs. \$99/Non. \$129

West Broward • 13680 NW 14th Street • Sunrise

### Lunch & Learn:

Online Transaction Follow Up & Filing

Tue., May 8 • 11-1 • Mbrs. No Cost/Non. \$25

East Broward • 1815 Griffin Rd., Suite 104 • Dania

### Improving Sales Strategies & Closing Techniques

Thu., May 10 • 9:30-12:30 • Mbrs. No Cost/Non. \$25

Northeast Broward • 6451 N. Federal Hwy., Ste 116 • Ft. Lauderdale

### Workforce Housing Programs Create More Buyers

Tue., May 22 • 10:00-12:00 • Mbrs. \$15/Non. \$30/On-site \$25/50

West Broward • 13680 NW 14th Street • Sunrise

## MIAMI REALTORS® Offices COLOR CODE

**(H) MIAMI Headquarters**  
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Coral Gables, FL 33134  
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**(N) Northwestern Dade**  
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F: 305.822.1730



**(W) West Broward**  
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**(E) East Broward**  
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F: 954.476.4554



**(J) JTHS Jupiter**  
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F: 561.575.9766

