

MONDAY

TUESDAY

WEDNESDAY

THURSDAY

FRIDAY



5 (E) MLS: Matrix 101: 10-12 201: 2-4

(W) MLS: Matrix (Spanish) 101: 9:30-12 201: 1:30-4

6 (W) Commercial Core Law & LOI 3 Hrs CE • 9-12 • Mbrs. \$35/Non. \$50

(F) Competing with the Zillow Machine • 10-12

(E) 14 Hr CE • Mar. 6-7 • 9-4:30 • Cost: \$65/On-site \$100
3 Hrs Core Law • Mar. 6 • 9-12 • Cost: \$35

7 (E) TotalBrokerage • 10-12
(E) Dotloop • 2-4

(W) MLS: Matrix 101: 10-12 • 201: 1-3

(F) MLS: Rapattoni Basic: 9:30-11:30

(F) The 3 C's • 1-4
Mbrs. \$15/Non. \$30/On-site \$25/50

1 (E) MLS: Matrix 101: 10-12 • 201: 2-4

(E) Spotting a Good Lease • 10-12
Mbrs. \$15/Non. \$30/On-site \$25/50

(E) Surviving the 1st 6 Months as a REALTOR 3 Hrs CE • 1-4

(W) iMAPP English: 10-12 Spanish: 1:30-4

(W) 60 Hr Broker Post • Feb. 26-Mar. 8 • Select Days & Times • \$225

(W) Home Staging Certification • 4 Hrs CE • Feb. 28-Mar. 2 • 9-5:30
2 Day RE Agent: \$295 • 3 Day Stager Business: \$1795

(F) 14 Hr CE • Mar. 1-2 • 9-4:30 • Cost: \$65/On-site \$100
3 Hrs Core Law • Mar. 1 • 9-12 • Cost: \$35

2 (E) Building the Listing Presentation • 9:30-4 • Cost: \$45

(E) MLS: Matrix 301 • 10-12

(E) Realist • 2-4

(W) ProxioPro Basic: 10-12 Advanced: 1-3

(W) CAM License Review • 1-5

12 (E) Marketing Tools To Win That Listing Prospecting & Farming: 9:30-12 Present the CMA: 1:30-4

(W) Trends in the Marketplace • 10-12

13 (E) MLS: Rapattoni Basic: 10-12 • Advanced: 2-4

(W) Realtor Property Resource Basics: 1-2 • Mobile: 2-3

(F) Realtor Property Resource Basics: 9:30-10:30 Mobile: 10:30-11:30

(F) Death, Taxes & Real Estate: A Realtos Guide • 3 Hrs CE • 12:30-3:30
Mbrs. \$15/Non. \$30/On-site \$25/50

(W) Realtor Branding Workshop • 11 Hrs CE • Mar. 13-14 • 9-5 • Mbrs. \$150/Non. \$175

14 (W) Social Media Marketing Part 1: 9:30-12 Part 2: 1:30-4

15 (W) MLS: Matrix 101: 10-12 • 201: 1-3

(F) MLS: Rapattoni Advanced • 9:30-11:30

(F) Realist • 1-3

(F) Introduction to Social Media 3 Hrs CE • 2-5
Mbrs. \$15/Non. \$30/On-site \$25/50

16 (W) Working with Investors Finding Deals (Spanish) • 9:30-12 Making It Work (Spanish) • 1:30-4

(F) MLS: Matrix 101: 10-12 • 201: 2-4

19 (E) MLS: Matrix 101: 10-12 • 201: 2-4

(W) Social Media Management Advanced • 10-12

(W) Prospecting & Advertising Using Social Media • 1-3

20 (E) New Member Orientation Registration 9 am • 9:30-1

(W) Boot Camp • 4 Hrs CE • 1-5
Mbrs. \$15/Non. \$30/On-site \$25/50

21 (E) MLS: Matrix 301 English: 10-12 • Spanish: 1:30-4

(W) Introduction to Social Media 3 Hrs CE • 2-5
Mbrs. \$15/Non. \$30/On-site \$25/50

22 (E) iMAPP • 10-12
(E) MLS: Add/Edit • 1:30-3

(F) Lunch & Learn: Increase Potential Buyers with a Renovation Loan 11:30-1 Mbrs. No Cost/Non. \$25

(W) CAM License • Mar. 22-23 • 8-6 • Cost: \$199

(W) 14 Hrs CE • Mar. 21-22 • 9-4:30 • Cost: \$65/On-site \$100
3 Hrs Core Law • Mar. 21 • 9-12 • Cost: \$35

(W) State CRAM Review • Mar. 21-23 • 9-5 Wed-Thur & 1-4:30 Fri

23 (E) Working with Investors Finding Deals: 10-12 Making It Work: 2-4

(W) MLS: Rapattoni Basic: 10-12 • Advanced: 1-3

26 (W) MLS: Matrix 101: 10-12 201: 1-3

27 (E) The Ultimate Workshop 9-12 • Mbrs. \$45/Non. \$65

(E) MLS: Rapattoni Basic: 10-12 • Advanced: 2-4

(W) 10 Ways To Earn More Than the Competition Using RPR • 9:30-10:30

(W) RPR Commercial • 10:30-11:30

(F) Improving Sales Strategies and Closing Techniques • 10-12

(F) 10 Ways To Earn More Than the Competition Using RPR • 1-2

(F) Impress Clients and Close More Deals with RPR • 2-3

28 (E) Expanding Your Global Reach Reg. 9:30 am • 10-12
Mbrs. \$15/Non. \$30/On-site \$25/50

(W) MLS: Matrix 301 • 10-12

(W) MLS: Matrix 101 (Spanish) • 1:30-4

29 (W) Marketing for Broker Owner • 10-12

30 MIAMI Association of REALTORS®
Offices Closed
for Good Friday
Have a Safe and Happy Holiday!

SUNDAY MONDAY TUESDAY WEDNESDAY THURSDAY FRIDAY SATURDAY


MIAMI MARCH MADNESS

1



1 Minute Housing Market
Facts Affecting Your Housing Decisions
Housing Trends eNewsletter

2



Bmonitored!
The App that's got Your Back

3



Surfina

4



realopedia

5



INRIX

6




realtor.com
agent profile

7



realsatisfied

8



FindSM

9



Property
Panorama

10



inman **SELECT**

11



LandLoraStation.com

12



ProXio
PRO

13



mlsoffers

14



RatePlug

15



Homes
Connect

16



REALTIME
MLS

17



ePropertyExtra™

18



listtrac

19



ITB
TOTAL BROKERAGE

20



homesnap
PRO

21



Agent Inbox

22




SavvyCard®

23



ePropertyWatch™

24



REtechnology™

25



GoMLS
MIAMI

26



wikiREALTY

27



mycondoplans
PLUS
houseplans

28



ReboGateway
Area/Tract Utility

29



NewHomeSource
PROFESSIONAL

30



remine

31



居外
Juwai.com